

Capital Project Business Case Southend-on-Sea Central Area Transport Scheme (S-CATS)

The template

This document provides the template for non-transport project business cases for funding which is made available through the South East Local Enterprise Partnership. It is therefore designed to satisfy all SELEP governance processes, approvals by the Strategic Board, the Accountability Board and also the requirements of the Independent Technical Evaluation process where applies.

Please note that this template is for guidance purposes only and should be completed in accordance with the guidelines laid down in the HM Treasury's Green Book. <u>https://www.gov.uk/government/publications/the-green-book-appraisal-and-evaluation-in-central-governent</u>

The process

This document forms the initial SELEP part of a normal project development process. The four steps in the process are defined below in simplified terms. Note – this does not illustrate background work undertaken locally, such as evidence base development, baselining and local management of the project pool and reflects the working reality of submitting funding bids to Government.

× 4	
Local Board Decision	 Consideration of long list of projects, submitted with a short strategic level business case Sifting/shortlisting process, with projects either discounted, sent back for further development, directed to other funding routes such as SEFUND, or agreed for submission to SELEP
	 Pipeline of locally assessed projects submitted to SELEP for Board and Accountability Board, with projects supported by outline business cases - completed as per this template
	 Pipeline prioritised locally, using top-level common framework as embedded below
SELEP	•Locally prioritised lists submitted by SELEP to Government when agreed
SELEP ITE	 Full business case, as per this template, developed when funding decision made. FBC taken through ITE gate process Funding devolved to lead delivery partner when it is available and ITE steps are completed
Funding & Delivery	•Lead delivery partner to commence internal project management, governance and reporting, ensuring exception reporting mechanism back to SELEP Accountability Board and working arrangements with SELEP Capital Programme Manager.

Version control	
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Applicants for funding for non-transport projects should complete the blue sections only

PROJECT SUMMARY

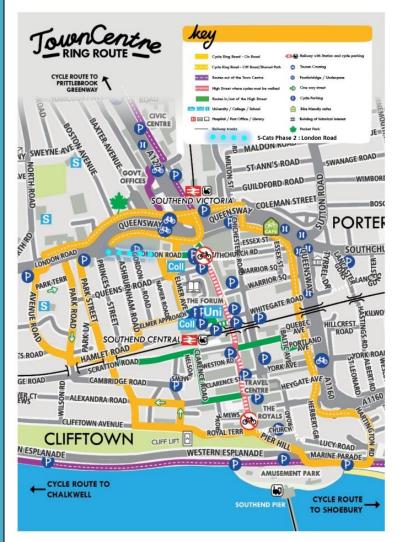
1.

Applicants for funding for transport projects should complete both the **blue** and the orange sections

1.1.	Project name	Southend-on-Sea Central Area Transport Scheme (S-CATS) Phase 2- London Road area
		S-CATS Phasing plan in Appendix 1
1.2.	Project type	Public Realm, walking and cycling infrastructure improvement
		Phase 2 of a 4 Phase Integrated Transport Package including junction improvements,
		public realm and walking/cycling facilities
1.3.	Location	Southend-on-Sea Town Centre
1.4.	Local	Southend-on-Sea Borough Council
	authority area	
	and postcode	Southend Central Area (London Road area- London Road, College Way, Queens Road and
	location	Elmer Avenue)
1.5.	Description	Overview
		Southend Central Area Transport Scheme (S-CATS) represents a major opportunity to support the continued growth and regeneration of the Southend Central Area. It is the delivery mechanism for the policies set out in the <u>Southend Central Area Action Plan</u> (SCAAP) Revised Proposed Submission Document that are aimed at strengthening and transforming the Town Centre sub-regional role as a successful commercial and retail destination, cultural hub, educational centre of excellence, leisure and tourism attraction – an excellent place to live, work and visit. The SCAAP is part of the spatial planning strategy for the Borough, providing detail on the policies set out in the Core Strategy.
		If Southend Town Centre is to remain and develop as a destination for visitors, residents and businesses, the streetscape and public spaces must be improved to support the overall offer. If town and city centres across the UK are to continue to have a key economic role in the future, then they have to have quality streetscapes and public realm that can encourage people to visit, and businesses to invest. There is competition between towns and cities for visitors, and there is also competition for retail from out- of-town developments and online. Many Local Authorities have recognised this over the last few years and invested heavily in the place-making project of urban improvements as part of economic regeneration strategies. Southend Borough Council is determined to therefore continue the work that has taken place over the last few years to improve the public spaces across the Town Centre including City Beach, Victoria Gateway and Warrior Square Gardens.
		 The scheme will be developed in four phase (See Phasing plan in Appendix 1): Phase 1: Victoria Avenue Improvements Phase 2: London Road Area Phase 3: Stub end of London Road Area (between College Way and Victoria Circus) Phase 4: Victoria Circus
		Phase 1 included a series of junction improvements along Victoria Avenue that better manages traffic into and out of the town centre. Access and public realm improvements along London Road, College Way, Queens Road and Elmer Avenue are the next steps to encourage more residents and tourists to visit and spend time in the Town Centre and for local businesses to flourish.

S-CATS Phase 2 (London Road area)

The scheme aims to improve the streetscape, public realm and walking/cycling facilities along the segment of London Road, College Way, Queens Road and Elmer Avenue that provide access to the high street, the main library (The Forum), College, University and other key destinations in the Town Centre.



London Road (between London Road/Queensway roundabout and College way)

In addition to being an important retail area with one of the largest supermarkets in Southend Town Centre (Sainsbury's) and a number of local shops and restaurants, London Road is also the missing link that completes the 'Town Centre Ring Route'.

'Town Centre Ring Route' is a network of on-road, off-road shared cycle paths that form the main cycle route in Town Centre. It connects key locations in the Town Centre to the two main cycle routes in the Borough, Prittlebrook Greenway and Seafront Cycle route. Please see map on the left for details of the cycle ring route.

Town Centre Ring Route Map

Improvement to the public realm and walking and cycling facilities along London Road will increase footfall and dwell times in this part of Town Centre, which is a key gateway to the high street, creating more opportunities for businesses and a vibrant social environment for residents and tourists.

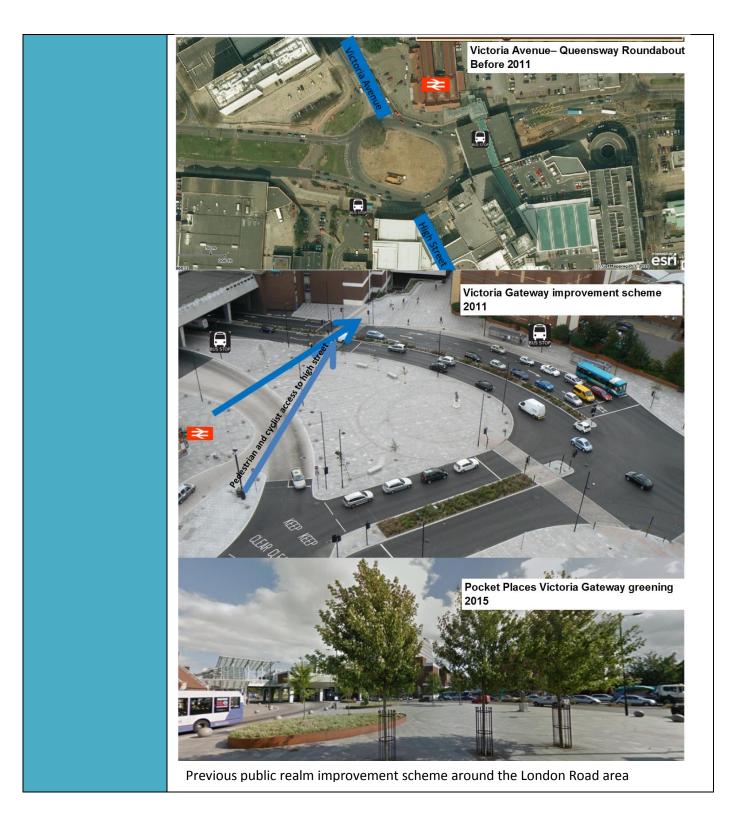
College Way / Queens Road / Elmer Avenue route between London Road and The Forum / South Essex College

This is a key route to the main library (The Forum) and South Essex College and the University of Essex from London Road. It has many local shops, cafes, restaurants and university accommodation, which along with the new Library facilities has led to an increase in the footfall and demand for better public realm.

S-CATS phase 2 (London Road area) will continue the improvements made to create a better environment for pedestrians, cyclists and public transport users in the London Road area. In 2011, the area started to transform with the completion of the Victoria Gateway scheme funded by the Community Infrastructure Fund. Improvements along London Road (between North Road and London Road/Queensway roundabout), Queensway and Victoria Gateway continued as a part of the Queensway Urban Realm and Cycle Improvements scheme. This scheme, funded by the EU Bike Friendly Cities project and Local Transport Plan (LTP), was completed in 2015. Alongside this scheme, the Pocket Places for People project, delivered in partnership with Sustrans, was a community led street redesign project that resulted in the creation of a pocket park along Queensway and greening of Victoria Gateway. It is essential to project these improvements to include the remaining London Road area for the full realisation of benefits to local community and economy.

Elements of these previous scheme designs (Photos provided on next page) including widening of the footways, surface treatments, planters and street furniture greatly improved the public realm in the area and will therefore be extended along London Road (between London Road/Queensway roundabout and College Way), College Way, Queens Road and Elmer Avenue as a part of S-CATS phase 2 (Scheme layout options in *Appendix 2*).

S-CATS Phase 2 also links to the on-going works along Victoria Avenue to improve walking and cycling as a part of S-CATS Phase 1 (Victoria Avenue).





	Financial Year	2016-2017	2017-2018	2018-2019	2019-2020
	Local Growth Fund	£1m	£2m	£2m	£2m
		L		L	1
1.9. Rationale for SELEP request	inviting the boro	ugh in early 201 nomic growth po	.3 to negotiate a sed by the limited	City Deal. This se d availability of la	by Government in eeks to address the nd for development
	necessary to imp key to Town Ce economy. These	rove access to, a ntre's continued improvements o Avenue) to su	and sense of plac d role as a key vill carry forward	e in, the Town Co destination and the work done a	ents that are seen as entre and therefore driver of the local as a part of S-CATS regeneration of the
	manages traffic ir along London Roa	nto and out of th ad, College Way, residents and to	e town centre. Ac Queens Road and	ccess and public r d Elmer Avenue a	Avenue that better ealm improvements re the next steps to ne Town Centre and
	restaurants that, including movem	together with the ents to and from pedestrians and comparison	ne Sainsbury's, ge m the High Stree cyclists at this key	nerate significant t. S-CATS Phase gateway and inte	nt area of cafés and activity in the area 2 will help increase rchange to the town lon Road.
	Action Plan (SC/ mechanism for t transforming the destination, cultu – an excellent pla	AAP) Revised P the policies set Town Centre su ral hub, educatio ace to live, work Sea Local Planni	roposed Submiss out within it th ub-regional role a onal centre of exce and visit. The SCA	ion Document a at are aimed at s a successful co ellence, leisure an AAP, when adopte	athend Central Area and is the delivery strengthening and mmercial and retail d tourism attraction ed, will form part of the policies set out
	and unlocking th within the Centra	ne potential of al Area will be s	significant regeneration regeneration regeneration is a second second second second second second second second	eration opportuni sport improveme	ases and investment ities. Developments nts to create a safe a welcoming visitor
	 Replacentraised le pedestria Replacentria 	nent of the carria nent of Sainsburg evel acting as a tr ans at this location nent of the mini that is also at a r	geway to include y's' mini roundabc affic calming featu	provision for cycli out with simple ju ure simplifying mo ion at College Wa as a traffic calmin	nction that is at a ovements for y with a simple g feature

	 Road Reduction in speed limit from 30mph to 20mph Sustainable Urban Drainage System along the footway and cycleway Improved street lighting Block paving of footway, cycleway and parking bays Improvements to landscaping including introduction of trees and planters These changes will require the reallocation of road space to provide a larger area for pedestrians and an improved street environment, while also maintaining essential access for delivery vehicles, taxis and cars.
	The scheme layout options are included within <i>Appendix 2</i> and key benefits document is in <i>Appendix 3</i>
1.10. Other funding sources	Southend-on-Sea Borough Council
1.11. Delivery partners	Not applicable
1.12. Start date	October 2017
1.13. Practical completion date	March 2018
1.14. Project development stage	Inception, option selection, feasibility, preliminary design-detailed design, implementation
1.15. Proposed completion of outputs	March 2018
1.16. Links to other SELEP projects, if	The scheme supports and compliments the improvements made to A127/A13 Victoria Gateway. Links to the junction improvement works and continues public realm/walking/cycling
applicable	enhancements being undertaken along Victoria Avenue as a part of S-CATS phase 1.

2. STRATEGIC CASE

The strategic case determines whether the scheme presents a robust case for change, and how it contributes to delivery of the SEP and SELEP's wider policy and strategic objectives.

			which policy and st			
2.1.	Challenge or opportunity to be	presen	•	-		lenge to be addressed and the opportunity ence supporting this and the impact of not
	addressed	S-CATS Phase 2 has a strong strategic policy context and builds on the successes of previous schemes, including S-CATS phase 1, to supports growth of housing, employment and local economy in the Town centre.				
		1.	Borough's employ	yment and entral Area	housing a, this wil	makes provision for a large share of the growth and associated regeneration to be be associated with an <u>increase in the levels</u>
			Document will gu town centre area overall ambition SCAAP executive that provides for above street leve	ide and p a and cent for Londo summary a high quali el. It also i c realm er	romote a ral seafro n Road p attached ty office dentifies hanceme	Plan (SCAAP) Revised Proposed Submission Il development and regeneration within the ont until 2021. The document sets out the olicy area (See Policy Area map within the as <i>Appendix 4</i>) to be an area of Town Centre space, shops, cafes/restaurants, and homes the need for this to be complemented by ents to create a pedestrian-priority area and vclists.
			London Road pol the wider approa economic growth	icy area in ach for tra n. Providir	the near vel mana ng multip	ommercial development planned for the future, S-CATS will be a critical element of gement in this area to support sustainable ble travel choices, especially active travel reduce the pressure on the wider road
			that 39% of respo	ondents rep	ported th	ire survey carried out in March 2016 found at there main mode of travel to the Town rovided below, further details in Appendix
						CycleOther
			Mode Of Travel	Total	%	
			Walk	92	39%	Car
			Train	42	18%	Walk
		8	Bus	46	19%	
			Car	45	19%	Bure
		0	Cycle	5	2%	Bus
			Other	6	3%	Train
		-	Total	236		

Modal Split – Mode of Travel to the Town Centre

Due to its location and limited onward connectivity, this section of London Road is not an important vehicular 'through route' and, as such, vehicular flows during commuter times are not especially pronounced. Vehicular flows steadily increase through the morning, and remain at a fairly constant level from 10:30 onwards (*Appendix 6a*).

There are almost twice as many pedestrians along this section of London Road compared to vehicles, suggesting that any additional area allocated to pedestrians will support the predominant road user. Further, by completing the 'Town Centre Ring Route', the project area will also become a key route for cyclists to access destinations within the Town Centre.

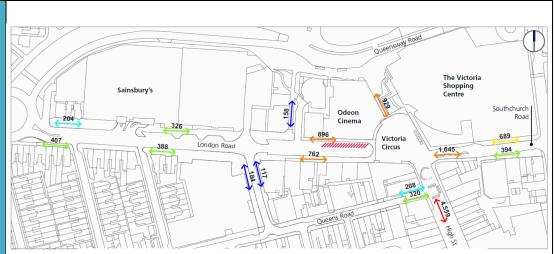
Through investment in public realm and improved walking and cycling infrastructure, S-CATS phase 2 will improve the quality of journey for pedestrians/cyclists, further increase the modal share of walking/cycling to the Town centre, and provide a more attractive Gateway into the Town Centre, along with contributing to tackling health and wellbeing issues resulting from physical inactivity.

2. Public and private sector investment in the Town Centre has led to London Road, College Way, Queens Road and Elmer Avenue <u>emerge as an important Gateway</u> to Town Centre.

Partnerships working across the Southend public and private sectors has seen significant investment and regeneration in Southend Central Area including: the UK's first integrated municipal-academic library with teaching space for both FE and HE students and the Focal Point Gallery (The Forum £27m – co funded by the Council, University of Essex and South Essex College together with contributions from the Arts Council in support of the Gallery); and the University campus development including £35m investment by the university for accommodation and a further £8m for the university square car park which enabled the Forum site to be released. This investment has helped draw more businesses, visitors and residents to the Town Centre and London Road, College Way, Queens Road and Elmer Avenue has become an even more important gateway to the Town Centre.

More investment from both the public and private sectors is needed in order for the growth area to meet its full potential and contribute fully to the South Essex and SELEP economies. S-CATS Phase 2 will contribute towards recognising this vision, building upon existing successes and investment in public realm around Queensway, London Road and Victoria Gateway. Public Realm improvements to create an attractive Gateway will support the on-going growth, and commercial investment stimulated by this project will help Southend continue to fulfil a primary role within the Thames Gateway as a hub for economic growth connected with continued improvements in community well-being.

A pedestrian activity study was undertaken between February-March 2016 to study pedestrian movements along London Road and Victoria Circus that revealed London Road as one of the key access routes to the Town Centre with high pedestrian movement (Image below shows pedestrian average flows on a Saturday (pph), full report attached as *Appendix 6b*). College Way and Queens Road were also found to be an important route to the high street.



London Road area- pedestrian average flows on Saturday (pph)

3. Southend's Economic Development and Tourism Strategy (2010) identifies the potential of public realm improvement work to unlock investment opportunities in the Town Centre as well as ease traffic congestion.

Southend's Economic Development and Tourism Strategy has a single vision of nurturing an innovative and resilient economy that attracts high quality businesses, growing a diverse and sustainable economic base. It highlights that tourism is the key sector and restrictions on public sector spending could put at risk the major development and regeneration plans.

It also recognises that car usage is high among Southend residents, leading to very bad traffic congestion. Improvements to key intersections, such as junction improvements made during S-CATS Phase 1 are identified as ways to ease pressure, as is the use of the town's extensive network of cycle paths as a viable alternative to car travel, but managing demand is seen as a long-term challenge. S-CATS Phase 2 completes and improves the 'Town Centre Ring Route' which is a network of cycle routes around the Town Centre.

Public realm improvements, including greening and street furniture that are introduced as a part of the scheme will also play an important role in changing the image and attractiveness of the Town Centre as a whole drawing in commercial investment. The quality of retail provision within Southend Town Centre is not as high or varied as the diverse population might justify. The proximity of Lakeside, Westfield and Bluewater shopping centres is a severe limiting factor, but a higher-end retail offer would help to capture greater visitor expenditure. Better quality public of realm and a welcoming access to the high street will improve the visitor experience in the Town Centre and encourage increased dwell time which contribute significantly more to the local economy.

4. Supports the <u>delivery of Southend's Low Carbon Energy and Sustainability</u> <u>Strategy</u>

Making improvements to the urban environment can help areas address the impacts of climate change, and can also support a reduction in carbon emissions. Southend Council has a Low Carbon Energy & Sustainability Strategy (LCESS) for 2015-2020 all of which relate to the S-CATS, particularly as there will be an emphasis on supporting walking and cycling (sustainable travel), as well as integrating Sustainable Urban Drainage Systems (SUDS) to reduce the ever increasing risk of local flooding.

The LCESS Six Focus areas are as follows:

THE LCL33 SIX FOCUS and					
Focus Area One:	Reducing our Carbon Emissions				
Focus Area Two:	Policy and Regulation				
Focus Area Three:	Delivering a Local Low Carbon Economy				
Focus Area Four:	Supporting Low Carbon Communities				
Focus Area Five:	Encouraging Sustainable Transport and Travel				
Focus Area Six:	Adapting to Climate Change and Enhancing Biodiversity				

Southend-on-Sea has experienced multiple events of extensive flooding in recent years, causing widespread disruption across the Borough. In these instances, intense rainfall coinciding with high tidal levels has resulted in flooding from surface water, sewer and fluvial sources.

The source of flooding is considered to be overland flow resulting from rainfall runoff from the impermeable surfaces of the town centre, including London Road area (Flood risk assessment of London Road area attached as *Appendix 7*). There are two distinct pathways; the first being overland flows following the topography and the second being via the subsurface drainage network.

The improvements delivered as a part of the S-CATS scheme will incorporate sustainable urban drainage techniques including green areas, permeable surface treatments etc. to help mitigate the impacts of climate change.

The impact of not progressing the scheme:

S-CATS is a clearly defined part of a wider strategy for Southend, which was subject to widespread consultation during 2015/16. As a result the options have already been narrowed down to a subset of two design variations for the Phase 2 works. The design variations all contain a set of common components, including footway replacement, wide raised crossings, segregated cycle lanes, new LED lighting, seating, new cycle parking, and tree planting. Therefore, whilst they may vary in layout, the overall funding profile for either option remains the same.

If the LGF funding was not available and scheme not progressed, it is likely that the measures would have to be delivered in a piecemeal fashion using other funding, as and when it becomes available, as improvements in this area are part of Southend's core strategy set out in the SCAAP. However, given the current environment where local authority finances are constrained, it is unlikely that Southend-on-Sea Borough Council would be in a position to prioritise enough funding to enable the delivery of the entire scheme; this would need to come from development contributions or external bids.

This would reduce the contribution to supporting local health and wellbeing and restrict accessibility and local mobility, and potentially undermine business confidence and investment within this area. As previously outlined in this section, this scheme is a critical element of a wider improvement to support planned growth in Southend Central Area. Therefore if the scheme is not progressed there will be a greater impact from planned growth, including reduced highway capacity, increasing congestion and a lack of access to sustainable transport choices.

2.2. Description of
project aims
and SMART
objectivesPlease outline primary aims and objectivesPlease present the SMART (specific, measurable, achievable, realistic and time- bound)
benefits and outcomes on the local economy that will arise following delivery of the

scheme in terms of numbers of jobs, new homes, GVA).

Within the policy context described in section 2.1, the following objectives for S-CATS Phase 2 have been developed:

- To support and align with S-CATS phase 1 to provide a **welcoming Gateway** to the Town Centre.
- Improve safety, accessibility and health and wellbeing through improved provision for pedestrians and cyclists.
- To **encouraging more pedestrian footfall & cycling** through quality public realm improvements and enhancements to walking/cycling infrastructure.
- To **support the development of the centre** of Southend in terms of delivering new housing, increased local business and the improved offer for tourist;
- To integrate **Sustainable Urban Drainage Systems** where possible to mitigate impacts of climate change.
- To contribute to the wider **SCAAP ambition**.

National / Regional Objectives	Local Objectives	Scheme Objectives $\checkmark \checkmark \checkmark = high, \checkmark \checkmark = medium,$ $\checkmark = low$
Releasing new investment Investing in our growth corridors and growth sites Boosting our productivity	A thriving and sustainable local economy in the Borough	✓✓✓ The scheme will enable delivery of area actions plans throughout the Borough, particularly the SCAAP and development around the Town Centre.
	Minimise environmental impact, promote sustainability for a greener Borough	 VVV The provision of facilities for walking and cycling will encourage modal shift for local journeys. Inclusion of SUDS will help mitigate impacts of climate change.
	A safer Borough	 ✓✓✓ Provision of raised tables, improved lighting, cycle facilities and reduction in speed limit to 20 mph will improve road safety for walkers, cyclists and the less mobile. Replacement of mini roundabouts with raised table will improve

			1	
				overall road safety.
		Improving our skills	Reduce inequalities in health and wellbeing, and a more accessible Borough	Improvement of public realm and increased permeability for pedestrians and cyclists will reduce the severance caused by London Road, improving residents' and visitors' access to important facilities and open up access to the High Street.
			A thriving and sustainable local economy in the Borough	✓ ✓ ✓ Delivery of the SCAAP is an important objective for this improvement.
2.3.	Strategic fit			/work programmes/ services
	(for example, with the SEP)	which the investment will	support	
		SELEP Strategic Economic	Plan (SEP)	
		The South East LEP's Stra to 2021:	tegic Economic Plan (SEP) s	et the following growth objectives
		 Generate 200,000 private sector jobs, an average of 20,000 a year or an increase of 11.4% since 2011; Complete 100,000 new homes, increasing the annual rate of completions by over 50% compared to recent years. 		
		business costs and efficie corridors across the LEP	ency. The SEP focuses or area. One of these is the	area had detrimental impacts on the development of 12 growth A127 London-Basildon-Southend ccelerated delivery of housing and
		town centre quarter for n housing, and that realising capacity issues along the	new offices, including the Ci g much of the growth dependent A127. This would need a model of the second se	ng Victoria Avenue) is a major new ity Deal secured Growth Hub, and nds upon addressing the significant number of transport infrastructure rovements alongside measures to
		Avenue that improves th includes public realm, w mitigate traffic congestion of investment to support a extending the walking ar	e traffic flow in and out or valking and cycling infrastr I. S-CATS phase 2 is the next growth and regeneration wi and cycling infrastructure to entre Ring Route and created	nprovements along A127 Victoria of Southend Town Centre. It also ructure improvements to further t step in the proposed programme ithin the Southend Central Area by the heart of the Town Centre, ating an attractive gateway that

	Southend Local Transport Plan (LTP 3) 2011 – 2026 (revised January 2015)
	An Area Action Plan (AAP) is an optional Development Plan Document (DPD) that forms part of the Local Development Framework (LDF). It is aimed at establishing a set of proposals and policies for the development of a specific area, such as a town centre or an area of new development.
	Southend Central Area Action Plan (SCAAP) Revised Proposed Submission Document covers the areas of Victoria shopping centre, London Road, High Street, Queensway and Southchurch Road, Elmer Square, Warrior Square, Clifftown, Tylers, Central Seafront and Eastern Esplanade, Western Esplanade and The Cliffs, and Victoria and Sutton Gateway Neighbourhoods. Its purpose is to provide details of how and where regeneration and growth can sustainably be accommodated in the town centre, central seafront area and surrounding neighbourhoods. The SCAAP makes provision for 2,000 dwellings and 6,500 jobs between 2001 and 2021.
	The key transport challenges identified in the SCAAP include the need for enhanced pedestrian and cycling connections and improved public realm. S-CATS Phase 2, with its focus on public realm and walking and cycling infrastructure, will contribute towards achieving the following LTP objectives set for the Southend Central Area:
	 Balance the need to keep traffic flowing on the main road network to minimise congestion, especially delays to buses, with greater opportunities for pedestrians, cyclists and people with disabilities. Encourage the use of sustainable travel modes through smarter choices techniques and mobility management measures. Continue the programme of pedestrian improvements and encourage development that supports complimentary public realm and access improvements, including at Queensway, Victoria Gateway, and London Road, and improving access from the surrounding gateway neighbourhoods to the town centre. Capitalise on the reduction in general traffic circulation in the Town Centre to establish strong connecting routes for pedestrians to and from the car parks to the retail and leisure circuits in the Town Centre, including better lighting and public realm features.
2.4. Summary outputs (3.2 will contain more detail)	Southend-on-Sea's Core Strategy (2007) states that improvements to transport infrastructure and services will be sought to secure a 'step change' in provision that will be necessary to unlock key development sites for employment led regeneration and growth of Southend.
	As a stand-alone scheme S-CATS Phase 2 would not necessarily lead directly to new jobs, floor space, and housing starts. However, when combined with the previous and subsequent S-CATS phases, the public realm improvements proposed for S-CATS Phase 2 will support the regeneration and growth proposals in the Southend Core Strategy and emerging Southend Central Area Action Plan (SCAAP) Revised Proposed Submission Document.
2.5. Delivery constraints	High level constraints or other factored which may present a material risk to delivery The layout options developed for S-CATS Phase 2 (<i>Appendix 2</i>) require an agreement with Sainsburys' to reposition the exit from Sainsburys' car park to maximize the benefits for pedestrian and cyclist accessibility along London Road. If such an agreement is not

		reached, a modification will be made to the layout in discussion with stakeholders to allow the exit to remain at its existing location without compromising improvements for pedestrians and cyclists. A drawing of an alternative arrangement which is contained within <i>Appendix 8</i> shows an arrangement that maintains the existing position of the access and egress of the car park without compromising improvements for pedestrians and cyclists.
2.6.	Scheme dependencies	Please provide details of any related or dependent activities that if not resolved to a satisfactory conclusion would mean that the full economic benefits of the scheme would not be realised.
		Benefits realisation will be maximised if recently improved junctions on the A127 Victoria Avenue (Carnarvon Road, Great Eastern Avenue and East Street) and on-going public realm, walking and cycling improvements along the service road on Victoria Avenue can be supported through the delivery of S-CATS Phase 2 followed by improvements to next segment of London Road (between College Way and Victoria Circus) and Victoria Circus.
2.7.	Scope of scheme and scalability	Please summarise what the scope of the scheme is. Provide details of whether there is the potential to reduce the projects costs but still achieve the desired outcomes.
	Scalability	Improvements to public realm and walking/cycling facilities on London Road, College Way, Queens Road and Elmer Avenue.
		Compromises on quality of surface treatment, planting and street furniture would prevent the scheme from tying into the improvements made in the area through previous scheme along London Road (between North Road and London Road/Queensway roundabout), Queensway and Victoria Gateway. It will also potentially undermine business confidence and investment within this area making it difficult to achieve the vision for the Town Centre as set out in the SCAAP.
		The very high BCR is indicative of the high impacts of these seemingly minor improvements.
2.8.	Options if funding is not secured	Please summarise what would happen if the funding for the scheme was not secured - would an alternative solution be implemented and if so please identify how it differs from the proposed scheme. Is doing nothing an option?
		As described in section 2.1, S-CATS is a part of the wider strategy for Southend. Without this improvement, the wider improvements to the Town Centre as set out in the SCAAP, both completed and planned will not fully maximise their intended benefits. This will have on-going consequences for securing investment in Southend.
		This intervention will demonstrate a strong commitment to provide the infrastructure needed to support growth in the Town Centre. Whilst the development will be phased over the SCAAP period, it must be recognised that in order to encourage the investment and to revitalise the Town Centre, a clear funded route for infrastructure development must be put forward to support the SCAAP developments and further economic growth.
		If the LGF funding was not available and scheme not progressed, it is likely that the measures would have to be delivered in a piecemeal fashion using other funding, as and when it becomes available, as improvements in this area are part of Southend's core strategy set out in the SCAAP. However, given the current environment where local authority finances are constrained, it is unlikely that Southend-on-Sea Borough Council

would be in a position to prioritise enough funding to enable the delivery of the entire scheme; this would need to come from development contributions or external bids.

This would reduce the contribution to supporting local health and wellbeing and restrict accessibility and local mobility, and potentially undermine business confidence and investment within this area. As previously outlined in this section, this scheme is a critical element of a wider improvement to support planned growth in Southend Central Area. Therefore if the scheme is not progressed there will be a greater impact from planned growth, including reduced highway capacity, increasing congestion and a lack of access to sustainable transport choices.

(Scheme Options Matrix within Appendix 9)

3. ECONOMIC CASE

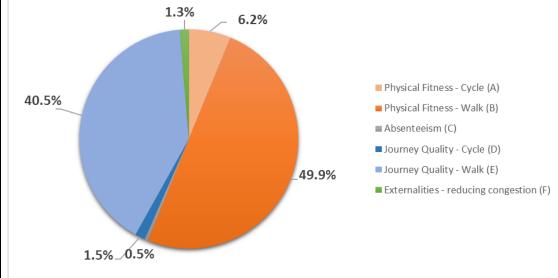
The economic case determines whether the scheme demonstrates value for money. It presents evidence on the impact of the scheme on the economy as well as its environmental, social and spatial impacts. For projects requesting over £5m of SELEP directed funding, a full economic appraisal should be undertaken and supplied alongside this application form.

3.1.	Impact Assessment	<i>Please provide a description of the impact assessment of the scheme with some narrative as to why other options have been discounted.</i>
		This should include a list of significant positive and negative impacts and a short description of the modelling approach used to forecast the impact of the scheme and the checks that have been undertaken to ensure that the approach taken is fit for purpose.
		S-CATS Phase 2 represents the next step in a proposed programme of investment to support growth and regeneration within the Southend Central Area by improving the public realm and streetscape. Phase 2 focuses on London Road (between Queensway and College Way), which is the key western approach for pedestrians and cyclists into the town centre, continuing on from where the Phase 1 works were completed in 2015. Phase 2 also includes streetscape works on the College Way / Queens Road / Elmer Avenue route between London Road and The Forum / South Essex College.
		S-CATS is a clearly defined part of a wider strategy for Southend, which was subject to widespread consultation during 2015/16. As a result the options have already been narrowed down to a subset of two design variations for the Phase 2 work. The design variations all contain a set of common components, including footway replacement, wide raised crossings, segregated cycle lanes, new LED lighting, seating, new cycle parking, and tree planting. In economic / environmental / social impact and appraisal terms there is little difference between the Phase 2 design variations. The Economic Case is therefore presented as a single option.
		 Significant Impacts The full range of expected economic, social and environmental impacts are presented in the Appraisal Summary Table (AST) at <i>Appendix 10</i>. Key benefits are: An increase in the number of walking and cycling trips, leading to increased levels of physical activity. Approximately 40 additional cycling trips and 260 additional walking trips per day have been forecast. Increased cycling trips have been forecast using the 'disaggregate mode choice model' method set out in TAG Unit A5.1 (Active Mode Appraisal). Increased walking trips are based on a percentage uplift of observed pedestrian counts on London Road and College Way. Improved walking and cycling journey quality resulting from new on-road segregated cycle lanes, additional cycle parking, upgraded street lighting, reduced kerb level difference, renewed pavement, seating, directional signage, and tree planting. The monetary journey quality benefit has been estimated using the methods in TAG Units A4-1 (Social Impact Appraisal) and A5-1 (Active Mode Appraisal). Improved journey quality will benefit approximately 150 cycle trips and 8,100 walking trips per day (includes existing trips). Reduced severance for active modes on London Road, as a result of carriageway narrowing and new raised crossing areas.
		Other benefits result from reduced private car use and the associated reductions in noise, accidents and congestion, as well as reduced greenhouse gas emissions.
		The scheme is also expected to improve personal security for pedestrians and cyclists on

The scheme is also expected to improve personal security for pedestrians and cyclists on London Road (due to upgraded street lighting), enable a sense of place to be restored

	 (townscape benefits), and reduce surface water discharge due to sustainable urban drainage system (SUDS) installation. Account will also be taken of safety of cyclists and pedestrians in light of the recent terrorist incidents. S-CATS Phase 2 is not expected to lead to any significant negative economic impacts, particularly as the scheme removes excess highway capacity only. Negative environmental and social impacts are also not expected to result from the scheme. Appraisal Methods and Checks Monetised benefits for physical activity, reduced absenteeism, journey quality, and marginal external costs, and the scheme BCR have been estimated in line with the
	principles and methods set out in TAG Units A1-1 (Cost-Benefit Analysis), A1-2 (Scheme Costs) A4-1 (Social Impact Appraisal), A5-1 (Active Mode Appraisal), A5-4 (Marginal External Costs), and the values contained in the March 2017 version of the WebTAG Databook.
	The appraisal has been undertaken using a spreadsheet developed specifically for S-CATS Phase 2 ('S-CATS Phase 2 London Rd Econ Appraisal.xlsx' in <i>Appendix 11</i>), which contains details of all assumptions and data sources. Local data has been used where available, including baseline pedestrian and cycle counts, mode share and mode shift statistics from previous studies, National Trip End Model (NTEM) growth factors, and walking / cycling average speeds. National Travel Survey and WebTAG default values have been used to supplement the local data as required, for average trip lengths, car occupancies, and cycling journey purpose splits.
	The largest proportion of monetised benefits is for improved physical fitness as result of increased walking and cycling. The values estimated in the spreadsheet have been checked using the World Health Organisation (WHO) Health Impact Assessment Tool (HEAT), with a variation of less than 1.5%.
	The BCR estimated using the spreadsheet has been checked using the DfT's Active Mode Appraisal Toolkit, with a variation of only 0.2.
3.2. Outputs	Identify jobs, floor space and housing starts connected to the intervention, quantify the outputs in tabular format and provide a short narrative for each theme (i.e. jobs/homes/floorspace) explaining how the project will support the number identified. Please describe the methodology used for calculating jobs and homes numbers.
	As a stand-alone scheme S-CATS Phase 2 would not necessarily lead directly to new jobs, floor space, and housing starts. Jobs and house numbers have therefore not been assessed specifically as part of scheme appraisal for Phase 2. However, when combined with the previous and subsequent S-CATS phases, the public realm improvements proposed for S-CATS Phase 2 will support the regeneration and growth proposals in the Southend Core Strategy and emerging Southend Central Area Action Plan (SCAAP) Revised Proposed Submission Document.
3.3. Standards	Provide details of anticipated standards (such as BREEAM) that the project will achieve.
	TD 9/93 Highway Link Design,
	TD 27/05 Cross Sections and Headrooms

	TD 42/95Geometric Design of Major/Minor Priority Junctions			
	TA 57/87 Roadside Features			
	TA 90/05 The Geometric Design of Pedestrian, Cycle and Equestrian Routes			
	The SuDS Manual			
	HD 49/16 Highways Drainage Design Principal Requirements			
	HD 33/06 Surface and Sub-surface Drainage Systems for Highways			
	HA 102/00 Spacing of Road Gullies			
	HA 40/01 Determination of Pipe Bedding Combinations for Drainage Works			
	HA 83/99 Safety Aspects of Road Edge Drainage Features			
	HD 19/15 Road Safety Audit			
	HD 24/06 Traffic Assessment			
	IAN 73/06 Rev 1			
	HD 26/06 Pavement Design			
	HD 39/16 Footway and Cycleway Design			
	Manual for Streets 2			
3.4. Value for	S-CATS Phase 2 represents Very High Value for Money with a BCR of 4.06.			
money assessment	 The following Value for Money indicators have been estimated for S-CATS Phase 2: Present Value of Benefits (PVB): £8.43 million (2010 prices with future benefits over a 60-year appraisal period discounted to 2010). Present Value of Costs (PVC): £2.07 million (2010 prices with future costs over a 60-year appraisal period discounted to 2010). Net Present Value (NPV): £6.36 million (2010 prices discounted to 2010). Benefit Cost Ratio (BCR): 4.06. 			
	Present Value of Benefits (PVB) A breakdown of the £8.43 million PVB by benefit type is shown below.			



Present Value of Benefits- Breakdown by Benefit Type

- 56.1% (£4.7 million) of monetised benefits for S-CATS Phase 2 are forecast to arise from increased physical fitness. These monetised benefits are related to reduced mortality and reduced costs to the health service and wider society, due to increased levels of walking and cycling. The majority of physical fitness benefits for S-CATS Phase 2 are due to increased levels of walking, with approximately 260 additional walking trips per day attributable to the scheme.
- 42% (£3.5 million) of monetised benefits for S-CATS Phase 2 are forecast to arise from improved journey quality for pedestrians and cyclists on London Road, College Way and Elmer Avenue. Standard 'willingness to pay' monetary values (from WebTAG) have been applied in the appraisal to reflect improvements in the public realm that would be of benefit to existing pedestrians and cyclists. Namely the proposed on-road segregated cycle lanes, additional cycle parking, upgraded street lighting, reduced kerb / road level difference, renewed pavement, seating, directional signage and tree planting.
- A relatively small proportion of the monetised benefits (1.3%, £0.1 million) is attributed to **reduced marginal external costs of car use** (externalities), arising from mode shift to walking and cycling. The specific benefits that reduced car use will bring are reduced congestion in Southend and the associated environmental and social benefits (noise, greenhouse gases, road accidents).
- Benefits from reduced absenteeism from work make up 0.5% (<£0.1 million) of the expected monetised benefits of S-CATS Phase 2. Reduced absenteeism is expected due to improved health and well-being, linked to increased physical fitness of people who start walking or cycling to work.

In line with standard practice in public sector economic appraisals, financial contributions from businesses are removed from the PVB to represent the cost to the private sector, but excluded from the PVC (as these costs are not being paid by the public sector). The expected present value of private sector developer contributions to S-CATS Phase 2 (approximately £0.1 million) has been deducted, leaving a PVB of £8.43 million.

Present Value of Costs (PVC)

The PVC is estimated at £2.07 million (2010 market prices, discounted to 2010). The PVC includes all public sector costs associated with the scheme over the full 60-year appraisal period, including preparatory, construction, and site supervision costs, a quantified risk layer and allowances for future maintenance. Optimism Bias at 15% is also included in the PVC. This level of Optimism Bias has been selected as the scheme cost estimate has been prepared based on known unit rates.

		Sensitivity analyses show that a four-fold increase in scheme costs would be required to
		reduce the BCR to 1.0. Sensitivity analyses also show that the BCR is not overly sensitive to
		small changes in the main assumptions.
3.5.	Transport	The economic appraisal has been undertaken using a spreadsheet developed specifically
	scheme	for S-CATS Phase 2 ('S-CATS Phase 2 London Rd Econ Appraisal.xlsx' in Appendix 11), in line
	assessment	with the following guidance and standard monetised values:
		 TAG Unit A1-1 Cost-Benefit Analysis.
		TAG Unit A1-2 Scheme Costs.
		TAG Unit A4-1 Social Impact Appraisal.
		• TAG Unit A5-1 Active Mode Appraisal, including use of a disaggregate mode choice
		model approach to forecasting increased cycling demand.
		 TAG Unit A5-4 Marginal External Costs.
		WebTAG Databook March 2017 version – for annual GDP deflator and GDP per
		person forecast parameters, HM Treasury Green Book discount rates (Table
		A1.1.1), indirect tax correction factor (Table A1.3.1), average value of prevention
		per casualty (Table A4.1.1), values of journey ambience benefits for cyclists (Table
		A4.1.6), and values of aspects in the pedestrian environment (Table A4.1.7).
		 Transport for London's Business Case Development Manual 2013, which contains more detailed information on monetising walking and cycling improvements
		(Tables E-22 and E-23).
		Observed local data from Southend has been used to ensure that the appraisal is based on
		a robust baseline:
		• Pedestrian counts undertaken in March 2016 for 8 hours on London Road and
		College Way.
		• Cyclist counts for London Road, undertaken in September 2015 as part of a
		manual classified turning count for the Queensway Roundabout (at the western
		end of the proposed scheme).
		• Cycling mode share for trips to Southend town centre, as reported in the S-CATS
		General Overview document (dated December 2016).
		Mode shift from private car to walking and cycling as a result of personalised
		travel planning interventions, reported in an evaluation report in January 2015.
		This provides a general indication as to the proportion of new walkers and cyclists
		that would have transferred from the private car.
		 Average walking and cycling speeds in Southend, as reported in the Southend LTP3 Strategy Document 2011-2026.
		Strategy Document 2011-2020.
		National data has been used where local data is not available:
		• National Travel Survey 2015 data for average walking and cycling trip lengths in
		England (NTS0306), cycle and walking journey purpose splits (NTS0409).
		National Trip End Model forecasts for the change in walking and cycling trips over
		a 10-year period after scheme opening.
		• WebTAG Databook default values for average car occupancy (Table A1.3.3).
		The outputs of the bespoke spreadsheet model have also been compared to outputs using
		the WHO's Health Economic Assessment Tool (HEAT) for physical fitness benefits and the
		DfT's Active Mode Appraisal Toolkit spreadsheet. The physical fitness PVB forecast using
		the bespoke spreadsheet is within 1.5% of the value estimated using HEAT. The overall
		scheme BCR estimated using the bespoke spreadsheet is only 0.2 higher than the BCR
		estimated using the DfT's tool. However, it should be noted that the DfT's tool cannot be refined to the same level of detail in respect of the specifics of S-CATS Phase 2.
		remied to the same level of detail in respect of the specifics of 5-CATS Flidse 2.
		S-CATS Phase 2 has been appraised on the basis of a 60-year appraisal period, as it is a

	capital infrastructure scheme which delivers a physical asset. The working assumption, built into the PVC, is that maintenance costs will equate to approximately 15% of the value of the physical asset over 60 years. For simplicity a residual asset value has not been assumed at the end of the appraisal period.
	The scheme 'opening year' is assumed to be 2018/19, with the benefits in the opening year dampened to 80% of a full year benefit value.
	All scheme benefits and costs have been assessed against a Do-Minimum in which only the current physical assets on London Road, College Way, and Elmer Avenue are maintained.
3.6. Options assessed	 Assessment of options considered- including do nothing, do minimum etc Recommended option. How do its impacts compare with the other options considered?
	Transport assessment of options Please provide a description of at least 4 options (or choices) for investment, together with their relative advantages and disadvantages (a SWOT analysis):
	 Do nothing Do minimum Do something
	• Do optimum Please bear in mind that:
	• these options may differ in potential business scope, service solution, service delivery, implementation and funding, depending on the nature of the investment
	• the investment appraisal for each option should be contained as an appendix and prepared in accordance with the tools and techniques set out in the WebTAG, Capital Investment Manual and HM Treasury Green Book.
	S-CATS is a clearly defined part of a wider strategy for Southend, which was subject to widespread consultation during 2015/16. As a result the options have already been narrowed down to a subset of two design variations for the Phase 2 work. The design variations all contain a set of common components. In economic / environmental / social impact and appraisal terms this means there is little difference between the Phase 2 design variations. The Economic Case is therefore presented as a single option.
	The Do-Something has been assessed relative to a Do-Minimum in which only the current physical assets on London Road, College Way, and Elmer Avenue are maintained.
	The full range of expected economic, social and environmental impacts are presented in the Appraisal Summary Table (AST) at <i>Appendix 10</i> .
	The full set of background / baseline data and assumptions used in the economic appraisal are contained in a spreadsheet developed specifically for S-CATS Phase 2 ('S-CATS Phase 2 London Rd Econ Appraisal.xlsx' in <i>Appendix 11</i>). The resulting expected economic performance of the scheme is summarised in the Analysis of Monetised Costs and Benefits table.

	Impact	Do Something
		(£)
	Noise	1,092
	Local Air Quality	-
	Greenhouse Gases	3,650
	Journey Quality	3,546,530
	Physical Activity (incl Absenteeism)	4,778,688
	Accidents	16,748
	Economic Efficiency: Consumer Users (Commuting) Economic Efficiency: Consumer Users (Other)	102,277
	Economic Efficiency: Business Users and Providers*	0
	Wider Public Finances (Indirect Taxation Revenues)	-10,754
	Present Value of Benefits (PVB)	8,438,232
	Broad Transport Budget	2,076,831
	Present Value of Costs (PVC)	2,076,831
	Net Present Value (NPV)	6,361,419
	Benefit to Cost Ratio (BCR)	4.06
	* For S-CATS Phase 2, the monetised business users and provide	
	developer contributions.	rs impact refutes to
	 Sensitivity analyses show that the assumed decay rate and increativity analyses show that the assumed decay rate and increative BCR is not overly sensitive to small changes in the main assump demonstrate that significant cost increases would be required to The following non-monetised benefits are also forecast for S-CA Beneficial impact on the continued growth and regener Central Area, creating the right conditions for employm Slight Beneficial impact on local air quality as a result of private car to walking and cycling. Slight Beneficial impact on the water environment due sustainable urban drainage systems (SUDS) in the schere 	to change, although the tions. The tests also to reduce the BCR to 1.0. ATS Phase 2: thation of the Southend tent growth in the town. If mode shift from the to the inclusion of
	 Slight Beneficial impact on personal security from upgra 	-
	• Slight Beneficial impact on personal security from upgra Moderate Beneficial impact on severance, particularly for pede	aded street lighting.
. Assumption	Moderate Beneficial impact on severance, particularly for pederRoad.IsList all assumptions made for transport modelling and approach	aded street lighting. strians crossing London n. WebTAG sets out
. Assumption	Moderate Beneficial impact on severance, particularly for peder Road.	aded street lighting. strians crossing London n. WebTAG sets out adies.
2. Assumption	 Moderate Beneficial impact on severance, particularly for peder Road. List all assumptions made for transport modelling and approach assumptions that should be used in the conduct of transport stu In addition, please list any further assumptions supporting the a 	aded street lighting. strians crossing London n. WebTAG sets out adies.
'. Assumption	 Moderate Beneficial impact on severance, particularly for peder Road. List all assumptions made for transport modelling and approach assumptions that should be used in the conduct of transport stu 	aded street lighting. strians crossing London n. WebTAG sets out adies. analysis. ppended economic
'. Assumption	 Moderate Beneficial impact on severance, particularly for peder Road. List all assumptions made for transport modelling and approach assumptions that should be used in the conduct of transport stul In addition, please list any further assumptions supporting the a A full list of assumptions is provided on the 'Inputs' tab in the approach assumptions and approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of assumptions is provided on the 'Inputs' tab in the approach as a full list of a full list of as a full list of a full list of as a full list of a full list of as a full list of as a full list of a full list of	aded street lighting. strians crossing London n. WebTAG sets out adies. analysis. ppended economic sal.xlsx' in Appendix 11).
'. Assumption	 Moderate Beneficial impact on severance, particularly for peder Road. List all assumptions made for transport modelling and approach assumptions that should be used in the conduct of transport stul. In addition, please list any further assumptions supporting the a A full list of assumptions is provided on the 'Inputs' tab in the appraisal spreadsheet ('S-CATS Phase 2 London Rd Econ Apprais Sensitivity testing has identified the following assumptions as has a set of the set of	aded street lighting. strians crossing London <i>n. WebTAG sets out</i> adies. <i>analysis.</i> ppended economic sal.xlsx' in <i>Appendix 11</i>). aving the greatest potent

 Real cost construction inflation, above general background inflation: 1% annum for 5 years from the 2015 price base year. The 'real cost inflation for construction' variable refers to the level of in is forecast to occur beyond standard background inflation. For example, background inflation is running at 2.5% then a real cost inflation value of implies that construction costs are running at approximately 3.5%. We undertaken additional sensitivity tests on the BCR as follows, to demons the appraisal is not particularly sensitive to inflation in the construction being higher than background inflation: Real cost inflation at 2% = 3.94 Real cost inflation at 3% = 3.86 Optimism Bias: 15% (as this scheme has been costed based on known u SOUTHEND AREA ASSUMPTIONS Average walk trip length: 1.22km (the 2015 average for England, from th Travel Survey). Average mumber of days per week that pedestrians using London Road to foot: 4 out of every 7 days. PEDESTRIAN FLOWS Pedestrian numbers on London Road, conversion factor from observed flow to 24-hour flow: 1.375 (11/8) to cover the 0700-1000 and 1800-220 periods when the main superstore on London Road attributable to the sc 						
3.8. Sensitivity tests	• Increase in walking trips / footfall on London Road attributable to the scheme: 5%. Set out your sensitivity tests considering risks, uncertainties and sensitivities associated with the project A wide range of sensitivity tests have been undertaken to check how sensitive the scheme appraisal is to changes in the main assumptions and to identify key performance thresholds. The tests demonstrate that, while the scheme appraisal is not overly sensitive to small changes in the main assumptions, the decay rate and increase in walking trips attributable to the scheme are where the BCR is most sensitive to change. The tests also demonstrate that significant cost increases would be required to reduce the BCR to 1.0. Central Case BCR = 4.06. Change Revised BCR Appraisal period 30 years 2.38 Benefits decay rate 5% per annum 1.68 Real cost construction inflation at 0% per annum 4.14 Optimism Bias higher at 44% (standard % for early stage scheme 3.27 3.27					

Optimism Bias lower at 3% (standard % for later stage scheme design)	4.52
Average walk trip length is higher at 2km	5.38
Pedestrians use London Rd on average 3 days per week	3.55
Pedestrians use London Rd on average 5 days per week	4.57
Pedestrian numbers conversion factor from 8-hr to 24-hr flow is 1.25 (10/8)	3.7
Pedestrian numbers conversion factor from 8-hr to 24-hr flow is 1.5 (12/8)	4.4
Increase in walking trips attributable to the scheme, lower at 2%	2.8
Increase in walking trips attributable to the scheme, higher at 10%	6.17
Performance Thresholds The BCR would reduce to 1.0 (where monetised benefits equal scheme cos following situations:	ts) in the
 A drop-off in benefits of 10-11% per annum occurred (e.g. increase diminished over time perhaps because the high infrastructure qual being maintained). 	
 Scheme costs increased by a factor of 4 with the developer contrib the same. 	
 If walking trips along London Road reduced by more than 2% as a c the scheme. 	lirect result of

Provide positive and negative impacts of the scheme in the table below. Please adhere to WebTAG guidance.

Please see AST attached as Appendix 10.

3.10. Transport value for money statement – See guidance

	Present values in 2010 prices and values			
PVB	£8,438,232			
PVC	£2,072,913			
NPV = PVB – PVC	£6361,419			
Initial BCR = PVB/PVC	4.06			

3.11. Value for money summary - worked example

Please identify the category of VfM based on Benefit Cost Ratio (BCR) of the scheme using monetised impacts in line with WebTAG guidance.

VfM assessment should take into account qualitative and quantitative impacts in 2 stages:

I) Construct 'adjusted' BCR

II) Take into account all impacts that could not be monetised

VfM statement report should include:

I) VfM category

- II) PV of benefits, costs and range around BCR
- III) Summary of assessed benefits and costs, including assumptions that influenced the results
- *IV)* Assessment of non-monetised impa
- V) Key risks, sensitivities and uncertainties

	Assessment	Detail
Initial BCR	4.06	Based on standard monetised benefits as set out in the
		Analysis of Monetised Costs and Benefits table (section 3.6).
		The largest monetised benefits are associated with increased
		physical fitness and journey quality for pedestrians. Estimated
		in line with WebTAG.
Adjusted BCR	4.06	No additional monetised benefits to add.
Qualitative	Slight	Additional non-monetised benefits associated with
Assessment		regeneration, townscape, water environment, personal
		security, and severance. No negative impacts expected.
Key risks,	Low Risk	Risk layer and 15% Optimism Bias are included in the
sensitivities		economic appraisal.
VfM category	Very High	BCR is just above the Very High threshold, but qualitative
		assessments suggest a number of additional non-monetised
		benefits and no negative impacts.

4. COMMERCIAL CASE

The commercial case determines whether the scheme is commercially viable. It presents evidence on risk allocation and transfer, contract timescales, implementation timescales and details of the capability and skills of the team delivering the project.

4.1.	Procurement	Please provide details of the procurement route and strategy that will be used for the project. This should include details of the procurement mechanism to be used, details of whether it is an existing framework and contract, the timescales associated with the procurements and details of other routes that were considered for delivery and reasons why these were rejected.
		Southend-on-Sea Borough Council has procured a number projects through various different routes The "Better Southend" projects, including the A127 Progress Road Junction Improvement, the A127/A1159 Cuckoo Corner Junction Improvement, A127/A13 Victoria Gateway and City Beach improvements, were procured utilising the Highway Agency's East & South East Framework Contract. This Contract allowed Southend to undertake a mini Tender process with the five Contractors which had already been procured by the Highways Agency.
		Southend-on-Sea Borough Council joined The Eastern Highway Alliance Framework (EHF1) in order to carry out projects such as the A127/B1013 Tesco Improvement. The EHF1 was an unincorporated Association by Agreement involving nine local authorities engaged in developing ways to provide highway services in a cost effective and efficient way. The EHF1 commenced on 18th June 2012 and expired on 17th June 2016. Southend joined the Framework due to the underlying EHA ethos which is that of collaboration and encapsulates:
		• A flexible approach to the procurement of highway services and goods

based on an inter-authority strategy;

- The further development of Best Value, VfM and construction best practice using the partnering approach for the procurement of private sector partners involving the whole of the relevant supply chains;
- The rationalisation of systems and procedures enabling duplication of effort and administrative and support costs to be reduced for the EHA Members;
- The opportunity to foster innovation within the EHA and to make financial savings;
- The creation of more open processes and performance benchmarking partnerships through regional initiatives and with other highway authorities;
- The development of skills to help implement and deliver best practices across the EHA.

The Framework was based on the NEC3 Framework Contract June 2005. Each authority commissioning work were able use either direct award or mini competition to award work to the framework contractors.

The A127 Kent Elms junction improvements were procured using the Eastern Highways Alliance Framework (EHF2) which is based on the NEC3 Frameworks Contract April 2013. This fostered the same principles as EHF1 and provides the users of the alliance access to six Contractors which enable members to place either a Direct Award Contract or Mini Tenders.

Both the A127 Tesco Improvement and the A127 Kent Elms Improvements both utilised mini competition to procure the works to ensure a competitive costs was achieved for the works.

S-CATS Phase 1 (Victoria Avenue) was procured utilising the Southned-on-Sea's Lot 2 New Works Contract. In 2015 Southend-on-Sea let the Highways contracts into five "Lots" which divide the work into distinct areas; Planned and Reactive Maintenance; New Works; Traffic system Control, Traffic system Maintenance, and Resurfacing. The procurement process has complied with OJEU with the new contracts based on the HMEP/NEC3 Term Service Contract commencing on 1st April 2015 for 7 years, extendable by 3 years to 10.

Southend-on-Sea Borough Council appointed the successful tenderer for the Lot 2 New Works Contract in April 2015 to undertake all projects that are considered to be improvements the Councils highway network, such as highway, pedestrian, bus priority and cycling schemes. However there may be elements that involve works along footpaths, bridleways, in car park and on private land. This appointment has a duration of seven to ten year.

The Framework is based on the NEC3 Term Service Contract April 2013 utilising Option A, priced Contract with price list. The work is commissioned via Option X19: Task Order. With Option A it determines the amount to be paid by the Contractor for carrying out a specified task. Option X19 provides the Council with the facilities to control work on a task-by-task basis.

The procurement for the S-CATS Phase 2 London Road project will be made through Southend Borough Council Term Contract for New Works.

dependencies	
4.3. Commercial sustainability	Please can you identify how the project will be commercially sustainable? Will the project require on going revenue support? If so how will this be funded?
	None
4.4. Compatibility v State Aid rules	vith State aid declaration – not applicable.
4.5. Commercial viability	 Please provide: 1. Evidence to show the risk allocation and transfer between the promoter and contractor and timescales identified in procurement and/or contract management strategy 2. Definition of approach taken to assess commercial viability 3. Arrangements for cost overrun 4. Letter from S151 officer. The contract will be in accordance with Southend-on-Sea Borough Councils Lot 2 Term Service Contract for New NEC3 April 2013 Option A.

5.1. Tot and	tal project co		ion with the sor	and chart in I				
		ost	£2.0m	eadsheet in I				
	and basis for estimates		The total project cost have been produced from					
			 Works estimates using 2015 prices from the Southend Borough Council Lot 2 New Works Contract Costs Management Fees, Design Fees and Supervision costs Estimates from Statutory Undertakers for plant diversions, Calculation of risk utilising @risk software (Appendix 12) The provision of a 15% Optimism Bias (WebTag Table 8). In addition to these 					
				een included				
			The Works costs are based on 2015 prices within the Lot 2 New Works Contract. As the works will be constructed during the 2017/18 period inflation has been included within the financial case for yearly cost increases.					
	tal SELEP fun Juest	ding	£2.0m					
	ner sources o Iding	of	Not applicable.					
5.4. Sun	nmary finan	cial pro	file					
(£m)			16/17	17/18	18/19	19/20	20/21	Total
		list here	e the amount of		ht			
SELEP ree Applican contribut	t			2.0 0				
	rty & other tions			0				
Borrowir	ng			0				
Local cor total (lev	ntribution verage)			0				
Total	<u> </u>			2				
(£m)		Cost estimate	16/17	17/18	18/19	19/20	20/21	Total
		status						
	ist here the e	element	s of gross costs,	excluding op	timism bias.			
e.g. Procuren	nent			0.02				
Feasibilit	τy			0.06				
Detailed	design			0.13				
Manager	ment			0.10				

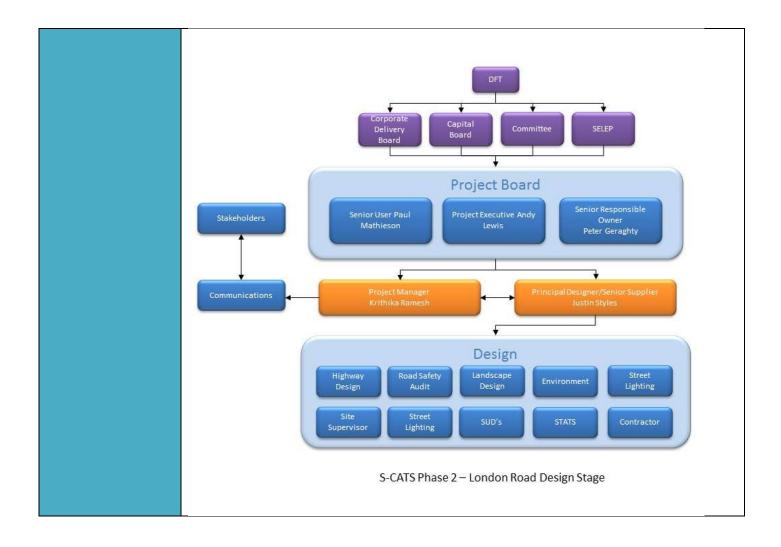
Construction				1.34				
Risk				0.11				
ОВ				0.25				
Other cost elements				0				
VAT				0				
Total				2.0				
5.5. Viability: How Please provide en secure are the external sources of N/A			vidence of the	e security of t	he specified	third party co	ntributions	
contribution rep recoverable?			If this is the case, please insert a simple table laid out as above which indicates the repayment profile to cover the period of repayments					
5.7. Cost over	uns	 Please describe how cost overruns will be met by other funding sources given that SELEP contributions will be capped at the offer awarded Southend-on-Sea Borough Council has a track record in delivering projects on time and within budget. The "Better Southend" projects governance arrangements are being mirrored to ensure the delivery of S-CATS Phase 2. However should cost overruns be incurred these will be met by Southend-on-Sea Capital Programme. 						
5.8. Delivery t	imescales	What are the main risks associated with the delivery timescales of the project? Please identify how this will impact on the cost of the project						
5.9. Financial	ick			r in Appendix		d any mitian	utions	
5.9. Financial managem		 Identify key risks to the scheme funding and any mitigations The Council is committed to the proactive management of key external and internal risks and actively promotes the principles of effective risk management throughout the organisation. The Risk Management Strategy and Framework aims to apply best practice to the identification, evaluation and control of key risks and ensure that residual risks are monitored effectively. This will be achieved by: Enabling senior management and Members to support and promote risk management; Developing and embedding clear strategies and policies for risk; Equipping and supporting staff and partners to manage risk well; Establishing and promoting effective arrangements for managing risks with partners; Developing effective risk management processes to support the business; Ensuring risks are handled in a way which gives the Council assurance that risk management is delivering successful outcomes and supporting creative risk-taking; and Using risk management to contribute to the delivery of improved outcomes. 						
		Sout	hend Borou	gh Council wi	ll achieve the	ese aims by i	mplementing	and maintaining

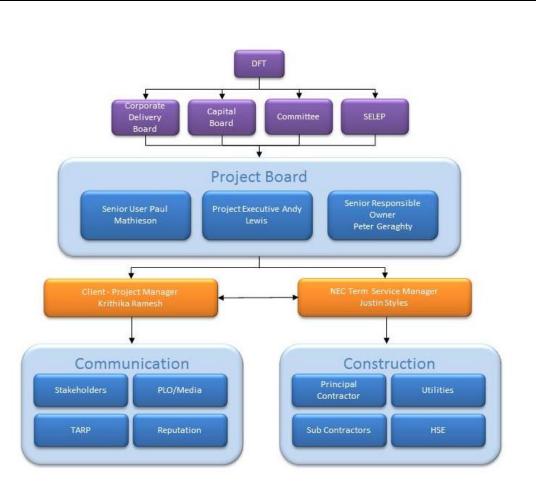
	a Risk Management Framework, comprising this risk policy statement, the strategy and toolkit (Appendix 14). These documents will be reviewed regularly against good practice guidance to ensure that they are fit for purpose and continue to drive forward a robust approach to risk management.
	See Risk Register in Appendix 13 and Risk Analysis in Appendix 12
5.10. Alternative funding mechanisms	If loan funding is requested how will it be repaid?
	Do you anticipate that the total value of the investment will be repaid? If not, how much will be repaid?
	Not Applicable

6. DELIVERY/MANAGEMENT CASE

The management case determines whether the scheme is achievable. It provides evidence of project planning, governance structure, risk management, communications and stakeholder management, benefits realisation and assurance.

4554	ance.	
6.1.	Project management	Please provide details of who will be responsible for delivering the scheme and the different roles and responsibilities they will play. Please also detail the governance structure for the project identifying how key decisions have or will be made, how the scheme will be monitored and details of the contract management arrangements. Please provide an organogram if available.
		These improvements will build upon the delivery of the "Better Southend" Major Schemes (£25m package of CIF2 and DfT funded project and £5m Local Pinch Point Fund), LTP3 and LSTF projects. The project will be based upon PRINCE2 methodology with the Project Manager and Senior User PRINCE2 Practitioners. The following organisation chart shows the governance structure that is already in place and has worked well in delivering other schemes.
		The design shall be carried out in house and engage specialist support services i.e. geotechnical, environmental, Road Safety Audit, surveys, from consultants/contractors through existing frameworks.





S-CATS Phase 2 – London Road Construction Stage

Southend-on-Sea Borough Council has a track record in delivering projects on time and within budget. The "Better Southend" projects, including the A127 Progress Road Junction Improvement, the A127/A1159 Cuckoo Corner Junction Improvement, A127/A13 Victoria Gateway and City Beach improvements, A127/B1013 Tesco Junction Improvement and more recently the S-CATS Phase 1 (Victoria Avenue) were all completed on time and within budget.

Andy Lewis – Deputy Chief Executive (Place) – Executive

Andy will be ultimately responsible for the programme and ensure that all elements are correctly focussed on achieving their aims, objectives and outcomes, and reports to the Corporate Delivery Board. Andy has been the Executive for all previous "Better Southend" projects. Andy's strong Executive support for this project and his experience will ensure S-CATS Phase 2 is completed on time and to budget

Dr Peter Geraghty – Director for Planning and Transport – Senior Responsible Owner

Peter is the Director responsible for managing the strategic planning and transport functions. Peter will oversee the budgetary requirements and approve the resourcing and investment. Peter undertook the SRO role for the A127/B1013 Tesco Junction Improvement.

Paul Mathieson – Senior User – Chartered Civil Engineer and PRINCE2 Practitioner

Paul is responsible for the quality of the elements as delivered by the Project Manager and the team. Paul is responsible for ensuring alignment with strategic transport and planning policy and scheme objectives, co-ordination with other authorities and achieving value for money and delivering the benefits.

Principle Contractor – Lot 2 Term Service Contractor - Senior Supplier

During the construction stage the Principle Contractor will undertake the Senior Supplier Role and attend Project Board meetings.

Justin Styles – Principal Designer / Senior Supplier

Justin will be responsible directing design resources to ensure the Design stage and Procurement Stage is completed on time and to quality. Provide Project Assurance support and undertake the role of Principle Designer under the CDM 2015 regulations. Justin will also provide supervision in Chief support during the Construction Stage.

Krithika Ramesh – Project Manager

Krithika will be responsible for the project management of the Project, ensuring that the project is aligned with the project objectives, and that the appropriate monitoring is implemented to assess progress on the outputs and monitor the outcomes. Krithika was responsible for delivering the S-CATS Phase 1 (Victoria Avenue). Project Board meetings will be held regularly, which will consider project status against deliverables and cost, as well as reviewing the Risk Register and any exception reports and necessary actions.

6.2.			mary of the proposed measu o evaluate the benefits of the		
		Monitoring Indicator	Measurement	Threshold	
		Increased walking and cycling	Cycle counts and pedestrian activity study	40 additional cycling trips and 260 additional walking trips per day.	
		Safety benefits	Recorded no. of accidents Survey to assess the perceived safety – questionnaire/interview	Reduction in accidents within the junction 3 year period post implementation of scheme compared with existing 3 years previously.	
		Integration and accessibility- Pedestrian / cycle / disability impaired modal split	Combined % of pedestrian /cyclist/disability impaired trips along London Road	Increased number within 3 year period post implementation of scheme compared with existing data.	
		Scheme delivery	Main works completion date	By March 2018.	
		period after it is completed. The Council will prepare evaluation reports one years after scheme opening, using the information to be collected as set out gauge the impact of the scheme, and assess the success in meeting the scheme Unexpected effects of the scheme will be reported upon and, where appropriate measures identified.			
6.3.	Milestones	Please identify the key milestones and projects stages relating to the delivery of this project in the table below. Please ensure a Gantt chart has been attached to this application form, clearly identifying the milestones for the project, the key construction stages, the critical path and all interdependencies.			
		Refer to programme in Appendi	x 15		
		Project milestone	Indicative date		
		Issue Task Order Documents Commencement of Main wor	rks October 2017		
		Completion of Main Works	March 2018		
6.4.	Stakeholder Please provide a summary of the stakeholder management plan for the scheme governance arrangements which will materially impact on the delivery of the scheme provide brief description of how key statutory stakeholders will be managed and in line with Communication and Stakeholder Management Strategy.		he delivery of the scheme. vill be managed and engaged,		
		In broad terms consider: supplier, owner, customer, competitor, employee, repartner and management. Specifically consider: local authorities, the Highways statutory consultees, landowners, transport operators, local residents, utility con			

train operating companies, external campaigns, etc.

Identify champion, supporter, neutral, critic, opponent and blocker

Define stakeholder's involvement (response, accountable, consulted, support, informed)

The consultation process for this project is based on the "Southend Together" toolkit which seeks to engage and inform residents businesses and key stakeholders throughout the life of the project.

Cabinet approval received on 15th March agreeing consultation timetable and process for S-CATS, consultation has commenced and is ongoing. Proposals for consultation were contained within that report (*Appendix 16*).

The Southend Central Area Action Plan (SCAAP) Revised Proposed Submission Document was subject to widespread consultation between 18th December 2015 and 15th February 2016 as a part of the statutory planning process. It included the vision and overall objectives for the London Road policy area. The feedback for the London Road policy area showed:

- No negative comments on the proposed S-CATS elements of the SCAAP
- Support for improvements to the urban environment
- Support for improved accessibility

Three potential stakeholder groups have been identified for S-CATS Phase 2:

	 <u>Partners</u>: Local organisations from the community, public and education sector which may be keen to partner with the Council to support or help to promote the concept of S-CATS. This group may also include local groups that are interested in place-making. Partner organisations may also have opportunities to engage 	
	 residents or other interested parties through their own events and promotions etc. <u>Core business</u>: Individual businesses or groups of business (Business Improvement District BID) which may not be directly impacted by the work but may want to kept involved <u>Direct beneficiaries</u>: Residents, businesses, representative groups or organisations likely to be directly affected by the proposed S-CATS concept 	
	Consultation with partners and core businesses (as defined above) was started in November 2016. Stakeholder engagement with direct beneficiaries and other specific groups is due to commence in July 2017 will continue till October 2017.	
	The Stakeholder engagement plan contained in the <i>Appendix 17</i> identifies interdependences with other projects in Southend Central Area, project support, communication objectives, tools & techniques, timing of communication Activities and persons responsible.	
	The principles of the Better Southend Transport Access Routeing Plan (TARP) will also be adopted, which seeks to minimise disruption and delay to road users. Investigation and consultation will continue during the design and construction process to determine the best way to maintain access to the businesses, residents and the town during the construction of the works.	
ganisation ack record	Please briefly describe the track record of the organisation in delivering schemes of this type, including whether they were completed to time and budget.	

6.5.

Org tra

	The Council has successfully deli	vered the following DfT / go	vernment funded projects:		
	 London Road – Public realm improvements to the A13 corridor from Boston Avenue to North Road providing a continuous cycle route across the length of the scheme whilst undertaking modifications to junctions and side roads to accommodate the works. The scheme was delivered on time and within the available budget. Victoria Gateway – Public realm improvements for the 'greening' of Victoria Gateway through the provision of additional landscaping, utilising planters, paving and enhanced lighting. The scheme was delivered on time and within the available budget. Boston Avenue – A pocket park was created at Boston Avenue's junction with Queensway which included realignment of the junction to create increased green space, improved pedestrian and cycling route, planting and street furniture. The scheme was delivered on time and available budget. 				
6.6. Assurance	Please provide s151 Officer confirmation that adequate assurance systems are in place				
	Specify where the business case	is subject to ITE assessment			
	Attached as Appendix 18				
6.7. Monitoring and evaluation	performance indicators as appro Will an Evaluation Plan be put ir how will lessons learned be inco The table below provides a sum	ase explain how you will monitor and evaluate the project, referring to the use of key rformance indicators as appropriate. Il an Evaluation Plan be put in place? Will it be standalone; how will it be disseminated; w will lessons learned be incorporated into future projects? e table below provides a summary of the proposed measurement and thresholds of ceptability that will be used to evaluate the benefits of the scheme.			
	Monitoring Indicator	Measurement	Threshold		
	Increased walking and cycling	Cycle counts and pedestrian activity study	40 additional cycling trips and 260 additional walking trips per day.		
	Safety benefits	Recorded no. of accidents Survey to assess the perceived safety – questionnaire/interview	Reduction in accidents within the junction 3 year period post implementation of scheme compared with existing 3 years previously.		
	Integration and accessibility- Pedestrian / cycle / disability impaired modal split	Combined % of pedestrian /cyclist/disability impaired trips along London Road	Increased number within 3 year period post implementation of scheme compared with existing data.		
	Scheme delivery	Main works completion date	By March 2018.		
Southend Borough Council will conduct a full evaluation of the impact of the scheme in the period after it is completed. The Council will prepare evaluation reports one year and five years after scheme opening, using the information to be collected as set out above to gauge					

the impact of the scheme, and assess the success in meeting the scheme objectives. Unexpected effects of the scheme will be reported upon and, where appropriate, remedial measures identified.

7. RISK ANALYSIS

Likelihood and impact scores:

5: Very high; 4: High; 3: Medium; 2: Low; 1: Very low

See Risk Register Appendix 13

Risk	Likelihood*	Impact*	Mitigation

8.1.	Has any director/partner ever been disqualified from being a	Yes/ No		
	company director under the Company Directors Disqualification			
	Act (1986) or ever been the proprietor, partner or director of a			
	business that has been subject to an investigation (completed,			
	current or pending) undertaken under the Companies, Financial Services or Banking Acts?			
8.2.	Has any director/partner ever been bankrupt or subject to an	Yes/ No		
	arrangement with creditors or ever been the proprietor, partner			
	or director of a business subject to any formal insolvency			
	procedure such as receivership, liquidation, or administration, or			
	subject to an arrangement with its creditors			
8.3.	Has any director/partner ever been the proprietor, partner or	Yes/ No		
	director of a business that has been requested to repay a grant			
	under any government scheme?			
	e answer is "yes" to any of these questions please give details on a se			
	business(es) and details of the circumstances. This does not necessari	ly affect your chances of being awarded		
SELEP funding.				
I am content for information supplied here to be stored electronically and shared in confidence with other public				
secto	or bodies, who may be involved in considering the business case.			
I und	erstand that if I give information that is incorrect or incomplete, fund	ing may be withheld or reclaimed and		
	n taken against me. I declare that the information I have given on this			
declare that, except as otherwise stated on this form. I have not started the project which forms the basis of this				

action taken against me. I declare that the information I have given on this form is correct and complete. I also declare that, except as otherwise stated on this form, I have not started the project which forms the basis of this application and no expenditure has been committed or defrayed on it. I understand that any offer may be publicised by means of a press release giving brief details of the project and the grant amount.

8.4.	Signature of Applicant	Paul Mathieson
8.5.	Print Full Name	Paul Mathieson
8.6.	Designation	Group Manager Major Projects and Strategic Transport Policy
8.7.	Date	25 July 2017