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Introduction

This report has been produced by the **South East Local Enterprise Partnership (SELEP)** secretariat to inform the work of SELEP Ltd and our partners, supporting an ongoing evidence based approach to strategic economic growth. The local, national and global economy has faced significant challenges since our Local Industrial Strategy Evidence Base was produced in 2020 and this report provides a review of SELEP's current economic performance and how it has been impacted in recent years. The report complements quarterly data and intelligence packs that are available in our data and intelligence centre, drawing on a range of data sources and using the most recent data available in June 2023.

SELEP is one of the largest Local Enterprise Partnerships (LEPs) in the country, encompassing the local authority areas of East Sussex, Kent, Medway, Southend, Thurrock and Essex. Our business-led Strategic Board sets the strategic direction of the LEP, providing clear strategic leadership and championing shared SELEP priorities. It is the main SELEP interface with Government, bringing together both private and public sectors to drive local growth and job creation and to oversee all SELEP activity to deliver this aim.

SELEP operates a federated model of local LEP Boards by geographical area, which allows for decision-making and project prioritisation at a local level. The four federated boards are Team East Sussex (TES); Kent and Medway Economic Partnership (KMEP); Opportunity South Essex (OSE) and Success Essex (SE) and these are referred to throughout the report. Further detail on the federated area geographies can be found in appendix 1 (Federated Areas).

In March 2021, the SELEP Board approved its **Economic Recovery and Renewal Strategy**. It responds to the devastating impact of the COVID-19 pandemic on the economy, as well as the implications of Brexit on supply chain issues and the labour market and the need to level up in the south east. Our strategy aims to build on the unique opportunities and challenges in our area and highlights four priorities which inform our activities: **Business Resilience and Growth**; **UK's Global Gateway**; **Communities for the Future**; and **Coastal Catalyst**.



Further details on SELEP's strategy and underpinning evidence base can be found on the SELEP website.

ECONOMIC OVERVIEW

BUSINESS

178,305 **BUSINESSES AS** OF MARCH 2022



0.2%

3.0%

AS % OF

ACTIVE

UNEMPLOYMENT

ECONOMICALLY

POPULATION

(SEPT 2022)

≌ 61.5% THREE-YEAR SURVIVAL RATE (ENGLAND: 57.5%)

22,090

NEW BUSINESSES IN 2021

> 20,905 BUSINESSES CLOSED IN 2021





POPULATION AGED 16-64 (UK: 11.1%)

EMPLOYMENT

79.9% POPULATION AGED 16-64 **ECONOMICALLY**

ACTIVE (UK: 78.7%)

3.2%

CLAIMANT RATE AS % OF POPULATION AGED 16-64 (DEC 2022) (UK: 3.8%)

OF JOBS IN KNOWLEDGE INTENSIVE SECTORS (ENGLAND: 49.8%)

30.2% OF JOBS IN LOW PAY SECTORS (ENGLAND: 26.7%)

JOBS PER 100 RESIDENTS

AGED 16-64 (ENGLAND: 87)

ECONOMY

£101.6bn



5.0%

GVA SHARE OF UK



PLACE

4.268 million

usual resident population (2021) 6.4% share of UK's population

7% ten-year growth (compared to UK's 5.9%)

Quniversities 13 Further Education colleges



8 ports 2 Freeports **Thames Freeport** and Freeport East

2 London airports

3 county councils

3 unitary authorities

15 district councils





3 city councils

365 miles of coastline 1

SKILLS

Apprenticeship starts:

Academic year 2021/22: 24,590 Academic year 2020/21: 22,480 Academic vear 2019/20: 21,940

SELEP

England

Level 4 gualification and above:

29.1%

Level 2 gualification and above:

67.4%

No qualifications:

18.5%

Level 4 gualification and above:

33.9%

evel 2 gualification

and above: 69.4%

No qualifications:

18.1%

PLACE





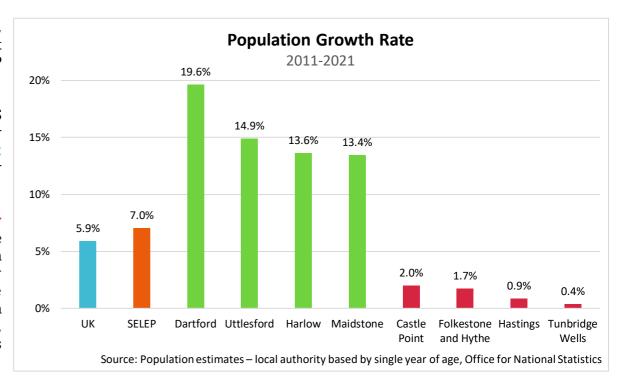
Population

The usual resident population of SELEP was 4.268 million in 2021, which was 6.4% of the total UK population, making SELEP the largest LEP outside London in term of population size, and larger in population than Wales.

The population of SELEP grew by 7% in the 10 years to 2021, faster than the UK average of 5.9%. This rate of growth meant an additional 280,400 people are now living in the SELEP area compared to 2011.

Within Federated Areas, SE grew the fastest at 9.1%, while TES at just 3.7%. Population growth overall for the LEP and for individual Federated Areas was lower than seen in the fastest growing LEPs, with 5 English LEPs seeing growth of 10% or more, including the South East Midlands and Oxfordshire.

However, within SELEP the population growth was very uneven across local authority areas, with Dartford seeing the highest growth at 19.6%, which was the second highest growth of any local authority area in the UK, behind only Tower Hamlets. Other local authorities with high growth rates were Uttlesford, Harlow, Maidstone, Ashford and Swale, all being in the top 10% of fastest growing places in the UK. Conversely, Eastbourne, Castle Point, Folkestone and Hythe, Hastings and Tunbridge Wells saw very low population growth.



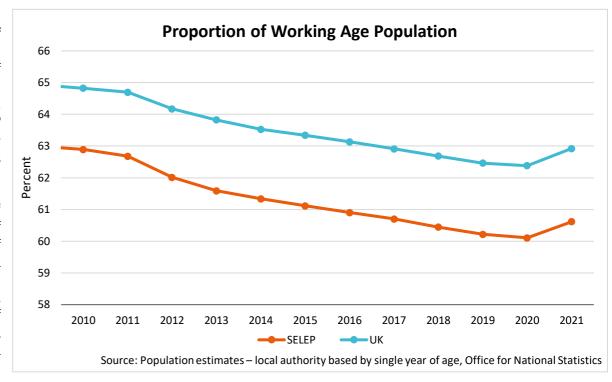
On an absolute basis, Maidstone saw the largest increase in population at 20,900, with Dartford, Colchester, Thurrock and Swale all seeing population increases of over 15,000 people. At the lower end, Hastings and Tunbridge Wells had population increases of less than 1,000 people over the decade.



Working Age Population

Working age people make up a 60.6% share of the population in SELEP, which is lower than the UK average of 62.9%, and much lower than neighbouring London (68.8%). All but 5 local authorities in SELEP have a lower share of population being working age than the national average. Working age population reduced by a 1.8% share of total population across the UK in the 10 years to 2021, but for SELEP the reduction in share was higher at 2.1%. SELEP therefore has both a lower share of population being working age and a sharper decline in this share compared to the UK average.

Local authority areas in SELEP with the highest levels of working age population also have the highest proportion of population who are children and the lowest share of population aged 65 and over. Such areas can be characterised as being populated predominately by working age families, and this includes Thurrock, Dartford, Harlow, Colchester and Medway. Canterbury despite having a relatively high share of population of working age, uniquely has a very low proportion of population who are children, this being due to the large and relatively young university student population.



At the other end of the spectrum, we see local authority areas with a low share of population being of working age, also having a low share of population who are children, but with high proportions of population being aged over 65. These areas can perhaps be characterised as being favoured by retirees and are generally in coastal areas, and this includes Rother, Tendring, Lewes, Wealden, Castle Point and Folkestone and Hythe.



To illustrate the difference between areas, population figures for the extremes are shown below.

Share of population	Aged under 16	Aged 16 to 64	Aged 65+
who are:		(Working Age)	
Thurrock	22.5%	63.9%	13.6%
Rother	14.6%	52.9%	32.5%
Difference	7.9%	11.0%	18.9%

How the population will grow in the future is uncertain, with growth dependent on many factors including the level of international migration and the level of house building to accommodate new population growth. The Office of National Statistics produce population projections every two years, but the four forecasts from 2012 to 2018 all over-estimated the level of growth in SELEP between 2011 and 2021 by at least a fifth. The last projection from 2018 suggests lower growth of just 5.6% for the next decade (2021 to 2031), but this still equates to another 240,800 of additional population to accommodate. Given how unreliable these projections are as forecasts for the future, this should perhaps be seen as a lower limit with previous projections giving a growth of up to 364,000 being seen as an upper limit.



Migrant Population

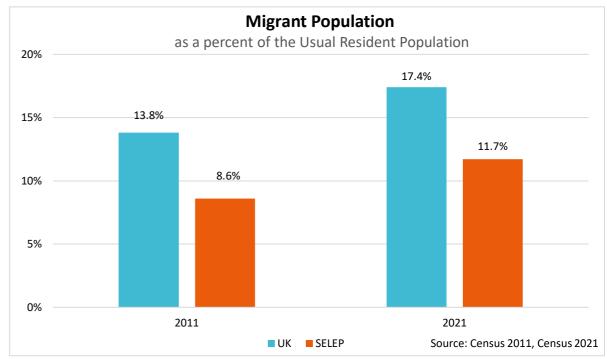
The 2021 Census provides information for the country of birth for usual residents and this information is considered the main source for assessing long term migration patterns.

Across SELEP the Census records that half a million people, or 11.7% of the usual resident population, were born outside the UK. This compares to 340,000 people or 8.6% of the population in 2011. For England as a whole 17.4% of the population in 2021 were born overseas, with this figure having increased from 13.8% in 2011.

As might be expected, those born in current EU countries account for the largest share of SELEP residents born outside the UK at 42%, with people born in Asia being the next largest group, although SELEP has significantly less Asian born people as a share of population than the UK as a whole.

At a local authority level Rochford, Maldon, Castle Point and Tending have the lowest share of population who were born outside the UK - at 5% or less.

Thurrock, Dartford and Gravesham have the highest share at 19% or more.



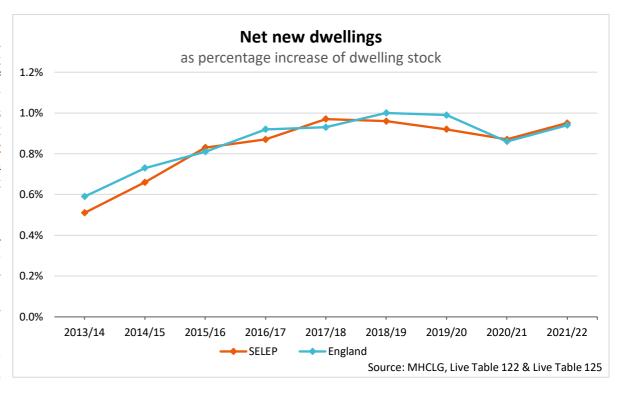
Gravesham, Dartford and Ashford have the largest shares of population who were born in Asia at 5% or more of the population, while Thurrock, Harlow, Gravesham and Eastbourne have the highest shares of EU born residents at 7.5% or more of the population. Dartford and Thurrock also both have high numbers of African born residents at over 5% of the population.



Dwellings

In March 2022, the housing stock for SELEP was 1.89 million dwellings. Dwelling stock increased by 8.4% in the most recent ten-year period, slightly below the England average growth of 8.6%. This growth represented 146,200 net new dwellings for SELEP. In the last three years the increase in housing stock has been 2.8%, the same as for England, representing 50,900 net new dwellings. In 2022/23, SELEP remained as the most productive LEP for housing delivery outside of London, with 4,170 more new dwellings completions than South East Midlands, the next largest provider.

The rate of increase in dwelling stock has been 0.91% on average over the last five years, compared to below 0.6% growth a year a decade ago. The last time a 1% annual growth rate was achieved was in 2008, before the financial crash. However, in absolute terms the average increase has been 17,200 net new dwellings a year over the last five years, compared to 15,700 a year in the five years before the financial crash. So, a record number of new dwellings are now being delivered, although there is a lower rate of increase in the stock, due to the stock of dwellings now being much higher.



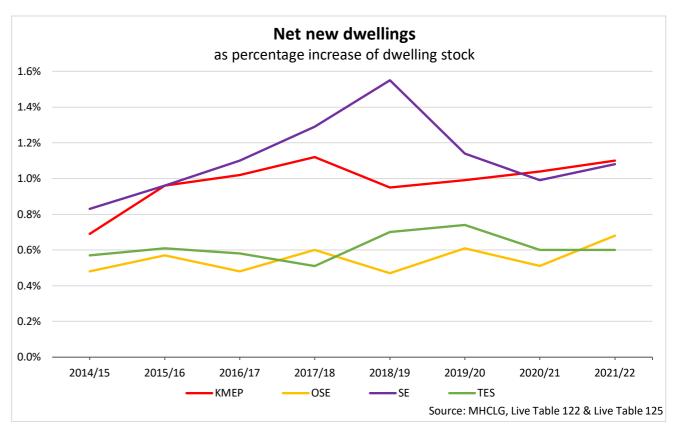


Across Federated Areas, KMEP and SE delivered a higher rate of housing stock growth than the national average, with OSE and TES delivering below the national rate of increase.

At a local authority level, **Dartford** has seen the **largest** rate of increase in dwelling stock over 10 years at 17.9%, with **Uttlesford** a close **second** at 17.0%. In absolute terms **Maidstone** has also seen the **most** new housing at 10,100, with **Colchester** and **Chelmsford** also seeing high numbers.

In the last three years, **Maidstone** has seen both the largest rate of increase in stock and the highest number of new houses at 6% and 4,400 respectively. High numbers are also being delivered in **Medway**, **Braintree**, **Colchester** and **Chelmsford**.

Local authorities with **persistently low** housing growth, both as a percentage **increase** in stock and as absolute numbers, over both shorter and longer time frames are **Rother**, **Eastbourne**, **Hastings** and **Castle Point**.



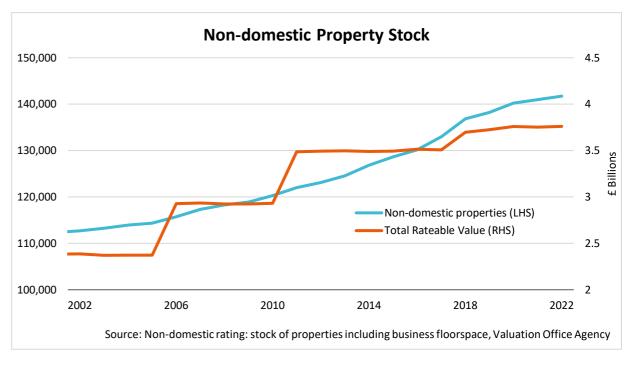
The percentage of dwellings which are second homes is 0.9% across SELEP, with some coastal local authorities seeing rates above 2% (Thanet, Rother, Swale, Dover, Folkestone and Hythe and Tendring). The rate of second homes is extremely low in Gravesham, Basildon, Medway, Maidstone, Rochford and Harlow.



SOUTH EAST LOCAL ENTERPRISE Non-domestic property stock

There were 141,730 non-domestic properties across SELEP in March 2022 with a total rateable value of £3.76 billion. There was an increase of 8,740 or 6.6% growth, in the number of non-domestic properties in the previous five years. Total rateable value has increased 7.2% over the same period, although most of this occurred in 2018, when the last rates revaluation came into effect.

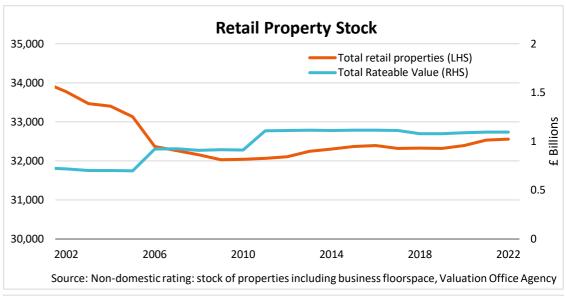
The Valuation Office Agency classifies non-domestic properties as either Retail, Office, Industrial or Other. Most properties are assessed for non-domestic rates by square meterage (sqm) and figures for this are published. However, much of the Other category is often not assessed for rates by square meterage and so figures are not available, with major exclusions from the published data including holiday homes, beach huts, hotels, car parks, and public houses.

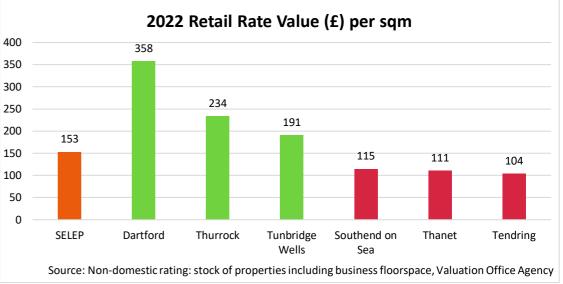




The number of retail properties was 32,560, with a total rateable value of £1.1 billion and area of 7.05 million square metres. The number of retail properties has increased by just 0.7% over five years and 0.2% on a square meterage basis, with only Chelmsford seeing noticeable growth in both the number of properties and the size of the retail area.

The average retail rateable value is £155 per sqm across SELEP compared to the England average of £161. Values are slightly higher across KMEP and OSE, but much lower in TES at £132. The averages are driven up by very high rates in some places – Dartford at £358 and Thurrock at £234. The rate in Dartford is similar to rates otherwise only found in central London, with Thurrock having the highest retail rates in East England. Most coastal areas see lower rates with Tendring having the lowest average rate of £104, with Thanet, Southend-on-Sea, Rother, Folkestone and Hythe, Dover and Hastings all below £120, but with Eastbourne closer to the SELEP average at £147.

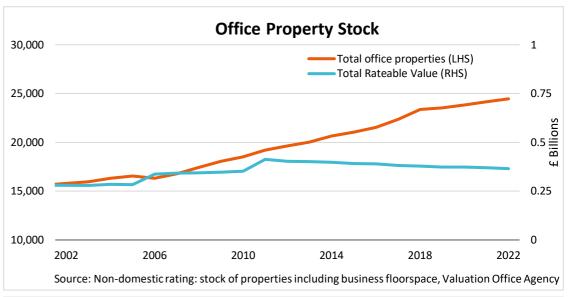


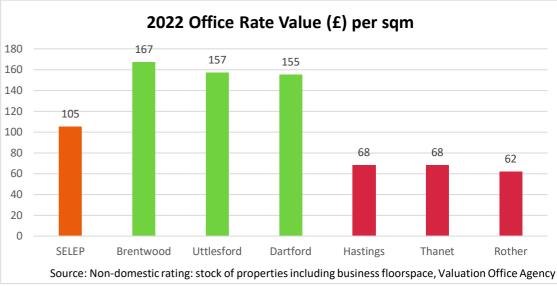




The number of office properties was 24,460, with a total rateable value of £364.5 million and an area of 3.36 million square metres. The number of office properties has increased by 9.3% over five years, but on an area basis has reduced by 6.3%, showing a tendency towards smaller properties. The largest losses in area have been in Brentwood, Southend and Maidstone. Only a few local authority areas have seen some increase in office space area, with modest increases in Basildon, Ashford and Uttlesford.

The average office rateable value is £109 per sqm compared to £180 across England, being slightly higher across SE and much lower at £81 in TES. The England average is dominated by the very high rates in central London of £394. Across SELEP there is significant variation in averages across local authority areas, with the highest being Brentwood at £167 and the lowest being in Rother at £62. The rates in Brentwood are the twelfth highest at a local authority level outside of London, with Uttlesford, Dartford, Sevenoaks and Chelmsford also very high in national rankings outside London and above £145 per sqm. Rates are much lower in most coastal areas with Hastings, Thanet and Rother all below £70 per sqm.



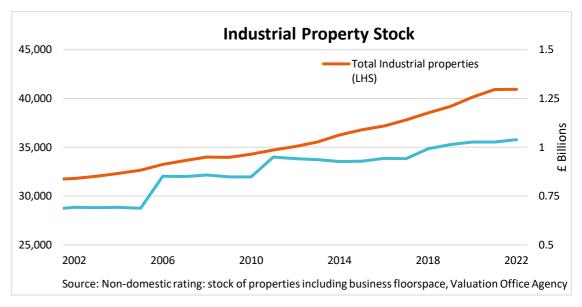


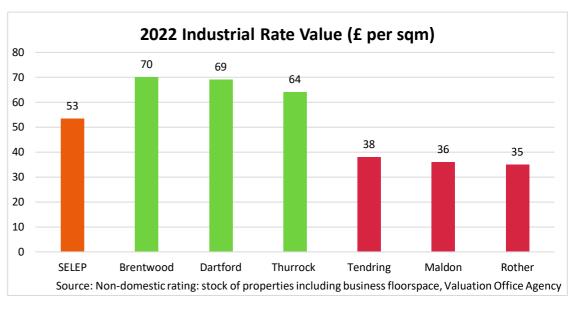


In March 2022 there were **40,940** industrial properties across SELEP, with a **total rateable value of £1.0 billion**. Some industrial properties are not valued by area, with port and dock areas being the main exclusion, and for those properties valued on an area basis, the area was **18.2 million sqm**. In the previous five years the number of properties **increased** by **8.3%** with the **increase** being **3.2%** on an area basis. **Thurrock** saw by far the largest increase in industrial area, with **Swale**, **Uttlesford**, **Rochford** and **Tunbridge Wells** also seeing high growth. There were significant losses in **Basildon**, with **Harlow**, **Tonbridge and Malling**, **Southend-on-Sea** and **Colchester** also seeing declines in industrial area.

The average rateable value per square metre for industrial property is £53 across SELEP, but higher in OSE and much lower in TES. Overall, this is much higher than the national average of £41. Brentwood, with rates at £70 per sqm, has the fourteenth highest rates at a local authority level outside London. Not far behind are Dartford, Thurrock, Uttlesford and Sevenoaks, which all have average rates above £60 per sqm, while coastal areas such as Rother, Maldon, Tendring, Thanet and Hastings see average rates at £40 or below.

There are some 43,870 non-domestic properties classed as Other, with a total rateable value of £1.26 billion. As mentioned above, many of these properties are not assessed for rates using area, so figures for square meterage are not available. The Other category is a mix of commercial properties such as restaurants and public houses, all forms of public sector buildings, as well as a range of indoor and outdoor leisure activities.





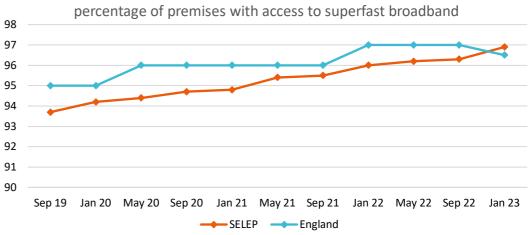


By January 2023 Superfast Broadband (30 Mbit/s) was available to 96.9% of properties (domestic and residential) across SELEP, close to the national average of 96.5%. Availability continues to increase, albeit at a slow rate, having improved from 96% a year before. Properties without access to this level of broadband are all in more remote rural areas.

The focus is now on the roll out of Gigabit broadband (1,000 Mbit/s) with 62.5% availability to properties across SELEP, compared to 71% for England. Progress in the roll-out of these higher speeds has been rapid, with only 12.4% of premises having available service two years previously.

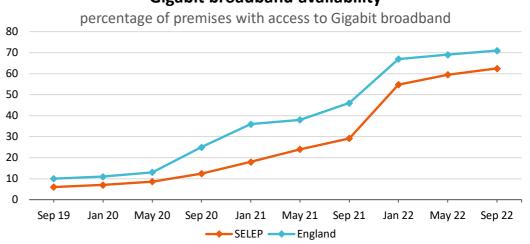
Broadband access

Superfast broadband availability



Source: OFCOM, Connected Nations Report

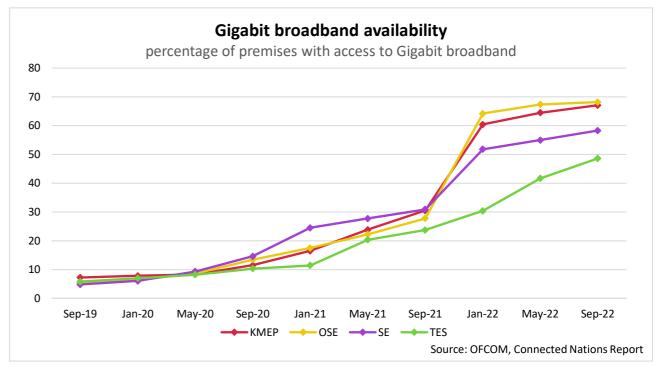
Gigabit broadband availability



Source: OFCOM, Connected Nations Report



In the September 2022 figures, KMEP and OSE have the highest availability of Gigabit broadband with TES some way behind at just 48.6%. There is much larger variation at a local authority level with Harlow, Epping Forest, Thurrock, Medway and Southend-on-Sea all having availability to 80% or more premises, whereas Rother, Braintree, Wealden, Canterbury, Rochford, Castle Point and Hastings all have availability below 50%. Uniquely Tendring has yet to see any significant benefit, with availability to just 14.8% of premises.

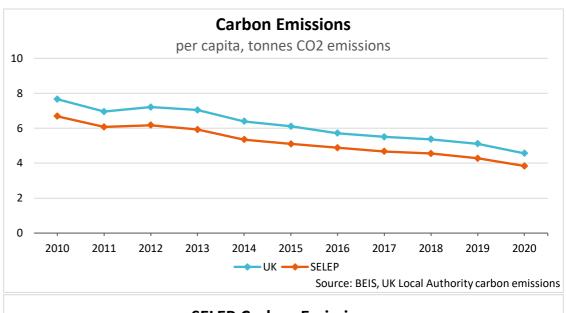


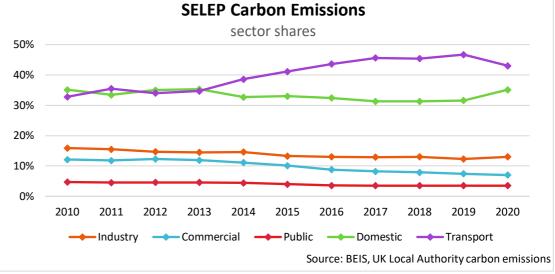


The latest data for carbon emissions at the local authority level shows that in 2020 the SELEP area produced **3.8 tonnes carbon dioxide equivalent emissions per capita**, which is **less** than the **UK average of 4.6**. Emissions are **higher** across **Success Essex**, due to the inclusion of particular emitting activities such as Stansted Airport operations, and lowest in **East Sussex**.

The main contributors to emissions are transport at a 43% share and domestic properties at 35.1%. However, as COVID impacted activity in 2020, the 2019 shares of 46.7% for transport and 31.6% for domestic energy use are probably more reflective on the current normal shares.

Carbon Emissions

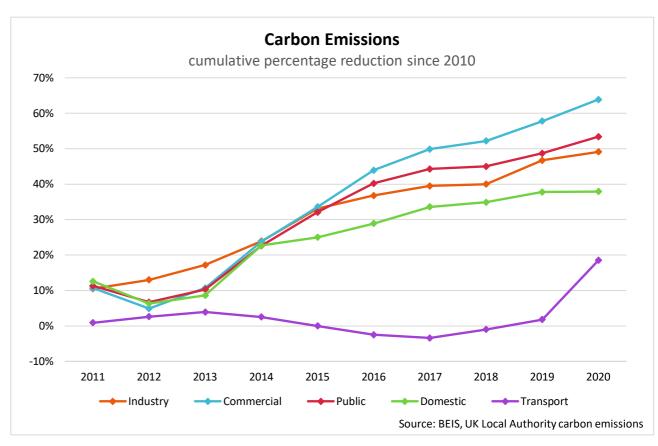






There have been reductions in emissions since 2010 with the industrial sector cutting total emissions by 49%, the commercial sector by 63.9% and the public sector by 53.4%. Much of this has been delivered through more electricity being generated from green renewable power sources. Domestic sector emissions have also reduced considerably by 38% but remain as a high contributor of total emissions with some 5.8 million CO2 equivalent tonnes a year across SELEP due to high reliance on gas for heating. Emissions for transport usage has seen almost no reduction in 10 years and in 2019 (pre-COVID) remained at 8.5 million CO2 equivalent tonnes (falling to 7.2 million in 2020 due to reduced transport use during COVID).

At a local authority level, there is significant variation, which reflects the different forms of economic activity in the location. Swale has the highest emissions at 6.9 tonnes per capita, with Uttlesford and Epping Forest not far behind. Brentwood, Sevenoaks and Tonbridge and Malling all have emissions of over 5 tonnes per capita. Most local authorities sit within the range of 3 to 4 tonnes per capita, with emissions below 3 tonnes in Southend-on-Sea, Medway, Eastbourne and Hastings.



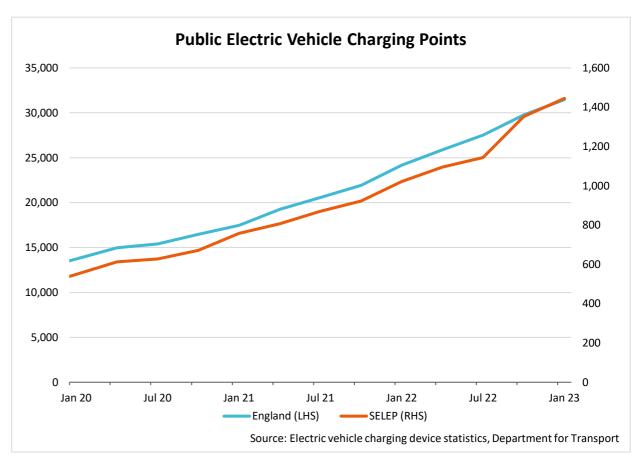


Electric Vehicle charging

The move to electric vehicles provides the opportunity to remove significant carbon emissions, assuming the additional electricity generation required comes from green renewable resources. As of January 2023, there were 1,445 publicly available vehicle charging points across SELEP, up from 549 three years before and with a 41% increase during 2022, ahead of the national increase of 30%.

KMEP have significantly more charging points per 100,000 head of population at 41.8, with other Federated Areas of the LEP being below 30 per 100,000 head of population. County level data shows that Essex and East Sussex currently have the lowest levels of vehicle charging points compared to other shire counties. The England average is 56 charging points per 100,000 population, although a high rate of 131 in London pushes this number up, with many England regions having less than 40.

At a local authority level, Folkestone and Hythe has achieved 117 per 100,000, with Medway, Dartford, Braintree and Dover all above 80. At the other end, at below 20 units, we find Maldon, Harlow, Brentwood and Castle Point, with Castle Point having the lowest availability of any local authority in the country.



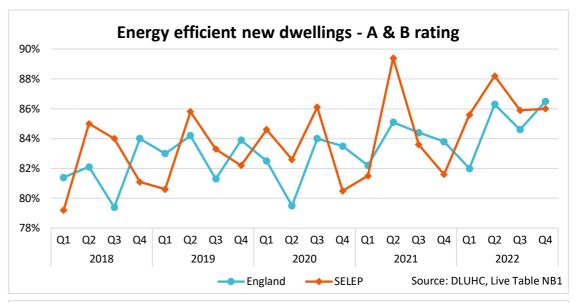


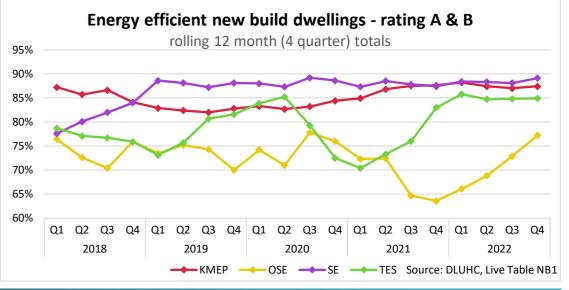
Across SELEP during 2022 86.4% of new dwellings built had an energy efficiency rating of A or B. This was up on 2021, when 84% was achieved and higher than the England average of 84.9%. There has been steady improvement over time from 82.3% achieved in 2018

Across Federated Areas, there is consistent higher deliver of energy efficiency within KMEP and SE, both above 87% for 2022. Energy efficiency for new dwellings is much lower in OSE at 77.2% for 2022, although this was a big improvement on the 63.6% achieved in 2021. Delivery was relatively high for TES at 84.9% for 2022 and much improved since 2020, when just 70.4% was achieved.

At a local authority level, the highest rates of energy efficiency for new dwellings for 2022 was achieved in **Tendring**, **Dartford** and **Dover** - all above 95%. Local authorities with the largest housing delivery, Chelmsford and Maidstone achieved around 87% each, but Medway only 79.4%. Areas with low delivery for energy efficiency at below 65% were **Brentwood**, **Eastbourne**, **Hastings** and **Sevenoaks**, although these same local authorities also have very low delivery of new housing.

New dwelling energy efficiency





ECONOMY



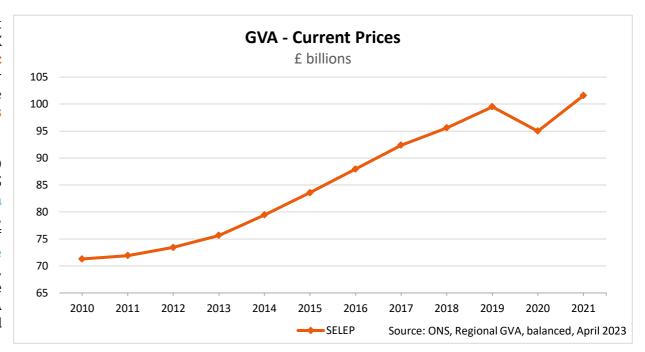


Economic output

Economic output for the **overall economy** is measured by **Gross Domestic Product (GDP)** and for **individual sectors** by **Gross Valued Added (GVA)**. The difference is that Gross Valued Added figures **do not include sales taxes and subsidies provided**. Regional and sub-national economic output is usually examined through GVA statistics, but these come with some time delay, and the latest available is for 2021.

In 2021, SELEP GVA was estimated to be £101.6 billion at current prices for the year which was a 5% share of the UK total. The value of SELEP GVA reflects its large geographic area, with GVA for the next largest LEP, Greater Manchester being £78.7 billion in 2021. Many LEP areas are considerably smaller with more than half of LEP areas generating less than £30 billion.

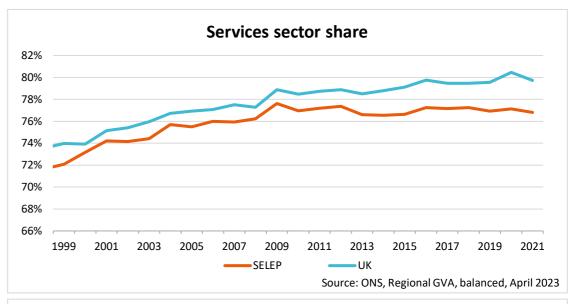
The 2021 figure compares to £99.5 billion in 2019 at 2019 prices. The 2021 GVA figures at 2019 prices would be £96.3 billion, representing a £3.2 billion loss or 3.2% real term reduction. This is a smaller reduction than seen for the UK, where real GVA fell by 3.6%. While the economic shock of COVID to SELEP as measured by GVA was low on a relative scale, some LEP areas fared worse, notably Solent, Buckinghamshire and Liverpool City Region. More resilient LEP areas with much lower decline in GVA included The Marches, Thames Valley Berkshire and D2N2.

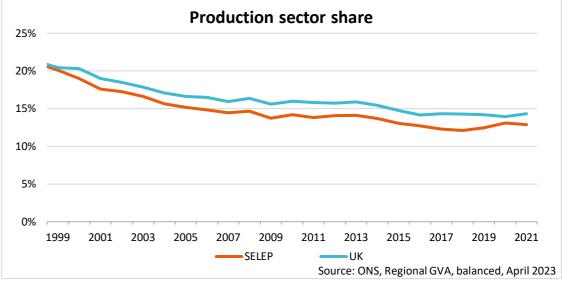




For SELEP the Services Sector makes up 76.8% of GVA, with Construction contributing 10.3% and the Production Sector 12.9%. For the UK, the respective figures are 79.7%, 5.9% and 14.3%. At this high level of analysis, SELEP shows a strong relative economic contribution within the Construction sector.

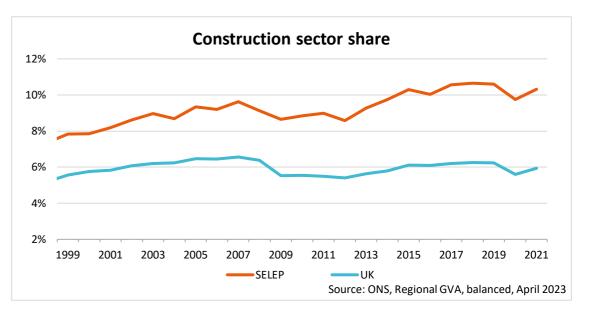
The GVA contribution from Production for SELEP has declined since 2010, more or less in line with a national reduction. However, OSE saw a marked decline from a 20.9% share in 2010 to just 11.8% in 2020, with significant manufacturing losses from 2013 to 2016.







The SELEP Construction sector makes the largest contribution to GVA for SE at 12.5%, up from 11% in 2020, but a much lower and reducing contribution for TES, now at a 6.9% contribution.





Business count data is available in two statistical publications. Business Demography provides information on active enterprises during the course of a year (having traded at some point in the year) along with counts of business births and deaths. The UK Business Counts publication provides a snapshot of enterprises trading during March of each year and provides much more detail on the size and sectors of the businesses. Both publications are used

for this section. Both include businesses which are either registered

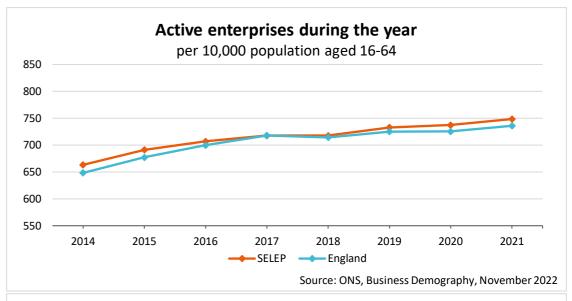
for VAT or PAYE. Sole traders with no employees who operate

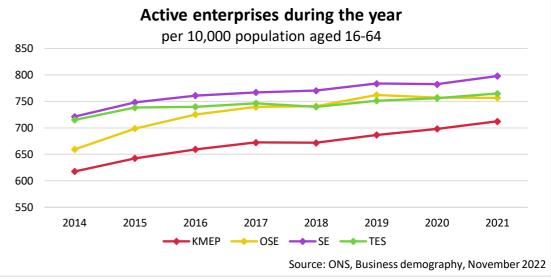
below the VAT threshold are **not** counted in the figures.

There were 192,710 active enterprises based in SELEP during 2021, which was 749 per 10,000 working age population, above the national average of 736. Across Federated Areas the enterprise rate per head of working age population was highest in SE at 798 and lowest in KMEP at 713.

At a local authority level, the number of active businesses during 2021 was highest in Epping Forest, Uttlesford, Brentwood and Sevenoaks at above 1,000 businesses per 10,000 working age population. A low level of active businesses is generally found in more coastal local authorities, with Hastings, Dover, Thanet, Swale, Medway, Tendring and Canterbury all having below 625 active businesses per 10,000 working age population. However, some more coastal local authorities have an above average number of active businesses with Wealden, Maldon, Rother, and Lewes all above the SELEP average.

Business counts

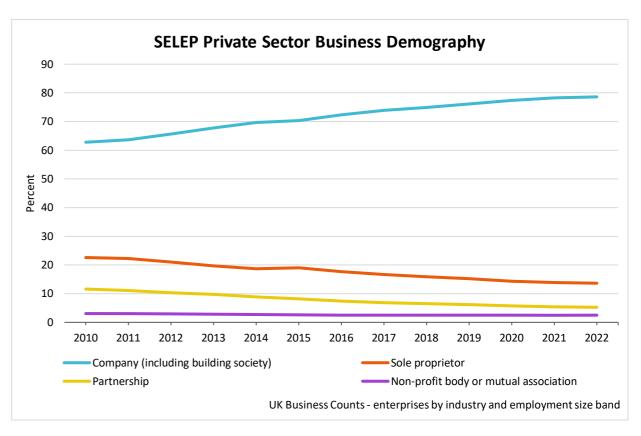






The stock of businesses in SELEP at March 2022 was 178,305, reflecting the number of businesses on a single date. This was only 0.2% higher than March 2021, but a higher growth than the England average of 0.1%. SELEP business stock was 7.4% of the England total and 6.4% of the UK total. Business counts include some public sector organisations, with some 970 public sector organisations included in the figures for SELEP.

Most private sector organisations included in the business count data are registered as companies which account for 78.6% of private sector business stock. Sole traders account for 13.6% of business stock but this has reduced over time and was 21% in 2012. Partnerships account for 5.2% of private sector business stock, also on a reducing trend having been 10.4% of stock in 2012. Not-for-profit bodies account for 2.5% of private sector business stock, down from 3.0% in 2012. Sole Traders and Partnerships have not just reduced as a share of business stock, but have reduced in number as well, while the number of registered companies has increased by over 50%. The number of not-for-profit bodies has increased slightly from 4,145 in 2012 to 4.435 in 2022.

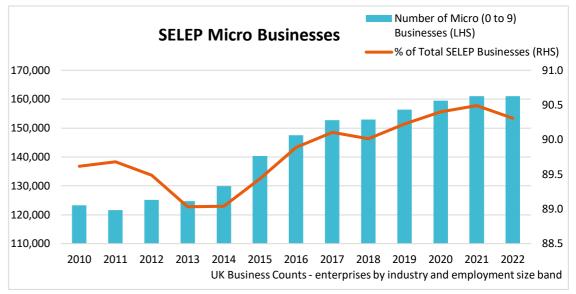


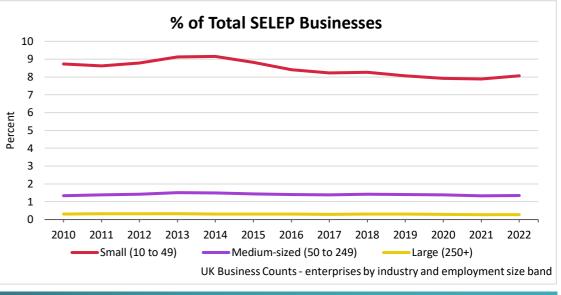


Most businesses are classed as Micro, which means less than 10 employees. Micro sized businesses account for 90.3% of stock (161,020 businesses), up from 89.5% in 2012. Small businesses with under 50 employees but more than 9 account for 8.1% of stock (14,380 businesses), down from 8.8% in 2012.

Medium sized businesses (50 to 249 employees) account for 1.3% of business stock (2,405 businesses) down from 1.4% of stock in 2012. There are 495 Large businesses with 250 or more employees. The number of Micro businesses has increased by 29% since 2012, while the number of Small and Medium sized businesses has increased at a much slower rate, hence a reducing share of stock. The number of Large businesses was showing some increase up to 2019, but numbers have since reduced by 25.

The SELEP share of business stock is similar to the national shares and has shown an almost identical change is shares over time as seen nationally. However, SELEP does have a shortfall in the number of large companies compared to the national average, the same share of medium sized companies, slightly fewer small companies, with more micro sized businesses. If SELEP had the same shares as seen nationally we would expect there to be an extra 200 Large companies, 800 more Small companies and 1,300 less Micro businesses. In terms of significant differences, the shortfall of 200 large companies is most striking. Having a slightly higher proportion of Micro business is something SELEP shares in common with London and a number of LEPs around London. Although it is hard to make firm generalisations, it is clear that City Regions in the north of England tend to be the opposite of London and its surrounding LEPs, in that they generally have a lower share of Micro businesses and a higher proportion of Large businesses.





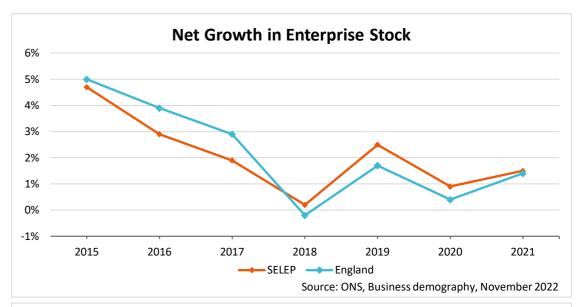


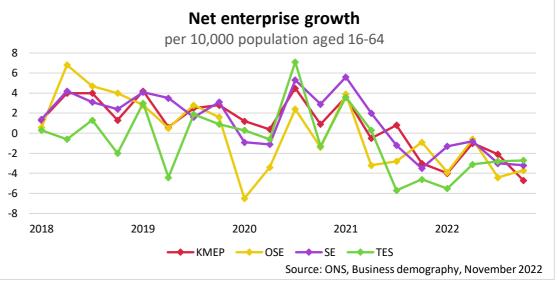
The number of active enterprises has been increasing each year over the five years up to 2021 and the annual increase for 2021 was 1.5% up on 2020 for SELEP, compared to 1.4% for England. Across Federated Areas growth was stronger for SE and KMEP at 2%, but negative at minus 0.1% for OSE.

Business Demography statistics are now available on a quarterly basis, and this shows that since mid-2021 a trend of net business losses each quarter has set in across the UK, and this is also the case for SELEP and all Federated Areas within. The last quarter of 2022 saw the largest net loss of active business since this trend started with 4,110 business creations outweighed by 5,110 business cessations, giving a net loss of 1,000 active businesses for SELEP. This represents a loss of 3.9 businesses per 10,000 population and compares to losses of 3.1 for the UK for the same time period. Since the trend for net business losses began there has been higher losses for SELEP than the UK average.

At a local authority level, net business losses over 2022 as a percentage of business stock have been highest in Maidstone, Dartford, Brentwood and Rother, all above 2.5% of stock. Exceptionally, Hastings and Thanet have seen a slight increase in business stock during 2022 with a low level of losses in Colchester, Harlow and Canterbury at less than 0.5%.

Business growth







R&D and Innovation

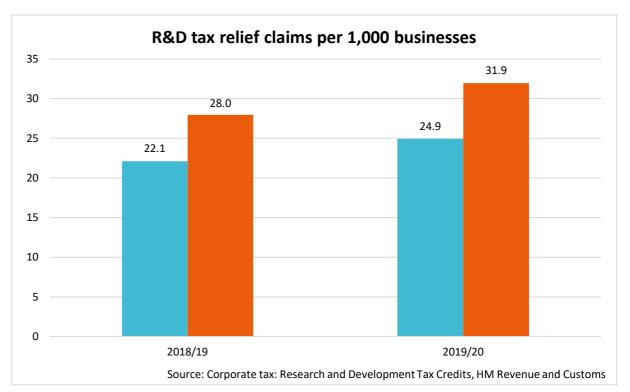
Business investment in **Research and Development** is a key driver for **innovation** and **new product** and **processes development**. Government supports such activity through grant funding with Innovate UK helping to match fund private sector research.

Businesses which invest in Research and Development (R&D) can claim **tax reliefs** and **tax credits**. Statistics on qualifying expenditure are published at Combined Authority and Upper Tier local authority level, but with some delay as **claims are made after completing a tax year**.

Information for 2019/20 tax year shows that across SELEP, businesses made a total of 4,370 claims for Research and Development tax benefits, with a qualifying expenditure of £1.4 billion. Across England 75,975 claims were made with qualifying expenditure of £43 billion.

For SELEP this represented 24.9 claims per 1,000 businesses at an expenditure rate of £8.1million per 1,000 businesses. For the previous year 2018/19 there were 22.1 claims made per 1,000 businesses at an expenditure rate of £8.5 million per 1,000 businesses. Research and Development claims for SELEP were significantly below the national average of 31.9 claims and £18.3 million per 1,000 businesses.

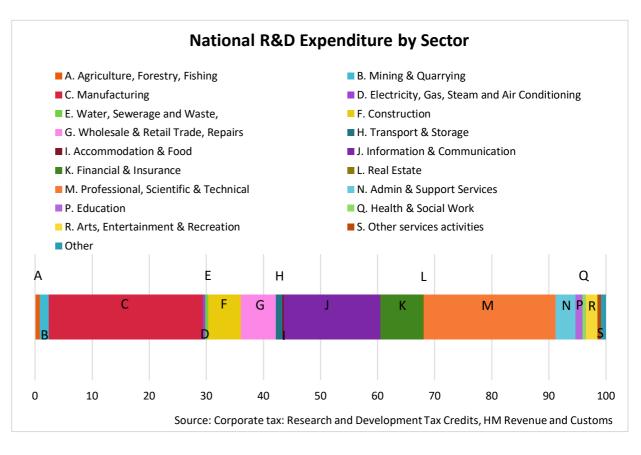
Nationally the highest spend on R&D is by businesses based in Cambridgeshire, Reading, Inner London and Oxfordshire. Kent and Essex are fairly middle of the pack compared to other upper tier local authorities, with Southend, East Sussex, and Medway having very low business investment in R&D. Thurrock had the lowest rate of business investment in R&D in England in 2019/20 and was at a low rate in 2018/19 as well.





While all sectors of the economy engage to some degree in R&D activity, the majority of spend is concentrated within a few key sectors, with Manufacturing businesses accounting for 27% of national business R&D expenditure, with 23% spent within the Professional, Scientific and Technical sector and 17% within the Information and Communication sector. The same sectors tend to have a high proportion of businesses engaging in R&D at 13.2% for Manufacturing and 7.6% for Information and Communication, and while a much lower proportion of 3.4% of Professional service sector businesses engage in R&D this is higher than other sectors except Mining and Quarrying, and Utilities.

Analysis of government grants from UK Research and Innovation, which includes Innovate UK and other research councils shows a spend of £3.4 billion for 2019/20. This spend varies across LEP areas with research institutions in Oxfordshire securing funding of £718 funding per head of working age population, and Greater Cambridge and Peterborough some way behind in second place for funding awarded at £461 per head. Funding between £100 and £250 a head was received in 7 LEP areas (including London), with institutions in all other LEP areas receiving below £100 per head.



UKRI funding allocations in the SELEP area are amongst the lowest in the country at just £11 per head. Funding is also low (£50 or less per head) in some of the most economically successful areas of the country, such as: Enterprise M3, Coast to Capital, Thames Value Berkshire and Hertfordshire. For 2019/20 institutions in the north of the country received more funding ranging from £60 in Liverpool to £138 in York and North Yorkshire.



In cash terms. London received the largest share of UKRI funding at £635 million, with the North East, Birmingham, Manchester, and other LEP areas in the Midlands receiving over £100 million each. In comparison SELEP received £28 million, the bulk of which was allocated to University related activity in Colchester and Canterbury. The majority of local authority areas in SELEP received no funding or below £1 million.

The largest UKRI funding award during 2019/20 for SELEP was £6.1 million for the Research Centre on Micro-Social Change (MiSoc), a multidisciplinary centre of quantitative social scientists engaging in cutting edge research and providing evidence with which to address key societal challenges. MiSoC has been based at the University of Essex since 1989.

Of the total UKRI funding for the SELEP area there was £13.5 million from Innovate UK (IUK), which was down on previous years, with over £20 million received in the two previous years. Much of this funding was received by small or micro private sector businesses, through collaborative R&D projects with a strong focus on issues such as Clean Growth and Manufacturing. Some £1.7 million was for universities to engage in Knowledge Transfer Partnerships, with Essex University being a top national recipient for such funding.

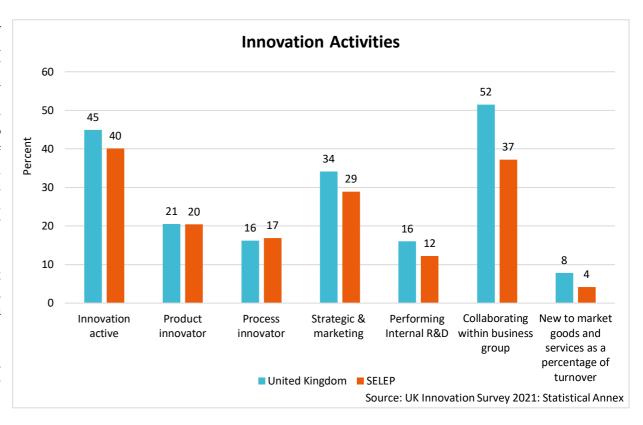
For businesses in receipt of IUK funding these tended to be in **Professional Design**, **Other Professional** and **Scientific and Engineering sectors**. There was a **near equal split of funding** between **Kent** and **Essex** with **much smaller or no funding** to other upper tier local authority areas in SELEP. At a more specific locational level, **Brentwood**, **Colchester**, **Maidstone** and **Sevenoaks** were top for funding received.

Some examples of key projects funded by IUK in 2019/20 across SELEP included modular house design in Brentwood, Quantum technology in Maidstone, Offshore energy generation in Sevenoaks, Brain-computer interfaces at Essex University, and Wireless (remote controlled) vehicle charging in Sevenoaks



The UK Innovation Survey (UKIS) is a biennial survey conducted by government to identify levels of innovation by sectors within the UK economy. The survey uses a wider definition than traditional R&D, producing an overall estimate that 45% of UK businesses are innovation active, although this definition, includes purchase of computer software as an "innovative" activity. At a LEP level, SELEP comes out below the national average at 40.1% of businesses being innovation active. At a more detailed level of activity type, a similar proportion of SELEP businesses engage in product or process innovation and also internal R&D, but a much lower proportion engage in collaborating within a business group.

The UKIS also shows that innovation rates and product innovation are much higher for Manufacturing, IT and Professional services sectors, and much lower in Construction and Transport and Logistics. Given that the SELEP economy is more concentrated in the latter sectors, with less of a presence for the former sectors, this would account for a comparatively low rate of innovation active businesses within the SELEP area.





Exports

Businesses based in the SELEP area exported goods to the value of £9.6 billion in 2021, of which £4.9 billion (51%) was to the EU. Exports to the EU previously made up a 46% share of total exports, but this is increased in 2020 and again in 2021, mainly due to a significant fall in exports to non-EU countries, with wider international trade having fallen away more during COVID and recovering more slowly than EU trade.

The exports of goods from SELEP accounted for 3.1% of total UK exports in goods in 2021, which was a higher share than the previous four years and the same as in 2016. For the UK as a whole, the value of exports of goods in 2021 was 10% less than in 2019, but only 5% lower for the SELEP area. The value of UK exports to the EU fell by 8% between 2019 and 2021, but the SELEP area saw an increase of 4% in EU export value over the same time period.

The strongest concentrations within SELEP of businesses exporting to the EU are found in Thurrock, with 7.7% of businesses engaging in EU exports. The Kent Thames Gateway and Mid-Kent areas also have relatively higher concentrations of businesses exporting to the EU. East Sussex and Southend have lower shares of businesses which export to the EU, at 4.7% and 5.1% respectively. The same geographic spread is seen for businesses which export to non-EU countries, but with lower propensities at 5.9% in Thurrock and 4.0% in East Sussex. The data as published does not identify how many businesses export both to the EU and elsewhere, but we might expect that a business engaged in exporting goods will seek to trade both in the EU and elsewhere.

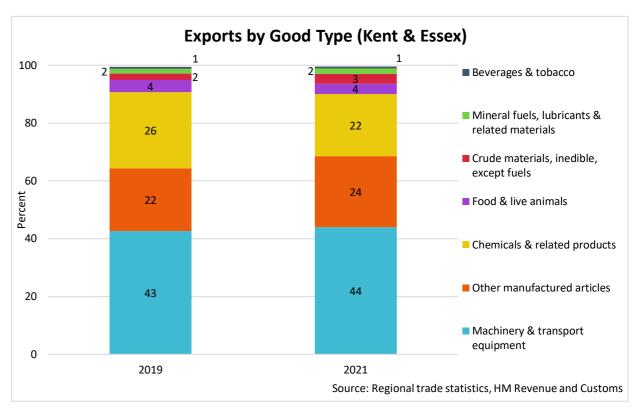






Breakdowns of exports by goods type are quite limited, and only provided for Kent and Essex counties (including unitary local authorities). For Essex and Kent, we can identify that Machinery and Transport Equipment is the main export in value terms, at a 44% share, with the bulk of this exported from Essex. Other manufactured articles then account for a further 24% share of exports, with a fairly even split between Essex and Kent. Chemicals and related products make up another 22% share of exports and this is mostly produced in Kent. Food and live animals account for 4% of exports, crude materials 3%, fuels 2% and beverages 1%.

Between 2019 and 2021, Kent and Essex saw large declines in the value of exports of Chemicals, Food and Beverages of 20% or more. Growth in value of exports was seen in Crude materials, Fuels and particularly in Other manufactured goods. Generally, there were declines across all good categories for non-EU exports, with significant falls in the value of Chemicals. Conversely there was growth in EU exports for most categories of goods, but with sizable losses for Food and some minor losses for Chemicals

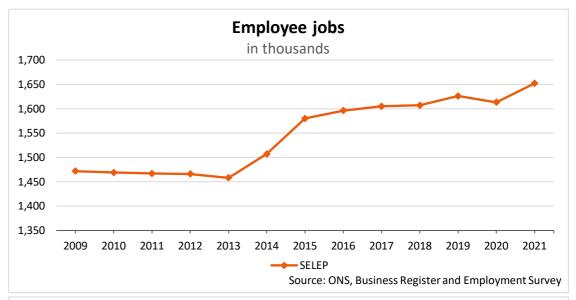


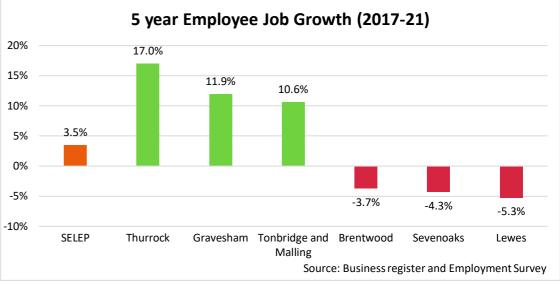


Data from the Business Register and Employment Survey (BRES) recorded an estimated **1,652,000 employee jobs** across SELEP in 2021. There was an estimated **3.5% growth** in employee numbers over the previous five years, representing **56,000 more jobs**. The 2020 figures had shown a sharp decline due to the pandemic, but numbers more than recovered in 2021, being **1.6% higher** than the pre-pandemic 2019 numbers.

Growth has been much higher across OSE at 5.1% over five years and lowest in SE at 2.6%. At a local authority level, Thurrock, Gravesham and Tonbridge and Malling all saw growth of more than 10% over five years, while employee jobs number fell by over 2.5% in Lewes, Sevenoaks, Brentwood and Braintree.

Employee jobs



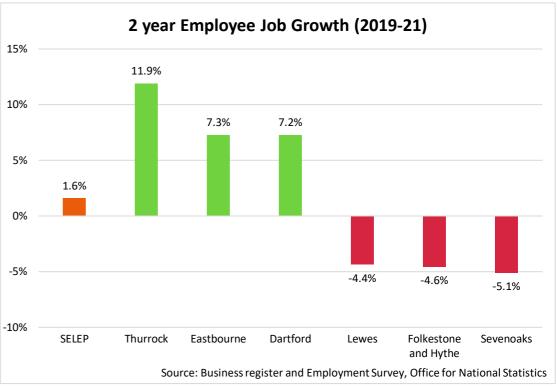




In the 2 years since 2019, Thurrock, Eastbourne, Dartford, Rochford Tonbridge and Malling and Harlow all saw employee job growth of over 5% suggesting these places have benefited from economic change over the course of the pandemic with Sevenoaks, Folkestone and Hythe, Lewes, Colchester and Castle Point all having net job losses.

The largest employment sectors across SELEP are Health, Retail and Education which together provide 34% of total employee jobs. In the last five years the number of jobs has increased most in Construction, with Transport and Storage, Health and Food and Accommodation also seeing large increases in employee job numbers. Over the same time the number of manufacturing jobs has reduced by 10,000 with losses also in Motor Trades and Information and Communication.

Compared to England as a whole, SELEP has low shares of employee jobs in Professional Services, Information and Communication, Manufacturing and Financial Services. SELEP instead has higher shares of employment in Construction, Retail and Transport and Storage. In terms of employee growth, SELEP has had a lower than national rate of increase in sectors such Information and Communication, Manufacturing, Arts and Entertainment and



Financial Services. Instead, SELEP has seen stronger growth in Construction and Transport and Storage.

It should be noted however, that some sectors where SELEP have a below national average share of employees, are also sectors which tend to be highly concentrated in a few areas. So, for example Professional Services are highly concentrated in London and to the north and west of London including Oxford and Cambridge, as well as in other large cities such as Manchester, Liverpool and Leeds. Compared to most LEP areas, SELEP actually has a better share of employment in Financial Services, and similarly in Information and Communication where SELEP has nearly as strong a presence in this sector as big cities such as Manchester and Leeds. Only in Manufacturing does SELEP have a low level of employees compared to other LEPs, but this is shared in common with London and home counties in general. Sectors are explored in more detail here.



Table 1 - SELEP Employee jobs

Industry (broad industrial sectors)	2016	2021	5 Year Growth	Share of total 2021
Health	219,000	230,000	11,000	14%
Retail	172,000	177,000	5,000	11%
Education	157,000	156,000	-1,000	9%
Business administration & support services	141,000	146,000	5,000	9%
Construction	101,000	123,000	22,000	7%
Accommodation & food services	113,000	123,000	10,000	7%
Professional, scientific & technical	109,000	116,000	7,000	7%
Transport & storage (inc. postal)	91,000	106,000	15,000	6%
Manufacturing	108,000	98,000	-10,000	6%
Arts, entertainment, recreation & other services	73,000	67,000	-6,000	4%
Public administration & defence	59,000	64,000	5,000	4%
Wholesale	65,000	60,000	-5,000	4%
Information & communication	48,000	46,000	-2,000	3%
Financial & insurance	42,000	42,000	0	3%
Motor trades	38,000	33,000	-5,000	2%
Property	27,000	27,000	0	2%
Mining, quarrying & utilities	16,000	21,000	5,000	1%
Agriculture, forestry & fishing	17,000	17,000	0	1%
Total	1,596,000	1,652,000	56,000	

Source: ONS, Business Register and Employment Survey

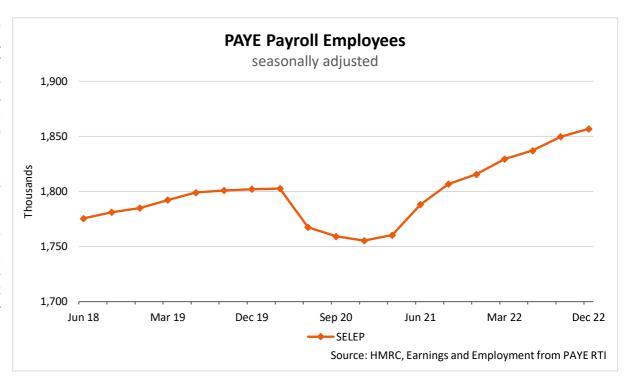


PAYE employee jobs

An alternative and more frequent data source for employee job numbers is now available from HMRC PAYE real time information systems. This data source does not provide the same level of local detail, such as sector of jobs, that is available from the BRES data. Another important distinction is that it provides information by place of residence of employee and not place of work.

HMRC data suggests that for December 2022 there were 1,857,000 payrolled employees living in SELEP, and in September 2021, some 1,806,700, so a much higher number than provided by BRES for the same date, due to a high level of commuting from SELEP into London for jobs. HMRC data suggests much higher employee numbers in most coastal areas, showing that more people in these areas have to commute elsewhere to find work.

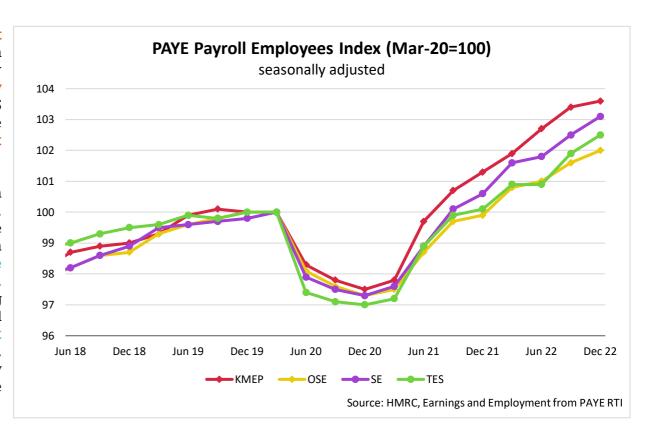
Resident employee jobs in SELEP grew at a high rate of 2.2% during 2022, slightly behind national UK job growth of 2.3%. Much of this growth reflected recovery from the job losses during the pandemic, with growth over 3 years to December 2022 at 3.0%, again slightly below national UK growth 3.2%. However over five years SELEP has job growth of 5.2% compared to UK growth of 5.1%. in summary, employment growth for SELEP residents was higher than national in the pre-pandemic period, reduced less than national in 2020, but has grown more slowly than national over the last two years.





At a Federated Area level, KMEP had the strongest employee growth of 5.9% over five years and has seen equal to national growth in the last year. SE has had similar but slightly lower growth. TES and OSE have had below national growth, but with reversing fortunes, with TES previously having low growth, but now matching the national average, whereas OSE previously had the highest employee growth in SELEP and now the lowest.

At a local authority level, **Dartford** and **Maidstone** have both seen employee growth of more than 10% over five years, with strong growth also in **Uttlesford** and **Ashford**. The lowest growth was mostly seen in coastal areas with **Hastings**, **Castle Point**, **Thanet**, **Lewes** and **Eastbourne** with the lowest growth between 2% and 3.1%. However, employee growth in **Eastbourne** has been 3.5% during 2022, the **highest** across SELEP and just above **Dartford** and **Maidstone** which continue to see high growth. The lowest growth in the last year has been in **Thanet**, **Maldon**, **Hastings** and **Castle Point**. Across **OSE** and **TES**, only **Wealden** has seen persistent above national average employee growth over time.



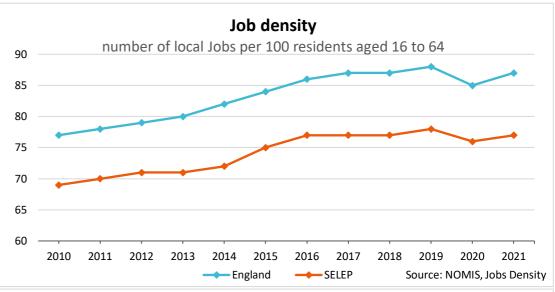


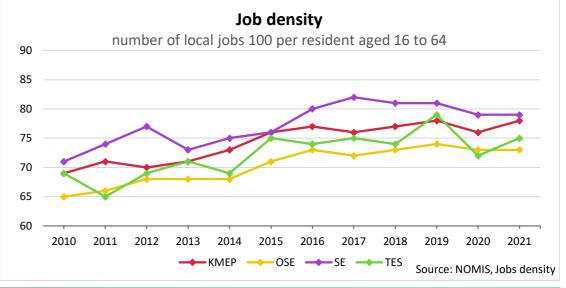
The above analysis on employee jobs highlights the difference between jobs in an area and people living in an area who have jobs. Looking at the differences between these figures for an area, identifies if an area is a net inward or outward commuting area. A simple way to look at this is to use figures on job density, which is defined as the number of jobs in the local area for every 100 working age people in the area. Job density figures also include self-employed people which are not counted in employee numbers.

The England average job density for 2021 was 87 jobs per 100 working age residents, reflecting that not all people are economically active. For the SELEP area the figure was 77, identifying that SELEP residents have a reliance on commuting out of area to obtain sufficient jobs for local needs. Job density has increased significantly over time and for England was 78 in 2011, reflecting an increase in economic activity rates over time. The gap between SELEP and the national rate of job density has remained broadly the same over time.

Current job densities across Federated Areas reflects a consistent relative position over time with SE having the highest at 79, KMEP next at 78 with lower figures of 75 for TES and 73 for OSE. All areas are below national average, with dependency on commuting to London or elsewhere for jobs a common issue.

Job density

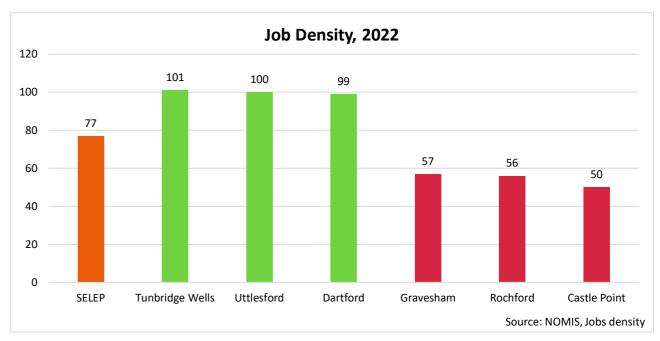






Only a small number of local authority areas across SELEP can be considered to be net inward commuting areas, where job density is above the national average. In 2021 these were Tunbridge Wells, Uttlesford, Dartford, Tonbridge and Malling, Ashford, Chelmsford and Sevenoaks. Previously, Maidstone, Colchester and Harlow had job density above national average, but now have lower job density than in 2011, with job density in Harlow having declined significantly since 2018.

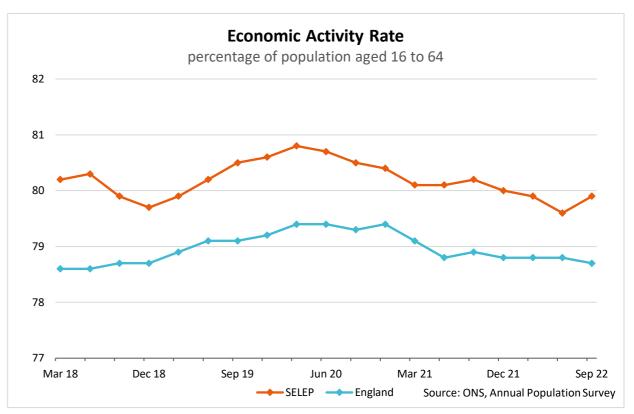
In SELEP, job density gets as low as 50 in Castle Point, which is one of the lowest in the country, with Swale, Medway, Gravesham and Rochford all with job density at 65 or below. The list of local authorities with lowest job density has hardly changed since 2011, with Dover previously on the list, but still with very low job density and Swale having been added to the list.





Economic activity rate

Standard figures for economic activity rates come from the national **Annual Population Survey** which is designed to give robust results at a regional level. Published results at a local authority level come with such **wide statistical confidence intervals** that any form of comparative or trend analysis is impossible. For example, the reported economic activity rate for Brentwood jumped from 62.3% to 79.3% in the last year with this change almost entirely due to random statistical sampling error, rather than real change.



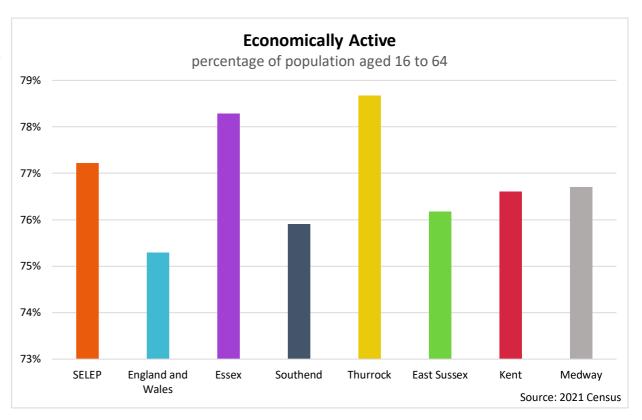


Census 2021 results are now coming available and provide reliable local estimates for economic activity for the first time since the 2011 Census. The results of the Census were however impacted by the **pandemic** and with many people of furlough, and so **will not reflect normal circumstances**.

The 2021 Census records an **overall economic activity rate** for working age people (16 to 64) living in the SELEP area of **77.2%** compared to the England and Wales average of **75.3%**. All Federated Areas were **above national average** with rates above **78%** in **SE** and **OSE**.

Rates were very high, above 80% in Uttlesford, Dartford and Braintree. Lower rates tend to be found in coastal areas with Canterbury, Tendring, Thanet, Hastings, Eastbourne, Rother and Folkestone and Hythe all below 75%. The very low economic activity rate in Canterbury is due to the large student population, most of whom reported being economically inactive.

Reasons for economic inactivity vary across places, with high levels of inactivity due to illness or disability being a common factor for most places with the highest inactivity rates. However, the number of people who are inactive due to looking after home or family is also high in Tendring and Thanet, and for Rother the main cause of economic activity is early retirement, with high levels of early retirement also found in Tendring.





Self-employment rate

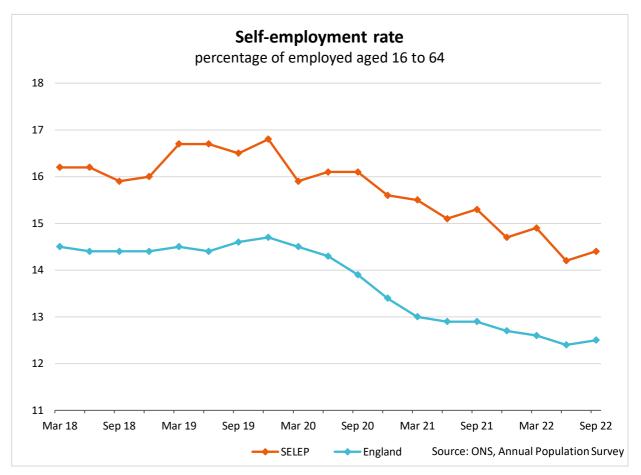
As with economic activity, we can draw on the 2021 Census to obtain reliable estimates of self-employment at a local level for the first time since the last census, although the results during a pandemic do not represent normal circumstances.

Across SELEP 13% of working age people reported as being self-employed for the Census, compared to 11.1% for England and Wales. This represented 16.9% of those in employment for SELEP compared to 14.8% for England and Wales. Self-employment rates are particularly high in East Sussex.

Some local authority areas recorded very high rates of selfemployment with Wealden at 17.8%, one the highest rates in the country. Rother, Lewes and Epping Forest also had very high rates.

Only Harlow at **11.0%** was below the England and Wales average.

Data from the Annual Population Survey (APS) estimates that rates of self-employment have been **falling** nationally and for SELEP since the start of the pandemic. In September 2022 SELEP was still estimated to have self-employment rates **two percentage points above** the national average, but the rate has **fallen** to about **14.4%** of those working age people in employment, having **fallen** by **more than two percentage points** since December 2021. It should be noted that these figures are not directly comparable to the census, with the census estimating higher rates of self-employment that the APS.





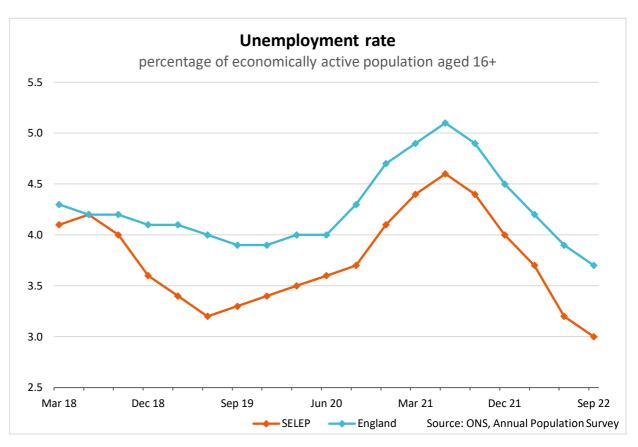
Unemployment rate

The unemployment rate is another measure where we can use the 2021 Census for more local results and comparison, and the Annual Population Survey (APS) for trends at a higher geographic level.

The APS showed an **increase** in unemployment during the pandemic, which then recovered, with rates by September 2022 having **fallen** to below pre-pandemic levels and to a **record low level**. The percentage of economically active population who were unemployed was **3.0%** for SELEP compared to **3.7%** for England. Unemployment rates for SELEP have been **persistently below** the England average for many years.

The census recorded a higher rate of unemployment for March 2021 than the APS, with some people on full furlough likely recording themselves as unemployed. Rates across Federated Areas were all similar and below the national average.

Exceptionally, Canterbury recorded the highest rates of unemployment within SELEP at the census, with many full-time students looking and available for work but unable to find it. The other local authority areas with the highest unemployment rates were Hastings, Thanet, Tendring, Eastbourne and Gravesham. On a national scale, low unemployment rates were present in Uttlesford, Tonbridge and Malling, Wealden, Sevenoaks and Brentwood.



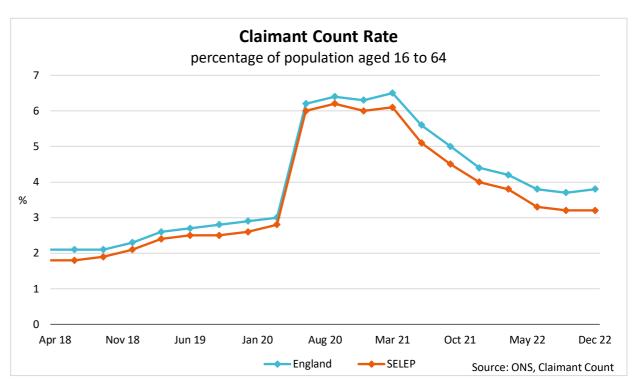


Claimant rate

The claimant rate provides an alternative measure to unemployment with robust results at a local level on a frequent basis. The claimant count includes those in receipt of benefits who are looking for work and is measured on a per head of working age population. The measure does not include those people who are unemployed and either not entitled to, or choosing not to, claim universal credit benefits. The claimant rate therefore adds a dimension of low income to unemployment.

While the claimant rate for England followed a similar trend to the unemployment rate in rising during the pandemic, it rose to a greater extent, from 3.0% in March 2020 to 6.2% by June 2020, and while having fallen since, has yet to return to pre-pandemic levels, standing at 3.8% for England in December 2022.

As with unemployment, the claimant rate for SELEP is lower than the national rate and is lower than national average in all Federated Areas. However, there is more variation at Federated Area level than for unemployment with a much lower claimant rate for SE, and with OSE and TES very close to the national average.

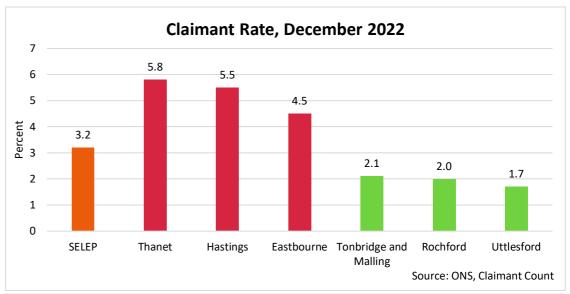


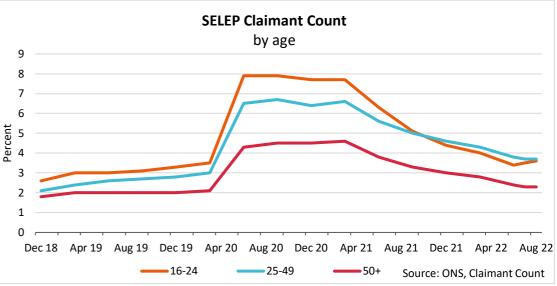


At a local authority level within SELEP the claimant rate is **highest** in **Thanet** at **5.8%**, with **relatively high** rates also in **Hastings**, **Eastbourne**, **Harlow**, **Southend**, **Tendring** and **Gravesham**. The local authorities with the **lowest** claimant rates are **Uttlesford**, **Rochford**, **Tonbridge** and **Malling**, **Sevenoaks** and **Wealden**.

Relative to the pre-pandemic position in December 2019, the local authorities with the largest increase in the claimant rate are Epping Forest, Hastings, Harlow, Eastbourne, Dartford and Maidstone. Tendring uniquely now has the same claimant rate, with low increases in Ashford, Swale, Dover and Folkestone and Hythe.

There has been previous concern that the claimant rate was higher for younger people, but this position **changed** in December 2021, and this is **still the case** in the most recent data. In December 2022 the claimant rate for those aged **18 to 24** was **3.6%** compared to **3.7%** for those aged **25 to 49**.







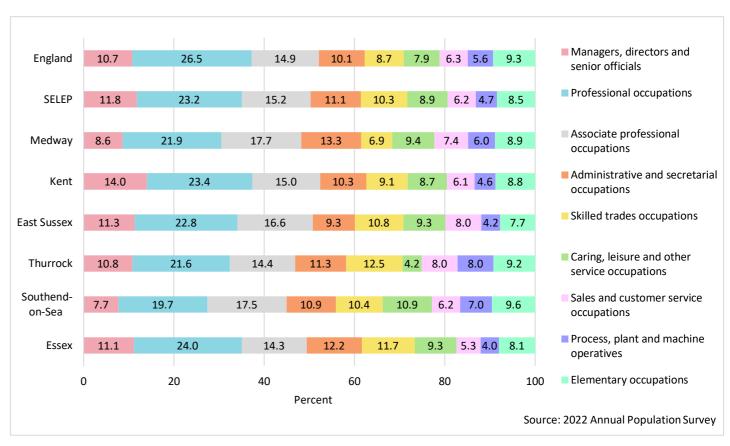
Employment Profile

This chart shows the **composition of employees** in the SELEP region compared to the national composition using data from the 2022 Annual Population Survey.

The largest discrepancy between the SELEP region and the national proportions is in the proportion of **Professional occupations**, where SELEP is **3.3% below** the national value.

The other occupation groups where SELEP is below the national proportions are Process, plant and machine operatives (0.9% lower in SELEP), Elementary occupations (0.8% lower in SELEP) and Sales and customer service occupations (0.1% lower in SELEP).

This is offset by SELEP having a higher proportion of Skilled trade occupations (1.6%), Managers (1.1%), Caring, leisure and other service occupations (1%), Administrative and secretarial occupations (1%) and Associate professionals (0.3%).





The number of online job postings reached a **record high** in the first quarter of 2022, and while having since **reduced**, remains **significantly above** pre-pandemic levels. In the last quarter of 2022, there were **103,870** new job postings across the SELEP area, which was **40 per 1,000 working age population**. With **lower** job density in SELEP than nationally, the number of job postings is also **below** the national average, which was for **55 postings per 1,000 working** age population.

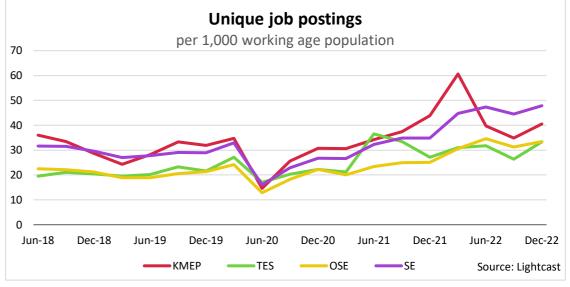
Across Federated Areas, online job postings per 1,000 working age population were higher for SE at 48, with KMEP also above the SELEP average at 41. Job postings were much lower in OSE and TES both at 33. Previously job postings were at a similar level for SE and KMEP, with KMEP frequently having higher levels, but for the last three guarters of 2022, numbers were higher in SE.

At a local authority level, we find that **Chelmsford**, **Maidstone**, **Harlow**, **Colchester** and **Dartford** have the **highest** online job postings relative to the size of the local working age population, all **consistently above** national average over time. **Ashford** and **Tunbridge Wells** have previously been **above** national average, but **not** in the most recent quarter.

At the other end of scale, some local authorities within SELEP have very low levels of online job postings, below 25 per 1,000 working age population and in the last quarter of 2022 this included Swale, Folkestone and Hythe, Gravesham, Thanet, Maldon, Rother, Rochford, Tendring and Castle Point.

Online job postings



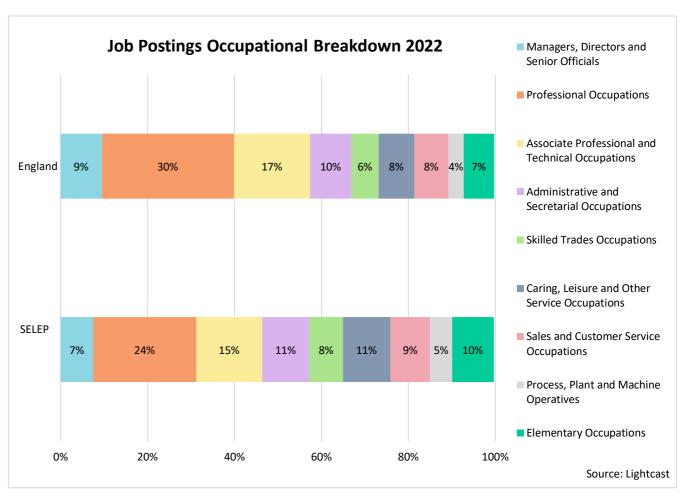




For 2022 the share of online job postings in higher occupational groups (directors, professional and technical occupations was 11% less than for England as a whole at 46% of job postings compared to 57%). SELEP saw a higher share of job postings across other occupational groups including elementary occupations and caring and other service occupations.

The most in demand occupations at a slightly more detailed occupational level of breakdown for SELEP in 2022 were Care workers, Administrative workers, Elementary support services (e.g. cleaners, stock pickers, and catering assistants), Associate business professionals and Health professionals.

At the most detailed occupational level the most in demand specific job roles were Care and Home workers, Nurses, Sales related, Administrative related and Customer services job roles. These same roles are also the top roles in demand nationally, however Programmers and Software developers is the most in demand job role nationally with this role being much further down in demand levels for SELEP, below the demand level for Cleaners.





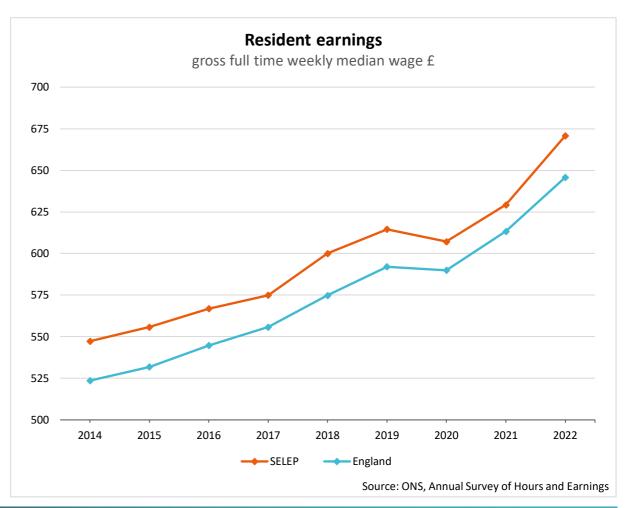
Wages

The national Annual Survey of Hours and Earnings (ASHE) provides good estimates of earnings at a LEP level, and the sample size is sufficient to give reasonable indicators of **relative wage levels** at a county level, but **not** at a local authority level.

For 2022 the median full time weekly wage earned by residents in employment across SELEP was estimated to be within the range of £662 to £680. This is a high wage on a national scale and reflects the level of commuting into London for jobs where the equivalent workplace median wage is between £798 and £811. Residents in LEP areas directly north and west of London earn more than in SELEP, with residents in Enterprise M3 and Hertfordshire LEP areas earning levels close to residents in London.

Within SELEP at a county level **Essex** has the highest full time median earnings for residents, estimated to be within the range £674 to £706, with Kent not far behind at between £655 and £684. Both have lower wages than London, Hertfordshire, Buckinghamshire, Oxfordshire and Hampshire. Median full-time earnings in East Sussex are much lower at between £598 and £645, which is similar to counties that are removed from London, such as Cumbria and Somerset.

At a local authority level, comparisons between places are much harder to be clear on, due to the small sample size for the ASHE at this level. However, it is clear that median wages for residents are very low in Thanet, Harlow and Hastings at around £600 per week or less, and weekly wages are highest in Brentwood and Epping Forest, some way in excess of £700 in 2022.

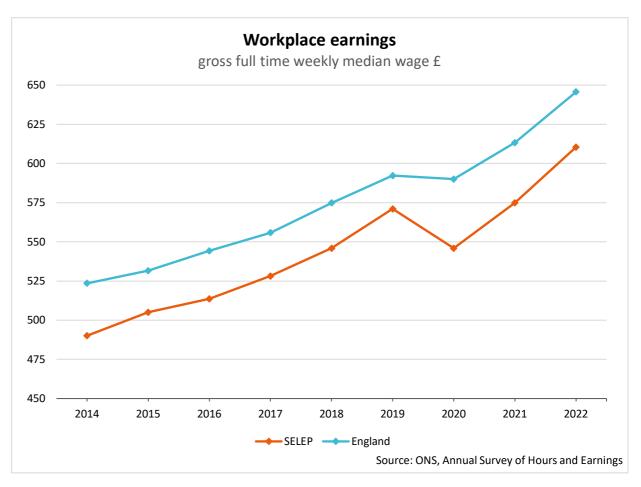




In SELEP on a workplace basis full-time median wages were estimated to be between £603 and £618 in 2022. This is a similar level to median workplace earnings in Cumbria and below LEP areas in the Midlands.

At an English county level, **Essex** has an estimated workplace median wage of between £605 and £639, with **Kent** workplace earnings estimated to be somewhere between £10 and £20 lower and similar to Greater **Manchester**. East Sussex has median earnings below £600, more in line with counties such as **Devon and Tyne** and **Wear**. What is clear is the counties in SELEP are very much the poor neighbours in terms of workplace earnings compared to London and the counties to the north and west of London as far as the Midlands.

Local authority level data from ASHE is **not reliable enough** to make many firm conclusions in relation to relative wage levels, with estimates for many local authorities having a low precision with a £100 margin of error. Median full-time wage estimates are **highest** over time in **Uttlesford**, **Dartford**, **Brentwood** and **Epping Forest**, with **Dartford** median wage having an estimate of between £662 and £777 for 2022. **Hastings** clearly has the **lowest** local wage at below £540, with **Thanet** and **Rother** also having **consistently low** wage estimates over time.





Jobs in knowledge intensive sectors

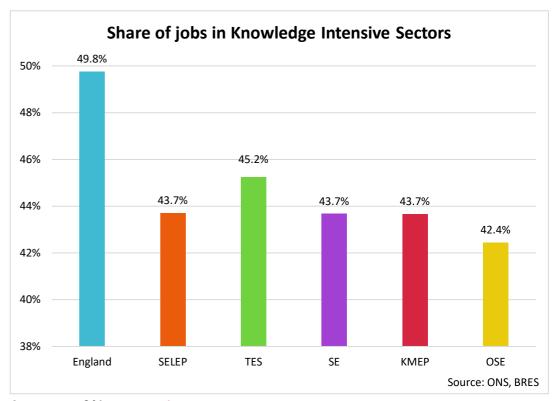
Knowledge intensive sectors are defined as those which have a **higher** percentage of the workforce with a **level 4 or above qualification** than the all-industry average, with Scientific research and development being the most knowledge intensive sector.

In 2021 **43.7%** of the local workforce were employed in knowledge intensive industries in SELEP, below the national average of **49.8%**. The rate is similar across all Federated Areas but varies significantly at a local authority level.

Only a few local authorities in SELEP have an **above** England average level of jobs in knowledge intensive sectors, and these are **Canterbury**, **Chelmsford**, **Tunbridge Wells** and **Hastings**. Other areas **close** to the national average with a rate **above** 48% are **Colchester**, **Basildon**, **Southend-on-Sea** and **Harlow**

The local authority areas with very low rates on jobs in knowledge intensive sectors, between 30% and 38% are Maldon, Thurrock, Tendring, Dartford, Swale, Uttlesford, Gravesham and Castle Point.

In the five years to 2021 SELEP saw an increase of 16,900 jobs in knowledge intensive sectors and an increase of 38,600 jobs in other sectors. Hence the share of total jobs in knowledge intensive sectors fell from 44.4% to 43.4%. Meanwhile, there was a growth in the share of jobs in knowledge intensive sectors nationally. All Federated Areas saw a decline with a larger decrease in TES. Lewes, Brentwood, Folkestone and Hythe, Maldon and Gravesham all saw a 3% or more decline. By



contrast Canterbury, Rochford, Ashford, Tunbridge Wells and Uttlesford all saw a 2% or more increase in share of jobs in knowledge intensive sectors.

Knowledge intensive sectors where employee growth has been slower in SELEP than seem nationally includes various professional, financial and information technology services. SELEP has instead seen higher growth than national in other sectors such as construction, warehousing, and residential care activities.



Jobs in low pay sectors

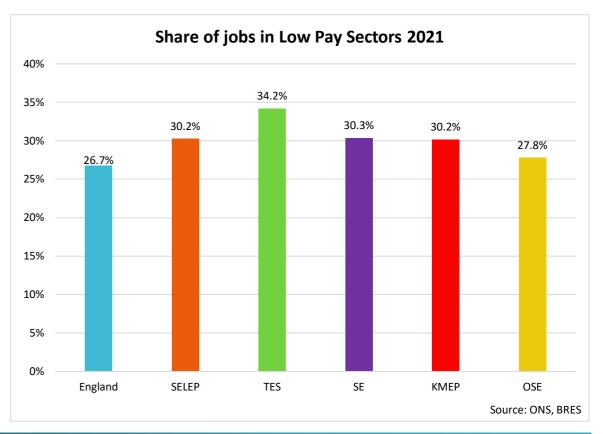
For the purpose of this report, low pay sectors have been defined as those that nationally have a median wage 20% or more below the all-industry median wage. Another way of expressing this is as sectors where the median wage is at most 30% more than the minimum national wage. Low pay sectors include retail, food and accommodation, social care activities and some areas of manufacturing such as textiles.

In 2021 the percentage of employee jobs in low paid sectors across SELEP was 30.2%, higher than the national England average of 26.7%. The rate was much higher across TES at 34.2%, and closer to the national average at 27.8% in OSE.

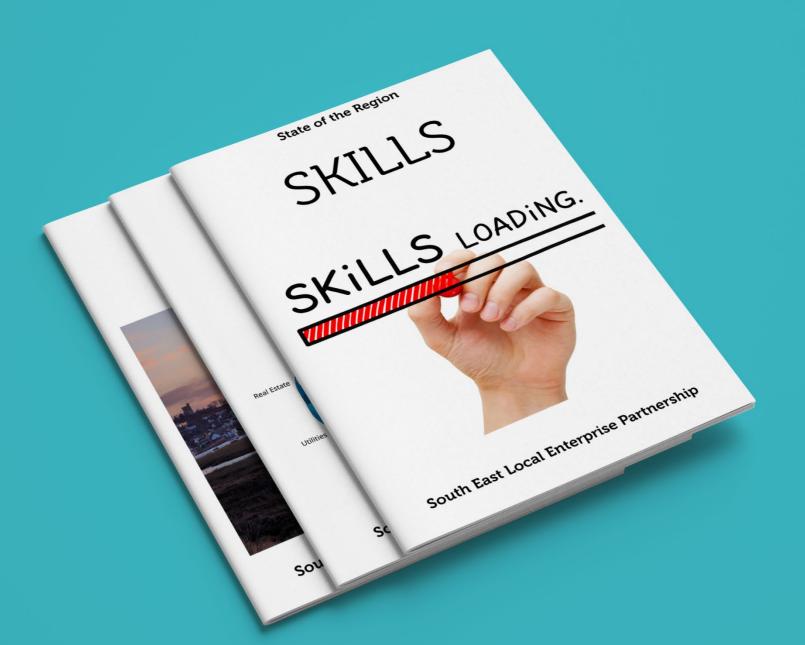
In the five years to 2021, for England as a whole the percentage of jobs in low paid sectors reduced by 0.6 percentage points, but increased by 0.5 across SELEP, with OSE seeing a reduction in line with the national trend. In other words, SELEP saw stronger growth in low pay sector jobs than job growth in other sectors, which was the opposite to the national trend. For SELEP there was stronger employment growth in retail, residential care activities and services to buildings and landscape activities than was seen nationally, and as identified above, lower growth in some knowledge intensive sectors.

In some coastal and estuarine areas, the percentage of jobs in low pay sectors is very high, being 42.6% in Tendring, and above 35% in Thanet, Castle Point, Rother and Gravesham. Some local authority areas have less jobs than the national average in low pay sectors and these are Basildon, Rochford, Uttlesford, Harlow and Tunbridge Wells.

Some areas have seen very significant falls in the percentage of jobs in low pay sectors in recent years, with Harlow, Thurrock, Epping Forest and Rochford all seeing more than a 2 percentage point reduction. The local authorities where low pay sector jobs have increased the most are Gravesham, Lewes and Maldon.



SKILLS





Highest level of qualification

This chart shows the **Highest Level of Qualification** achieved across the region from the 2021 Census. The **largest discrepancy** between the SELEP average and the national average is in the proportion of people **qualified to Level 4 or above** (4.8% lower in SELEP). For all other qualification levels, the SELEP region has a **higher** proportion than the national average. This largely remains true when we compare the local authority data to the national average with a **few exceptions**.

East Sussex is the only area with a lower proportion of people with no qualifications when compared to the national average (0.8% lower in East Sussex).

Thurrock and Southend-on-Sea both have a lower proportion of people with apprenticeships as their highest qualification when compared to the national average (0.3% and 0.2% lower respectively).

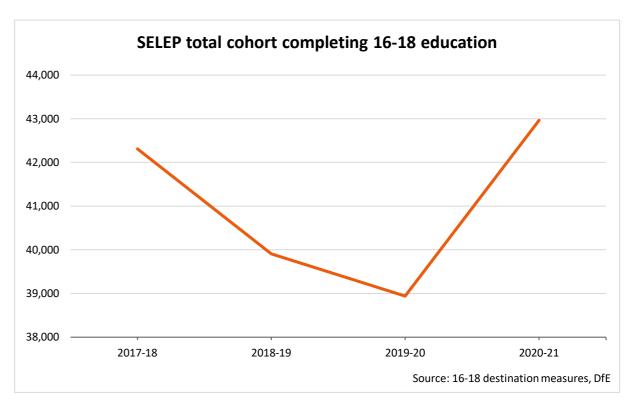
Thurrock is the only area with a lower proportion of people with Level 3 qualifications as their highest qualification when compared to the national average (0.7% lower in Thurrock).





Destinations after completing 16-18 education

The SELEP region saw 42,966 students complete their 16-18 education in 2020/21, the highest number on record. Southend-on-Sea saw a 58% increase on the previous year with 5155 students and East Sussex saw a 24% increase with 5005 students. Conversely, Essex (-1%) and Thurrock (-7%) saw a fall, compared to the cohort of 2019/20.



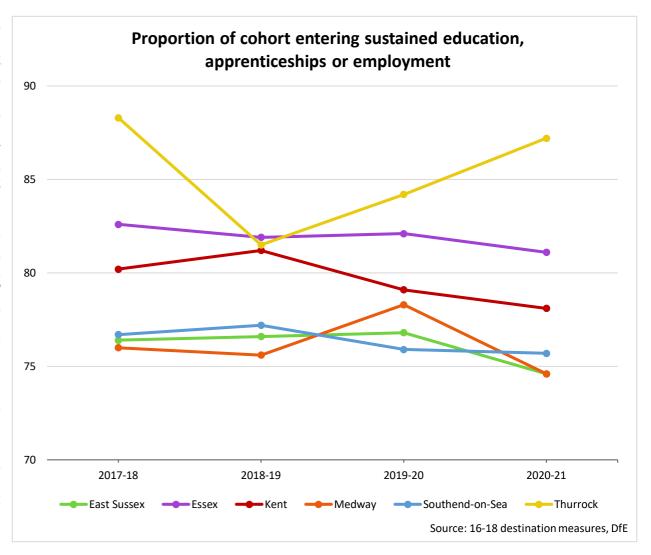
However, the proportion of this cohort entering sustained education, apprenticeships or employment has fallen to all-time lows throughout the region; apart from Thurrock, which has seen an improvement on the last two years. In the SELEP region the proportion of the cohort entering one of these destinations was 79.6% in 2019/20 before falling to 78.1% in 2020/21. In 2020/21 East Sussex and Medway had the lowest proportion of the cohort moving onto one of the three pathways at 74.6% followed by Southend-on-Sea (75.7%), Kent (78.1%), Essex (81.1%) and Thurrock (87.2%).



In 2020/21 the proportion of the cohort continuing down the education pathway (Higher, Further and Other) rose to all-time highs in East Sussex, Essex, Kent and Thurrock whilst being near all-time highs in Southend-on-Sea and Medway. Across the SELEP region the proportion of the cohort continuing education increased to 45.6% in 2020/21 from 42.3% in 2019/20. Southend-on-Sea has the lowest proportion of 16-18 graduates continuing their education at 39.1%, followed by Medway (40.7%), East Sussex (42.7%), Kent (47.7%), Essex (47.9%) and Thurrock (58.9%).

In 2020/21 the proportion of the cohort choosing to undergo an apprenticeship fell across the region apart from in East Sussex, where it saw a slight increase from 5.2% in 2019/20 to 5.4% in 2020/21. Across the SELEP region the proportion of the cohort starting an Apprenticeship fell to 6.4% in 2020/21 from 8% in 2019/20. Thurrock had the lowest proportion of the cohort starting an apprenticeship (4.4%), followed by Kent (5.1%), Southend-on-Sea (6.8%), Essex (7.7%) and Medway (8%).

In 2020/21 the proportion of the cohort choosing to enter employment fell across all six local authorities in the region. Across the SELEP region the proportion of the cohort entering employment fell to 26.1% in 2020/21 from 29.3% in 2019/20. Students from Southend-on-Sea were the most likely to take this route (29.8, followed by East Sussex (26.5%), Medway (26%), Essex (25.5%), Kent (25.3%) and Thurrock (23.9%).





Apprenticeships

Total apprenticeship starts in the SELEP region increased to 24,590 in 2021/22 compared to 22,480 in 2020/21. Despite the increase, numbers remain below the prepandemic amount of 26,600 in 2018/19.

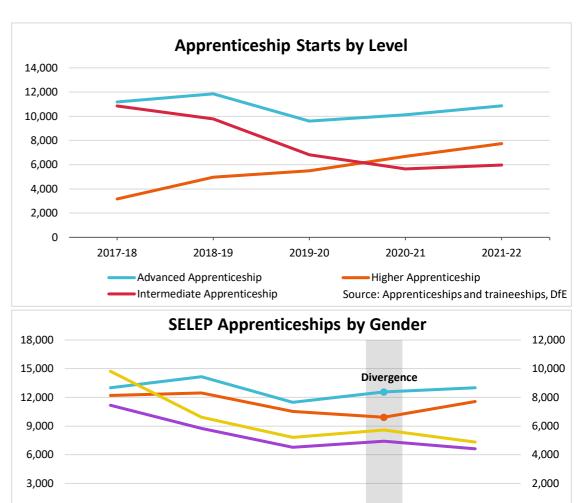
Total apprenticeship achievements in the SELEP region fell from 10,670 in 2020/21 to just 9,290 and remain way below the 12,460 achievements in 2018/19. We expect numbers to recover following the end of the pandemic and as apprenticeship starts also improve.





Whilst Intermediate, Advanced and Higher Apprenticeships all saw an increase in starts in 2021/22 compared to the previous year, Higher Apprenticeship starts (7,740) are now significantly higher than Intermediate Apprenticeship starts (5,980). This is a stark reversal of pre-pandemic figures, where there were 9,770 Intermediate starts compared to 4,980 Higher starts in 2018/19.

Male and Female starts and achievements have moved together in the last 5 years, with the only exception being in 2020/21 when female apprenticeship starts actually increased, whilst male apprenticeship starts decreased. In 2021/22 female starts (13,010) were 1430 higher than male starts (11,580) and female achievements (4900) were 500 higher than male achievements (4,400).



2019-20

2020-21

Female Starts (LHS)

Female Achievements (RHS)

2021-22

Source: Apprenticeships and traineeships, DfE

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2017-18

2018-19

Male Starts (LHS)Male Achievements (RHS)



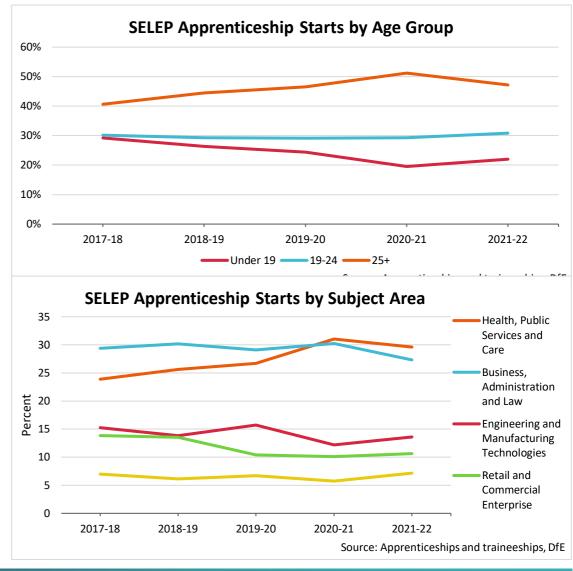
In 2021/22 apprentices **over the age of 25** made up **47%** of the total apprenticeship starts, whilst **31%** of starters were between the **age of 19 and 24** and **22%** of starters were **under 19**. The proportion of apprentices between **19 and 24** has **consistently** been around **30%** over the last 5 years. Whereas the proportion of **over 25** apprentices has **increased** from **41%** in 2017/18 and the proportion of **under 19** apprentices has **fallen** from **29%** in 2017/18.

Health, Public Services and Care and Business, Administration and Law continue to be the two largest Subject Sector Areas in 2021/22 with 30% of starts being in the former and 27% in the latter. Health, Public Services and Care saw a nominal increase of 300 starts on the previous year, however its share of all apprenticeship starts fell 1.5%. Business, Administration and Law starts fell by 80 students, leading to a 3% fall in its share of apprenticeship starts.

Engineering and Manufacturing Technologies remains the region's third most popular subject area with starts increasing by 600 in 2021/22 on the previous year – the subject area now accounts for 14% of total starts.

Starts in Retail and Commercial Enterprise Apprenticeships have rebounded, up 15% on the past two years. However, starts in the subject sector area are still 980 less than the pre-pandemic figures in 2018/19.

Construction, Planning and the Built Environment saw apprenticeship starts rise by 36% from 1290 in 2020/21 to 1760 in 2021/22, the subject area now makes up 7% of total starts.





Higher Education Progression Rate

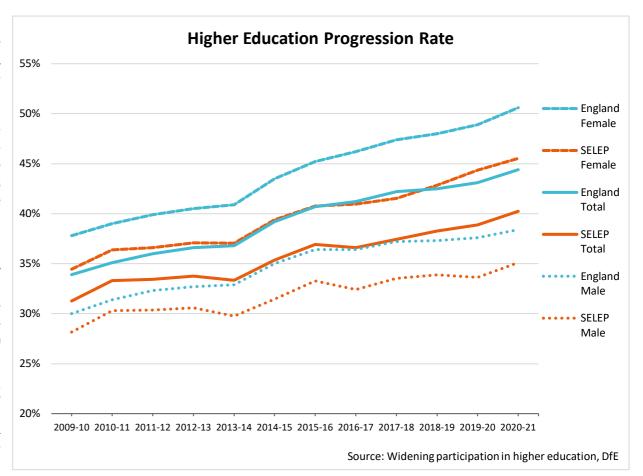
The following insights are from the Widening Participation in Higher Education publication from the Department of Education and contain data as recent as 2020/21.

The national Higher Education Progression Rate has increased every year for both males and females since the start of the data in 2009/10. The SELEP Higher Education Progression Rate has also increased every year since 2009/10 apart from the male progression rate in 2019/20.

The national HE progression rate was 2.6% higher than the SELEP HE progression rate in 2009/10, with the difference between the two peaking in 2017/18 when the national rate was 4.8% higher than the SELEP rate. The discrepancy has come down slightly and was 4.2% in 2020/21 (SELEP rate 40.2%; National rate 44.4%).

In 2020/21 the national female progression rate was 12.2% higher than the national male progression rate, a larger difference than in the SELEP region, where the female progression rate was 10.4% higher than the male progression rate. The national difference has widened since 2012/13, whereas the SELEP difference peaked in 2019/20 (10.7%).

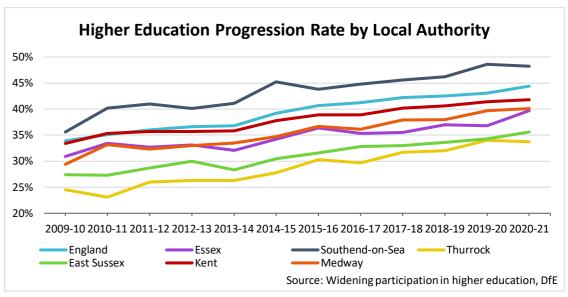
In 2020/21 the national female progression rate was 5.1% higher than the SELEP female progression rate (National 50.6%; SELEP 45.5%), whilst the national male progression rate was 3.3% higher than the SELEP male progression rate (National 38.4%; SELEP 35.1%).

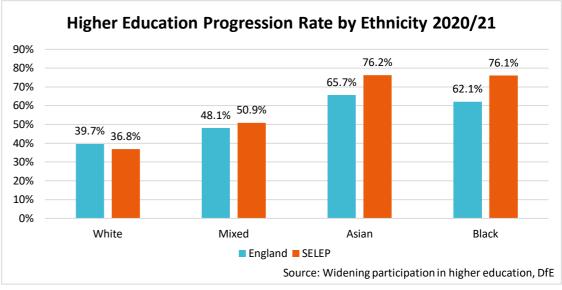




At a local authority level, **Southend-on-Sea** was the only area with a **higher** progression rate than the national rate (**48.2%** in 2020/21 compared to **44.4%** nationally). **Thurrock** had the **lowest** progression rate in the region in 2020/21 at **33.7%** followed by **East Sussex (35.6%)**, **Essex (39.7%)**, **Medway (40.1%)** and Kent (**40.8%**).

When looking at ethnicity it is important to understand that 87.6% of the cohort in 2020/21 considered themselves to be white. The progression rate for white students in the SELEP region was 36.8% in 2020/21, 2.9% lower than the national rate for white students. Mixed students made up the second largest proportion of the cohort (4%) and had a progression rate of 50.9%, 2.8% higher than the national average for mixed students. Asian students comprised of the third largest portion of the cohort (3.1%) and had a progression rate of 76.2%, 10.5% higher than the national average for Asian students. Black students were the fourth largest ethnicity in the SELEP cohort (3.1%) and had a progression rate of 76.1%, 14% higher than the national average for Black students.





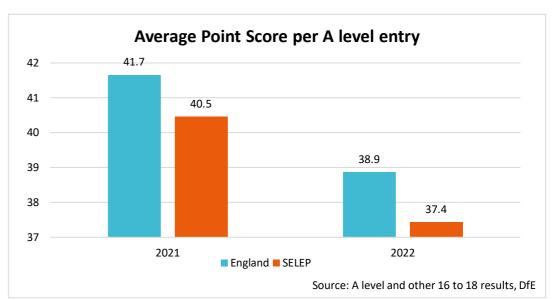


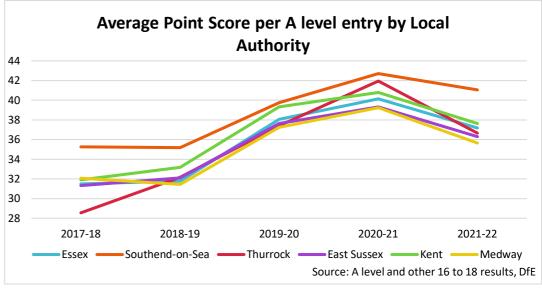
A level and other 16 to 18 results

The national Average Point Score (APS) per A level entry fell in 2021/22 to 38.9 (from 41.7 in 2020/21). This pattern also occurred across the SELEP region with the APS falling from 40.5 in 2020/21 to 37.4 in 2021/22, as Ofqual stated that 2021/22 was to be a transitional year with the aim of having results lie in between those of 2020/21 (Teacher Assessed Grades) and 2018/19 (still Centre Assessed Grades).

The APS across SELEP varies dramatically with Southend-on-Sea at 41.1 and Medway at 35.6 in 2021/22. The other local authorities had APS per entry between these extremes; East Sussex (36.3), Thurrock (36.7), Essex (37.2) and Kent (37.6). The South East region has historically had the highest APS of any region, however Medway and East Sussex only outperform Southampton, Isle of Wight, Milton Keynes and Portsmouth and are dwarfed by the best performing local authorities in the region: Buckinghamshire, Reading, Brighton and Hove and Surrey who all have APS of over 40. Southend-on-Sea tops the East of England region and Essex and Thurrock sit in the middle of the pack.

The national APS per general qualification entry fell from 32.7 in 2020/21 to 32.0 in 2021/22. Historically the South East and East of England have had the worst APS scores and continue to show this in the 2021/22, although London has fallen into this lower end too. Thurrock had the best APS per general qualification entry in the SELEP region at 38 points, this was also the highest score in the East of England region. However, Essex (30.3) and Southend-on-Sea (27.2) had much poorer general qualification APS, with Southend-on-Sea being the worst performing local authority in the East of England and the fourth worst in the whole country. Medway (28.2), East Sussex (31) and Kent (31.4) all had below the national average APS. Medway was the worst performing local authority in the South East region; Kent and East Sussex were amongst the middle performers.





SECTORS





Sectors - Size and growth

Employment data from the Business Register and Employment Survey provides **employment counts** for Standard Industrial Classification (SIC) Codes used to define various sectors in the economy. SIC codes are provided as a hierarchy, allowing either broad sector analysis (as provided in previous sections) or **more detailed analysis as provided here**. SIC codes at the 2-digit level break the economy down into 84 sectors, which is sufficient for most analysis.

Over the last five years SELEP has seen the largest growth and above national growth within Manufacture of clothing, textiles and leather products, Manufacture of beverages, Warehousing and support for activities for transportation, Film and TV production, Specialised Construction activities and Civil Engineering. Manufacture of beverages, Film and TV production and Warehousing have also seen strong national growth, but with growth of employment in SELEP having been higher.

SELEP has had **lower** growth than national for other sectors where there has been strong national growth, including **Information Service** activities, Legal and accounting activities, Construction of buildings and Activities auxiliary to financial services.

The largest sectors in employment terms for SELEP at a 2-digit SIC code level are shown in the table below.

Sector	Employment numbers (2021)
Retail trade	177,000
Education	156,000
Human Health	136,000
Food and beverage serving activities	107,000
Specialised construction activities	74,000
Public Administration and defence	64,000
Wholesale trade	60,000
Services to buildings and landscape activities	54,000
Residential care activities	53,000
Warehousing and support activities for	51,000
transportation	

The sectors with the largest contraction over the last five years within SELEP have been Manufacture of basic metals, Manufacture of motor vehicles, Publishing, Printing, Manufacture of pharmaceuticals, Manufacture of Wood products, Manufacture of electrical equipment and Insurance activities. Decline has also been seen nationally in most of these sectors, but to a lesser degree than in SELEP and with national growth in Pharmaceuticals and Insurance. Sectors with a high degree of national contraction where SELEP has had growth or lower contraction include Accommodation, Civil Engineering and Manufacture of other transport equipment.



Sector Specialisation

Sector specialisation for geographic areas is usually assessed using **Location Quotients (LQ)** for employment numbers. A LQ is calculated as the share of employment in the sector in the local area, relative to the share of employment nationally for the same sector. A value of **above 1** implies **relative specialisation** compared to the national average. Analysis for LQs at a 2-digit SIC code for SELEP has been completed for this section to provide some insight into relative sector specialisms across the LEP area.

The highest LQs are for water related industries, which given the extensive coastline for the area is perhaps no surprise. "Water collection, treatment and supply", "Fishing and aquaculture" and "Water Transport" are the three sectors where SELEP has the highest Location Quotients between 1.9 and 2.0, so employment share in these industries in SELEP is about twice as high as the national average. However, these are relatively small industries and employ just 0.4% of the total workforce in SELEP. These are also industries which tend to be highly specialised in a few places. For example, only eight LEP areas have a specialism in Water Transport with four having a higher LQ than SELEP, with Solent at a sizable 14.1, and therefore the main centre for the Water Transport sector in the country.

Other sectors where SELEP has an overall high relative specialism, with an LQ of 1.5 or above are "Crop and Animal Production", "Specialised Construction activities", "Manufacture of computers, electronic and optical products", "Waste Management services", and "Manufacture of paper and paper products".

The list for other specialisms with LQs above 1.1 and up to 1.5 gets longer and includes some related activities. "Warehousing and support activities for transportation" has an LQ or 1.4, but there is also specialism in postal and courier activities. We see a continued theme for the construction sector with specialisms for both civil engineering and construction of buildings. Electronic manufacture with specialism in manufacture of electrical equipment, and specialism in waste collection and disposal activities continues the specialism in this area. Another area of specialism is for Residential care activities.

Sectors where SELEP has very low shares of employment relative to the national average, and therefore a low LQ of 0.5 or less includes sectors such as "Programming and Broadcasting activities", "Manufacture of basic pharmaceutical products", "Information Service Activities", "Manufacture of motor vehicles" and "Manufacture of other transport activities", "Financial Services", "Motion Picture, video and television programme production", and "Manufacture of food products".



Of course, although SELEP as a whole may not have specialisms in certain sectors, a review of information at a more local level can identify where there are **clusters** of specialisms at a local authority level. A full analysis of local sector clusters is beyond the scope of this report, but some examples of interest are shown in the table below.

Sector	Local authorities with strong specialism (LQ > 3)	
Manufacture of beverages	Lewes, Swale, Maldon	
Manufacture of coke and refined petroleum products	Gravesham, Tendring	
Manufacture of basic pharmaceutical products and pharmaceutical preparations	Swale	
Manufacture of motor vehicles	Brentwood	
Manufacture of other transport equipment	Rochford	
Air Transport	Uttlesford, Rochford	
Publishing	Harlow	
Insurance, reinsurance and pension funding,	Tunbridge Wells	
Scientific research and development	Dover, Uttlesford, Harlow	
Creative, arts and entertainment activities	Lewes	



Focus on Sectors

There is particular interest in certain sectors with stakeholders, either due to some strengths in the sector in some localities, or due to acknowledgement that these sectors are likely to be important for future growth. In this section a selection of sectors of interest are explored in more detail.

Some of these sectors of interest, particularly for new and emerging sectors are not well captured by the Standard Industrial Classification (SIC) system. For example, there is not a SIC code for Agritech, and businesses connected with this sector may be within Agriculture, Manufacturing or Professional Services.

Various attempts are now being made on various fronts, from academics to private sector businesses to make use of new data methods to help identify businesses engaged in sectors or activities which are not well represented within SIC codes. For this report we have made use of the "The Data City" product which uses web-site text of businesses and machine learning techniques to classify businesses into RTICs (Real Time Industrial Classifications) which cover a wide range of emerging sectors and non-traditional sectors not well captured by SIC codes.

The Data City are a trusted provider and platform, with clients including the government Department for Business, Energy & Industrial Strategy (BEIS), Greater Manchester Combined Authority (GMCA), West Yorkshire Combined Authority, North East LEP, Midlands Engine, Belfast City Council and Cumbria Council amongst others.

Note that analysis through RTICs is an emerging method and results should not be regarded as definitive, but rather as a great improvement to get some information in relation to emerging sectors, which would otherwise not be available.



Life Sciences

All eyes were on the Life Sciences sector during the pandemic and interest has sustained since. As an innovative sector that relies on cutting edge science and technology, it is a logical first sector to investigate. Unsurprisingly, the sector sees massive amounts of R&D investment every year, with £46.4 billion investment funding and £2.2 billion Innovate UK grant funding over the last 10 years. In 2021 alone, £14.4 billion of investment funding was given to the sector, with a sizable £6 billion in 2022, demonstrating the continuing importance of the sector. There is such a widespread presence within SELEP that local authorities with strong clusters such as Dover and Harlow, do not even appear in the top 20 SELEP local authorities ranked by business count. Total SELEP investment rose sharply in 2022 to £450 million compared to only £87 million in 2021, a stark contrast to the national trend.

Data city defines this RTIC sector as those companies involved in Biology and BioTech, Chemical products and services, Environmental Sciences Products and Services, Human Health Services, Life Sciences Manufacturing, Research and Synthetic Biotechnology. Analysis identified 1,101 companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (30%) are classified at Companies House as being within the Human Health and Social Work SIC sector, 22% fall under Professional, Scientific and Technical activities, 9% fall under administrative and support services and 8% fall under Manufacturing.

At a more detailed SIC level, the companies identified are strongly present in fields such as Dental Practice activities, Other Human health activities, Management consultancy activities other than financial management, Other business support service activities not elsewhere classified and General medical practice activities.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, all 32 local authorities were present within the RTIC sector. Eastbourne was the most common location with 73 companies, and Wealden was the second most common with 62 companies. Medway, Basildon, Brentwood and Wealden all had over 50 companies. Rother had the fewest companies at 14 and Hastings, Gravesham, Castle Point, Rochford, Tendring and Maldon all had 20 or fewer companies.

At a national level, The Data City estimates **21,568** companies with **920,341** employees and a total turnover of **£216.7** billion. They also estimate a **+5.6%** company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



Net Zero

Clean growth in the South East has been one of SELEP's mainstay objectives, as highlighted in our Economic Recovery and Renewal Strategy, whether through reducing emissions or boosting local low carbon industries. The pressing nature of Climate Change means it is a high priority throughout the country, with £31.3 billion investment funding and £554 million Innovate UK grant funding in the last 5 years.

Data city defines this RTIC sector as those companies in the Net Zero Supply chain, which covers many industries working to reduce greenhouse gas emissions. These include; Agritech, Building Technologies, Carbon Capture, Diversion of Biodegradable Waste from Landfill, Energy Cooperatives, Energy Storage, Green Finance, Grid, Heating, Low Carbon, Low Carbon Consultancy Advisory and Offsetting Services, Low Emission Vehicles, Pollution Control and Mitigation, Renewables, Renewable Energy Planning Database, Waste Management and Recycling. Analysis identified 931 companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (20%) are classified at Companies House as being within the Construction SIC sector, 19% fall under Professional, scientific and technical activities, 16% fall under water supply, sewerage, waste management and remediation, 12% under administrative and support service activities and 8% under wholesale and retail trade; repair of motor vehicles and motorcycles.

At a more detailed SIC level, the companies identified are strongly present in fields such as Other business support service activities not elsewhere classified, Collection of non-hazardous waste, Electrical Installation, Plumbing, heat and air conditioning installation, Management consultancy activities other than financial management and Other specialised construction activities not elsewhere classified.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, all 32 local authorities were present within the RTIC sector. Colchester was the most common location with 79 companies. Basildon, Sevenoaks, Southend-on-Sea, Chelmsford, Wealden and Tonbridge and Malling all had over 50 companies. Folkestone and Hythe had the fewest companies at 5, an outlier as the other local authorities had more than 10 Net Zero businesses. Rochford, Maldon, Gravesham, Hastings, Castle Point and Thanet had between 12-15 businesses within the RTIC sector.

At a national level, The Data City estimates 19,041 companies with 693,395 employees and a total turnover of £595 billion. They also estimate a +4.8% company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



Digital Creative Industries

As technology continues to improve every day, the potential in this sector can only grow. However, for such a large and varied sector, national R&D investment remains relatively low, with only £2.5 billion investment funding in the last 5 years, including a very low £42 million in 2022. Innovate UK funding is also very low nationally at £16 million in the last 5 years. Within SELEP we have been looking to encourage growth within this sector through the South East Creative Economy Network, an open network that has worked on identifying barriers to growth and delivering solutions. There is a widespread presence in this sector across the region.

Data City defines this sector as those companies using **new technologies in creative markets such** as advertising, film, and music, which identifies a very broad range of companies working within marketing and design, to those using technology within architecture and performing arts organisations.

An initial review of the sector using the RTIC method identifies some **763** registered businesses across SELEP in this sector, but with many being **micro** businesses with no published information on employee numbers or turnover. Only **5** of these identified businesses are **sufficiently large** enough to be required to publish accounts with turnover figures, showing that this sector as defined is **very much focussed** in the **SME** sector.

Of the total number of companies identified in this sector, most (46%) are classified at Companies House as being within the Professional Services sector, with 24% in the Information and Communication sector.

At a more detailed level, the companies identified are strongly present in fields such as Computer Consultancy, Other Information Technology Activities, Architectural Activities, Advertising, Specialised Design Activities, and Other Business Support Activities not elsewhere classified. The presence of the last activity demonstrates one of the weaknesses of SIC codes in relation to new emerging activity, in that companies cannot find an appropriate SIC code, so use the capture-all of "not elsewhere classified".

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, all 32 local authorities were present within the RTIC sector, with the highest numbers in Southend (59), and more than 40 in each of Tunbridge Wells, Wealden and Chelmsford. There is very low presence in Thurrock, Harlow and Dover, with some coastal areas also with quite low presence including Hastings, Maldon, Tendring and Rochford.

With so little direct financial information available for this sector SELEP based businesses from published accounts at Companies House, we can draw upon some wider national insights from Data City's own analysis. Data City identify 12,400 companies nationally with 77,700 employees and £9.1 billion turnover, which equates to an average turnover of 738,000 per company and 6 employees. Data City also identify an average growth rate of 1.7% per year for companies in this sector and note that venture capital funding is not increasing as fast as other emerging sectors.



Advanced Manufacturing

A rapidly evolving landscape and the increasing importance of digitalisation means that innovation is more important than ever in this sector. This is reflected in the R&D funding, with £7.8 billion in investment funding and £213.5 million Innovate UK funding from the last 5 years. Whilst SELEP has a relatively low presence in Manufacturing, it is a sector of interest due to the high innovation scores (from sources such as the UK Innovation Survey) and growth potential.

Data city defines this RTIC sector as those companies using the most innovative technologies and processes to increase productivity, often in the highest value-add parts of manufacturing sectors. This includes companies involved in Advanced Measurement, Artificial Intelligence, Augmented and Virtual Reality, Coating Tech, Computer Aided Manufacturing, Cutting and Machining, Data Services, Digital Design, Digital Twins, Forging, Forming, Industrial IoT (Internet of Things), Moulding, Prototyping and Robotics and Automation. Analysis identified 584 companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (35%) are classified at Companies House as being within the Manufacturing SIC sector, 24% fall under Professional, scientific and technical activities, 9% fall under Information and Communication and 8% fall under Construction.

At a more detailed SIC level, the companies identified are strongly present in fields such as Other engineering activities, Manufacture of other fabricated metal products not elsewhere classified, Machining, Other Business Support Services not elsewhere classified, Other Manufacturing not elsewhere classified, Information technology consultancy activities and Manufacture of other plastic products.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, all 32 local authorities were present within the RTIC sector. Medway was the most common location with 50 companies, Basildon a close second (49) and Southend-on-Sea third (44). There is a fairly steep drop off from there, with Uttlesford having 37 companies and then Wealden having 28 companies. Hastings had the fewest Advanced Manufacturing companies with only 4. Gravesham, Rother, Dover, Rochford, Folkestone and Hythe, Lewes and Sevenoaks all had 10 or fewer companies within the RTIC sector.

At a national level, The Data City estimates 11,655 companies with 317,099 employees and a total turnover of £121.9 billion. They also estimate a +5.6% company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



Supply chain logistics

The Retail Sector took a massive hit during the pandemic and the Supply Chain Logistics sector is crucial to the health of a Retail Sector that was already facing challenges before 2020. In fact, £10 billion of investment funding was spent on the sector in 2022 alone, compared to only £3.5 billion of investment funding from every year between 2000-2022 combined. Retail jobs account for 11% of SELEP jobs, second only to Health, hence the future of the sector is of great interest. The sector is especially prevalent in estuarine parts of the region.

Data city defines this sector as those companies that **optimise logistics** often by **tracking products** and **improving operational efficiency** across supply chains through **innovative technology** or **processes**. This includes companies that utilise **Artificial Intelligence**, **Automation**, **Blockchain** and **Digital Twins**, **Freight Tracking Technology**, **Management Platforms**, **Service Providers** and **Supply Chain Visibility**. Analysis identified **237** companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (54%) are classified at Companies House as being within the Transportation and Storage SIC sector, 11% are classified under the Administrative and Support Service sector and 10% under the Professional, Scientific and Technical Activities sector.

At a more detailed SIC level, the companies identified are strongly present in fields such as freight transport by road, other transportation support activities, operation of warehousing and storage facilities for land transport, other business support service activities not elsewhere classified, management consultancy activities other than financial management, information technology consultancy activities and sea and coastal freight water transport.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, 30 of the 32 local authorities were present within the RTIC sector, Swale and Thanet being the two without any companies. The other local authorities with the lowest presence in the RTIC sector, were Rochford, Eastbourne, Hastings, Rother and Folkestone and Hythe who all had between 1-3 companies within the RTIC sector. Perhaps surprisingly, these are all coastal local authorities and most of the other coastal local authorities had a similarly low presence, with the exception of Medway, Wealden and Castle Point. Thurrock was the most common local authority with 29 companies. Dartford, Epping Forest, Braintree, Basildon, Medway, Tendring, Colchester and Wealden all had between 10-15 companies operating within the RTIC sector.

At a national level, The Data City estimates **3583** companies with **285,902** employees and a total turnover of **£76.2 billion**. They also estimate a **+5.1%** company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



FoodTech

FoodTech is an emerging sector that we have selected due to its potential for reaching a sustainable equilibrium as a part of our <u>Clean Growth</u> plan. Despite being a fairly new sector, R&D investment has been significant in recent years, with £9.1 billion total investment funding and £83 million Innovate UK funding across the last 5 years. Targets from the Government and COP summits mean that this is a sector to watch, even if the sector currently has a low presence within the region.

Data city defines this RTIC sector as those companies developing food and drink processing technologies, the taxonomy is adapted from Forward Fooding. These companies are involved in AgriTech, Consumer Products and Services, Food Delivery, Food Processing, Food Safety and Traceability, Food Surplus, Kitchen Tech and Next Generation Foods. Analysis identified 102 companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (18%) are classified at Companies House as being within the Wholesale and Retail Trade SIC sector, 17% fall under Information and Communication, 16% under Manufacturing, 14% under Accommodation and Food Service activities and 12% under Professional, Scientific and Technical activities.

At a more detailed SIC level, the companies identified are strongly present in fields such as Other Business Support Service activities not elsewhere classified, Business and domestic software development, Take-away food shops and mobile food stands, Other information technology service activities and other manufacturing not elsewhere classified.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, 30 of the 32 local authorities were present within the RTIC sector, Castle Point and Maldon being the two without any companies. The other local authorities with the lowest presence in the RTIC sector, were Tendring, Folkestone and Hythe, Basildon, Eastbourne, Harlow, Canterbury, Hastings, Tunbridge Wells, Uttlesford, Dartford and Gravesham who all had a single company within the RTIC sector. Ashford had the most FoodTech companies at 9, followed by Chelmsford with 8 and Southend-on-Sea and Medway with 7.

At a national level, The Data City estimates **2,584** companies with **205,806** employees and a total turnover of **£147.6** billion. They also estimate a **+3.9%** company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



Modular Construction

Whilst Modular Construction is a smaller sector that has historically not received a lot of funding, it is of interest because of the **cluster** of businesses in **Dartford** (and to a lesser extent **Basildon** and **Maldon**). SELEP has historically had a larger presence in **Construction** than in **Manufacturing**, relative to the national proportions, hence it is worth looking at a Construction sub-sector with growth potential. SELEP has also been running a project on <u>Tutor Shortages</u> with a specific focus on the **Construction** and **Engineering Sectors**.

Data city defines this RTIC sector as those companies **producing buildings** or **parts of buildings** in **factories** for **later assembly on site**. These companies are involved in **Off site construction**, **Permanent Modular Buildings** and **Supply Chain**. Analysis identified **83** companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (56%) are classified at Companies House as being within the Construction SIC sector, 15% fall under Professional, scientific and technical activities and 11% under Manufacturing.

At a more detailed SIC level, the companies identified are strongly present in fields such as Construction of Commercial Buildings, Activities of Head Offices, Other specialised construction activities not elsewhere classified, Development of building projects, Manufacture of other builders' carpentry and joinery and other construction installation.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, 19 of the 32 local authorities were present within the RTIC sector. Dartford was by far the most popular local authority within the Modular Construction RTIC sector with 34 companies. Basildon and Maldon were the next most common locations with 11 and 9 companies respectively. The local authorities absent in the sector are Castle Point, Colchester, Epping Forest, Gravesham, Lewes, Rochford, Rother, Sevenoaks, Swale, Tendring, Thurrock, Tonbridge and Malling and Uttlesford.

At a national level, The Data City estimates **819** companies with **45,863** employees and a total turnover of £8.6 billion. They also estimate a **+6.2%** company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



AgriTech

AgriTech is an exciting emerging sector, due to its potential for addressing the **sustainability** and **productivity** challenges we face both **nationally** and **locally**. Investment funding has been **significant** despite being a **very new** sector, with **£1 billion in investment funding** across the last five years, with 2023 looking already to be a year of strong investment. There is currently a **low** presence within the SELEP region and so it will be **challenging** to compete with the **existing competitors** due to **first mover advantage**.

Data city defines this RTIC sector as those companies developing and implementing new agricultural technologies, with an additional focus on Net Zero advancements in the field. This includes companies involved in AgSciences, Automation, Drone Technology, Management Platforms, Precision Farming, Remote Sensing and Vertical Farming. Analysis identified 44 companies in this RTIC sector in the SELEP region.

Of the total number of companies identified in this sector, most (25%) are classified at Companies House as being within the Professional, Scientific and Technical activities SIC sector, 21% fall under the Manufacturing SIC sector, 21% are classified under Agriculture, Forestry and Fishing and 16% come under Information and Communication. It is clear from this that traditional SIC analysis here would be incredibly difficult due to the diffuse nature of the emerging AgriTech sector.

At a more detailed SIC level, the companies identified are strongly present in fields such as Support activities for crop production, Other manufacturing not elsewhere classified, Other research and experimental development on natural science, Other specialist photography, Information technology consultancy activities, Manufacture of fertilisers and nitrogen compounds, Installation of industrial machinery and equipment and Management consultancy activities other than financial management.

Business count by local authority

Source: The Data City, Google Maps





Of the businesses identified within the SELEP region, 19 of the 32 local authorities were present within the RTIC sector. Chelmsford was the most common local authority with 6 AgriTech companies. Uttlesford and Dover had 4 companies within the sector. The local authorities absent in the sector are Ashford, Canterbury, Castle Point, Dartford, Eastbourne, Gravesham, Harlow, Lewes, Rochford, Sevenoaks, Thanet, Thurrock and Tonbridge Wells.

At a national level, The Data City estimates **1,225** companies with **36,821** employees and a total turnover of **£11.4 billion**. They also estimate a **+4.7%** company growth rate per year. Please note that these high-level summary figures are likely to be overestimates due to the methodology of their analysis.



Federated Areas

Below are the Local Authorities that fall under each Federated Area.

Team East Sussex (TES)

- Eastbourne
- Hastings
- Lewes
- Rother
- Wealden

Kent and Medway Economic Partnership (KMEP)

- Medway
- Ashford
- Canterbury
- Dartford
- Dover
- Gravesham
- Maidstone
- Sevenoaks
- Folkestone and Hythe
- Swale
- Thanet
- Tonbridge and Malling
- Tunbridge Wells

Opportunity South Essex (OSE)

- Southend-on-Sea
- Thurrock
- Basildon
- Brentwood
- Castle Point
- Rochford

Success Essex (SE)

- Braintree
- Chelmsford
- Colchester
- Epping Forest
- Harlow
- Maldon
- Tendring
- Uttlesford



Data Sources

The information presented in this report comes from a wide range of sources, which have then been analysed and presented by in-house resource within SELEP. Due to the number of sources, we have used the most recent data where possible (as of June 2023). The original source data for each section of the report is detailed below.

	Population estimates – local authority based by single year of age, Office for National Statistics
Population	
	Subnational population projections for England, 2018-based, 2016-based, 2014-based & 2012-based, Office for National Statistics
Migrant Population	Census 2021, Office for National Statistics
	Census 2011, Office for National Statistics
Dwellings	Table 122, Live tables on housing supply: net additional dwellings, Department for Levelling Up, Housing and
	Communities
	Table 100, Live tables on dwelling stock (including vacants), Department for Levelling Up, Housing and
	Communities
Non-domestic property stock	Non-domestic rating: stock of properties including business floorspace, Valuation Office Agency
Broadband access	Connected Nations and infrastructure reports, Ofcom
Carbon Emissions	UK local authority and regional greenhouse gas emissions national statistics, Department for Business, Energy
	& Industrial Strategy
Electric Vehicle charging	Electric vehicle charging device statistics, Department for Transport
New dwelling energy efficiency	Table NB1, Live tables on Energy Performance of Buildings Certificates, Department for Levelling Up, Housing
	and Communities
Economic output	Regional gross value added (balanced) by industry: local authorities by ITL1 region, Regional economic activity
	by gross domestic product, Office for National Statistics
Business counts	UK Business Counts – enterprises by industry and employment size band, Office for National Statistics via
	NOMIS
Business growth	Business demography, UK, Office for National Statistics
R&D and Innovation	Corporate tax: Research and Development Tax Credits, HM Revenue and Customs
	Government grants register, Government grants statistics, Cabinet Office
	Innovate UK funded projects since 2004, UK Research and Innovation
	UK Innovation Survey, Department for Business, Energy & Industrial Strategy



Exports	Regional trade statistics, HM Revenue and Customs
Employee jobs	Business register and Employment Survey, Office for National Statistics
PAYE employee jobs	Earnings and employment from Pay As You Earn Real Time Information, seasonally adjusted, Office for National Statistics
Job density	Jobs density, Office for National Statistics via NOMIS
Economic activity rate/ Self- employment rate/Unemployment rate	Annual Population Survey, Office for National Statistics via NOMIS
Claimant rate	Claimant Count, Office for National Statistics via NOMIS
Online job postings	Job Postings Analytics, Lightcast
Wages	Annual Survey of hours and earnings, Office for National Statistics via NOMIS
Jobs in knowledge intensive sectors	Business register and Employment Survey, Office for National Statistics
	Industry (SIC07) at 2 digit level by level of highest qualification held: 2004 to 2015,
Jobs in low pay sector	Business register and Employment Survey, Office for National Statistics
	Annual Survey of hours and earnings, Office for National Statistics
Highest level of qualification	Census 2021, Office for National Statistics
Destinations after completing 16-18 education	16-18 destination measures, Department for Education
Apprenticeships	Apprenticeships and traineeships, Department for Education
Higher Education Progression Rate	Widening participation in higher education, Department for Education
A level and other 16 to 18 results	A level and other 16 to 18 results, Department for Education
Employment Profile	Annual Population Survey, Office for National Statistics via NOMIS
Sectors - Size and growth/Sector Specialisation	Business register and Employment Survey, Office for National Statistics
Focus on Sectors	The Data City - a data as a service company providing unique, real-time industrial data on the most dynamic emerging economic sectors